



DTP NEWSLETTER



Dulles Transit Partners, LLC, 1595 Spring Hill Road, Suite 600, Vienna, VA 22182
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U.S. DOT Seeks Changes in Disadvantaged Business Rules

By Tom Ichniowski
McGraw-Hill Construction-ENR
May 7, 2010

The U.S. Dept. of Transportation said on May 7 that it is proposing changes in its requirements for disadvantaged-business-enterprise firms (DBEs), which include small companies owned by women and minorities.

The last highway-transit authorization, the Safe, Accountable, Flexible, Efficient Transportation Equity Act: a Legacy for Users, and other statutes, set a goal of having at least 10% of the federal funds for highways, transit and airport construction go to small businesses controlled by those who are "socially and economically disadvantaged."

The proposed rule, published in the [Federal Register](#), would increase the ceiling on a DBE owner's net worth to \$1.3 million, from the

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For further information on DBE opportunities with Dulles Transit Partners:

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DTP Website:
www.dullestransitpartners.com
Main number: (703) 852-5900

Project Website (MWAA): www.dullesmetro.com
Main number: (703) 572-0500

Bid Opportunities:
www.dullestransitpartners.com/Documents/Bid%20Opportunities.pdf

Project Update

Anyone who drives along the Dulles Connector Road near Route 123 on the eastern edge of Tysons Corner has seen a large blue and yellow structure rising above the median. This is a sign of the next "big thing" to come on the Dulles Corridor Metrorail Project. That is a large truss, which is a massive piece of equipment that will be used to build the aerial guideway for the future rail extension. The truss will lift into place and connect spans of large concrete segments between each pier. This will require some intermittent road closures in the area, as segments are lifted over existing roadways. The aerial portions of the project are some of the most complex to execute, and the Project has a team of aerial and bridge experts on board with a vast amount of worldwide experience and a strong commitment to safety.

current \$750,000. The \$750,000 net-worth cap has not been changed since 1989, DOT said.

The department says its plan also would make it easier for a firm to be certified as a DBE in more than one state, requiring each state to accept other states' certifications, unless they determine there is "a good reason not to," DOT says:

DOT says the proposal aims to make state and local agencies more accountable in the DBE area. Under one provision, if state and local transportation agencies do not achieve goals for DBE contract participation, they would have to examine why they missed the targets and provide ways to meet the goals.

DOT says it will take comments on the proposed DBE rule until July 11, 2010.

An Introduction to Buy America

Source: Transit Cooperative Research Program (TCRP)

Legal Research Digest

Sponsored by: Federal Transit Administration

Buy America applies to all FTA grantee purchases of steel, iron and manufactured goods exceeding \$100,000. Every FTA grantee is a party to FTA's official Master Agreement which outlines the terms and conditions of FTA funding. The FTA's Buy America rail regulations are codified under the Surface Transportation Assistance Act of 1982, [49 USCA 5323\(j\)](#), and implemented in FTA's regulations found at [49 CFR 661](#). Under the statute and regulation, the Secretary of Transportation may grant waivers under certain circumstances, on a case by case basis.

Buy America Requirements:

- Apply to intergovernmental agreements
- Do not apply to services contracts
- Are applicable to any grantee purchases of more than \$100,000

Key Definitions

Components

Any article, material, or supply whether manufactured or not manufactured that is directly incorporated into an end product at the final assembly location. For rolling stock, Buy America only applies to major components and primary subcomponents of rolling stock, and all other components of manufactured products. For a component to be considered domestic for purposes of rolling stock, more than 60% of the subcomponents of that component by cost must be from domestic sources.

End product

For purposes of Buy America, end product and manufactured product are used interchangeably. "End products" is terminology used in rolling stock criteria; "manufactured product" is used for all other manufactured items.

Manufactured Product

An item produced as a result of a manufacturing process which alters the form or function of materials or elements of the products so as to add value and transform those materials or elements of the product so that they represent a new and functionally different end product. Construction projects are treated as a "manufactured product" for purposes of 49 CFR 661.5. Therefore, the construction project is the manufactured item, and all materials put into the project are considered components or subcomponents. For manufactured products, excluding rolling stock, final assembly must take place in the United States and 100% of component must be manufactured domestically. The origin of subcomponents is not relevant.

