

**DULLES TRAIT PARTNERS, LLC
FINAL BIDDERS LIST RECOMMENDATION**

RFP Number:	25235-100-YKA-J000-00002	Work Package:	WP-010.02
Description of Work:	Automatic Train Control Cables		
** NAICs:	238210	DBE Goal:	20%
No	Bidder Information		Business Size
1)	Name/D&B:	The Okonite Company	Large
	Contact:	Dennis D Durette	
	Address:	P.O. Box 562	
	City/State/Zip:	Urbanna VA 23175	
	Phone/Fax:	703 904 9494/ 703 904 1610	
	Email/Website:	durette@okonite.com	
	Year Founded		
	Average Annual Gross Receipts *		
2)	Name/D&B:	Houston Wire & Cable	
	Contact:	Troy Doyle	
	Address:	10201 North Loop East	
	City/State/Zip:	Houston TX 77029	
	Phone/Fax:	713 609 2109/ 713 970 2357	
	Email/Website:	tdoyle@houwire.com	
	Year Founded		
	Average Annual Gross Receipts *		
3)	Name/D&B:	Shepherd Electric Supply	Large
	Contact:	Sean Spink	
	Address:	45080 Old Ox Road, Suite 150	
	City/State/Zip:	Dulles VA 20166	
	Phone/Fax:	703 980 2190/ 703 955 5001	
	Email/Website:	sespink@shepherdelec.com	
	Year Founded		
	Average Annual Gross Receipts *		
4)	Name/D&B:	Rockbestos Surprenant Cable Corp	
	Contact:	Donna Argento	
	Address:	20 Bradley Park Road	
	City/State/Zip:	East Granby, CT 06026	
	Phone/Fax:	860-653-8300/860-653-8301	
	Email/Website:	donna.argento@r-scc.com	
	Year Founded		
	Average Annual Gross Receipts *		

BUSINESS SIZE LEGEND					
A	8(a) SBA Certified	H	HUBZone Business Concern	U	University/Educational Institution
B	Joint Venture	L	Large Business Concern	V	Small Women-Owned Business
D	Disadvantaged Business Enterprise Certified (DBE)	M	Minority-Owned Business Enterprise Certified (MBE)	W	Women-Owned Business Enterprise Certified (WBE)
F	Foreign-Owned Business	N	Nonprofit Organization	X	Veteran-Owned Small Business
G	Government Federal/State/Local	S	Small Business Concern	Y	Service Disabled Veteran Owned Small Business

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5)	Name/D&B:	Calvert Wire and Cable Corporation	Large
	Contact:	Jim Demis	
	Address:	5091 West 164 th Street	
	City/State/Zip:	Brook Park OH 44142	
	Phone/Fax:	845-256-1410/845-256-0083	
	Email/Website:	jdemis@calvert-wire.com	
	Year Founded Average Annual Gross Receipts *		
6)	Name/D&B:	Wholesale Electric	Large
	Contact:	Mike Sampson	
	Address:	4040A Gulf Freeway	
	City/State/Zip:	Houston TX 77004	
	Phone/Fax:	(713) 749-8432	
	Email/Website:	msampson@wholesaleelectric.com	
	Year Founded Average Annual Gross Receipts *		
7)	Name/D&B:	Draka Cableteq USA	Large
	Contact:	Rich Honigman	
	Address:	22 Joseph E Warner Blvd	
	City/State/Zip:	North Dighton MA 02764	
	Phone/Fax:	508 513 2374	
	Email/Website:	Rich.Honigman@draka.com	
	Year Founded Average Annual Gross Receipts *		

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8)	Name/D&B:	Adams Electric Sales	DBE (MWAA certification in process)
	Contact:	Robert L Adams	
	Address:	314 Baldwin Ave	
	City/State/Zip:	Jersey City, NJ 07306	
	Phone/Fax:	201/792-3005	
	Email/Website:	Adamselecsales@aol.com	
	Year Founded		
	Average Annual Gross Receipts *		
9)	Name/D&B:	Atlantic Supply Corporation	MWAA DBE
	Contact:	Merrick Malone	
	Address:	1629 K street NW, Suite 300	
	City/State/Zip:	Washington DC 20006	
	Phone/Fax:	202-508-1457/200-347-2541	
	Email/Website:	Mt.malone@comcast.net	
	Year Founded		
	Average Annual Gross Receipts *		
10)	Name/D&B:	Ideal Electrical Supply Corp	VA DBE
	Contact:	ADELEKE YUSUF	
	Address:	2230 Adams Place NE	
	City/State/Zip:	Washington DC 20018	
	Phone/Fax:	202-526-7500/202-526-7508	
	Email/Website:	ayusuf@idealelectric.com	
	Year Founded		
	Average Annual Gross Receipts *		
11)	Name/D&B:	Old Dominion Electrical Supply	VA DBE
	Contact:	Harold Parker	
	Address:	1904 E. Main Street	
	City/State/Zip:	Richmond VA 23260	
	Phone/Fax:	804-344-5440/804-344-0019	
	Email/Website:	Harold@olddominionelectricalsupply.com	
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	Average Annual Gross Receipts *		

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Recommended:

	<u>Name</u>	<u>Signature</u>	<u>Date</u>
Acquisition Svcs.			
Engineering			
Construction			
ES&H			
Quality			
DBE Liaison			

Approved:

	Name	Signature	Date
Project Manager			
Customer			

* 3 Year Average Annual Gross Receipt Bracket:

- | | |
|---|---------------------|
| 1 | Less than \$500,000 |
| 2 | \$500,000 - \$1M |
| 3 | \$1M - \$2M |
| 4 | \$2M - \$5M |
| 5 | \$5M - \$10M |
| 6 | \$10M - \$20.41M |
| 7 | \$20.41M + |

** NAICS and Size Standard Link:

<http://www.sba.gov/services/contractingopportunities/sizestandardstopics/tableofsize/index.html>

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