North American Free Trade Agreement (NAFTA)

For purposes of Buy America, North American Free Trade Agreement (NAFTA) expressly exempts grants from applicability to NAFTA. Product manufactured in Canada and Mexico are considered foreign goods and are entitled to no special treatment under Buy America. Therefore, Mexican and Canadian suppliers are treated like any foreign supplier under Buy America.

Rolling Stock

The term "rolling stock" has evolved to include both rolling stock and other end products. Included as rolling stock is buses, vans, railcars, locomotives, trolley cars, and other vehicles. Also included as other end products are train control, communications, and traction power. The FTA Buy America requirements do not apply for 100% components if, for the rolling stock, the cost of components is more than 60% of the cost of all components and the final assembly takes place in the United States, and 60% of the subcomponents must come from U.S. sources; the source of the sub-subcomponents are not relevant to qualifying under Buy America.

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Steel and Iron

Buy America applies to materials made primarily of steel and iron such as structural steel, beams, running rail and contact rail. Iron and steel requirements in Buy America do not apply to steel and iron used as components or subcomponents. Therefore steel girders are covered; steel frames for buses are not.

Subcomponents

Any article, material, or supply whether manufactured or not manufactured that is directly incorporated into a component. For Buy America as it relates to rolling stock, a subcomponent need only be manufactured domestically; no criteria for origin of sub-subcomponents must be met.

Waivers

Exemption to Buy America for items meeting criteria of lack of availability, prohibitively expensive compared to none-domestic products, or exempted by public policy. General waivers under public policy exemption include fifteen passenger Chrysler vans, microcomputers and

software, and purchases under \$100,000. The small purchase waiver does not apply to small contracts between prime contractors and subcontractors.

Buy America Compliance

The Buy America requirements flow down from FTA grantees to first tier contractors who are in turn responsible for ensuring that their lower tier contractors are in compliance. The regulation requires a grantee to include in bid specification for procurements of steel, iron, manufactured products and rolling stock an appropriate notice of the Buy America stipulation. This bid specification should require the submittal of a Buy America certificate with the bid. Forms of the certificate can be found in Appendix A-1 of the FTA's [Best Practices Procurement Manual](#).

Any bid received without certifications are considered nonresponsive and cannot be considered by the grantee.

Frequently Asked Questions: Buy America

Published by the [Federal Transit Administration \(FTA\)](#)

1. Please explain which applies, the Statute ([49 U.S.C. 5323\(j\)](#)) or the Regulation ([49 C.F.R. 661](#))?

Both apply, and are consistent with one another. Legislation is enacted by Congress and signed into law by the President. A regulation implements legislation, and generally provides more detailed information. Regulations are written and enforced by administrative agencies such as FTA.

2. How do the [Federal Register](#) rulemaking documents posted the FTA site apply?

The documents from the *Federal Register* have been provided for guidance purposes. Agencies publish notices, changes, and proposed changes to their rules in the *Federal Register*. Documents in the *Federal Register* often contain a discussion of the guidance or changes being offered. The *Federal Register* documents are for guidance purposes and offered because they address issues not expressly discussed in the regulation. Generally, this material is located in the preamble, which is the text found in the beginning of a regulatory document under the heading "Supplementary Information."

You should be aware that over the years the Buy America regulations have changed. The documents linked here are provided for the interpretive language in their preambles and

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should always be read in light of the most current regulations. An example is the domestic content requirement for rolling stock, which was not raised to its current 60% until 1992; there are useful discussions pertaining to the rolling stock requirements from *Federal Register* documents published before 1992 and they should not be ignored simply because the rule has changed. However, the reader must be aware of the most current requirements.

3. Does NAFTA apply?

No. The Buy America regulations are exempt from the North American Free Trade Agreement (NAFTA). Chapter 10 of NAFTA deals with government procurements, and specifically exempts from its application:

non-contractual agreements or any form of government assistance, including cooperative agreements, grants, loans, equity infusions, guarantees, fiscal incentives, and government provision of goods and services to persons or state, provincial and regional governments.

Therefore, manufacture in either Mexico or Canada is NOT considered domestic manufacture under FTA's regulations.

4. If there are no federal funds involved in the project, do federal Buy America regulations apply?

No.

5. What is the small purchase waiver?

Purchases under \$100,000 (including options) are not subject to the Buy America requirements; therefore, no Buy America certificate is necessary. In such cases, the grantee need not enclose a certification in the bid package nor must the potential manufacturer submit one in order for the bid to be responsive. This waiver does not apply to small contracts between prime contractors and subcontractors. Only FTA recipients can invoke this waiver. Finally, grantees are not permitted to break up

procurements in order to stay under this threshold amount.

For those procurements that may result in bids right around \$100,000, grantees should put the Buy America certifications in the solicitation, with a note at the top which says that if the bid is \$100,000 or above, the bidder must certify per the Buy America requirements, but if the bid is under \$100,000 no certification is necessary. However, a bidder may also certify compliance, as discussed in question 11, if the bid is less than \$100,000.

6. What happens if the Buy America certification requirements aren't followed?

Procurement officers need to be aware of the Buy America requirements and review the certificates of compliance and non-compliance prior to awarding contracts over \$100,000. This review will prevent situations where FTA is forced to withdraw its participation in the project because the contract was awarded in error.

Grantees must review all Buy America certifications before contract award and request a waiver, if one is necessary, before award in order to ensure FTA participation in the contract. Whether the situation is a sealed bid or a request for proposal, the award must go to a party who certified compliance unless the grantee requests and receives a waiver from FTA. FTA will not be in a position to grant a waiver unless one of the following conditions is satisfied:

- A. It is established that the low domestic bid/proposal for the end product is 25 percent more than the low foreign bid/offer;
- B. It is established that the item or items being procured are not available in the U.S.
- C. It is established that there is a public interest in waiving the national policy embodied in the Buy America provisions.

In the case of an Invitation for Bids, if a bidder certifies both compliance and non-compliance for the same product, certifies compliance with the wrong provision, or fails to certify at all,

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that bid is ambiguous and should be deemed non-responsive. In competitive negotiated procurements (i.e., requests for proposals), certifications submitted as part of an initial proposal may be superseded by subsequent certifications submitted with revised proposals, and the certification submitted with the offeror's final revised proposal (or best and final offer) will control. However, where the grantee awards on the basis of initial proposals without discussion, the certification submitted with the initial proposal will control

7. To whom do the individual waivers posted on this web site apply?

They only apply to the party and procurement referenced in the waiver. Even if you have a similar situation or fact pattern you must request your own waiver.

8. How do I request a waiver, seek guidance, or petition for an investigation?

Non-availability waivers and price-differential waivers can be requested by writing your FTA Regional Administrator. Public interest waiver requests, component waiver requests, requests for advisory opinions, and petitions to investigate, should be submitted to FTA Headquarters, at the address below, and copied to the appropriate Regional Administrator.

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 Attorney-Advisor
 Federal Transit Administration
 U.S. Department of Transportation
 1200 New Jersey Avenue, S.E.
 Washington, D.C. 20590
 (202) 366-4011
jayme.blakesley@dot.gov

9. I have a question not answered here, who do I contact?

You may either contact your regional office or headquarters using the contact information on the first page of the Buy America site. We will be

adding to this list questions, if you have suggestions or comments, please feel free to [contact us](#).

10. How does Buy America apply to Design Build contracts?

When purchasing a system, it is industry practice to have the contract broken down by sub-systems with each sub-system identified in the contract treated as an end product subject to the Buy America requirement. FTA has defined end product as "any item or items * * * to be acquired by a grantee, as specified in the overall project contract." For example, the guideway surfaces and equipment; the vehicles; the traction power system; the command and control system; the communications system; and the maintenance facility and equipment are all sub-systems and should have separate certifications. If the contractor is not sure if it will be able to comply, then it should certify non-compliance. If all bidders/offerors certify non-compliance, the grantee should request a non-availability waiver from FTA before award. Certification of non-compliance for one sub-system should be considered a certification of non-compliance for the entire contract, and a waiver is required if the contract is to be awarded to that party.

Another option for grantees is that before the solicitation is advertised, they request a public interest waiver of the procedural requirements of Buy America which would allow the bidders/offerors to submit the certification later in the process, after award and after the design portion of the project is complete. If FTA waived the procedural requirements of Buy America, the grantee would put language in the solicitation that directed the bidders/offerors that they would be required to comply with Buy America unless they qualified for a non-availability waiver or a public interest waiver for certain components of the project. After design, the contractor would be required to submit its certification to the grantee, and if necessary, the grantee would request a waiver

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from FTA at that time.

11. How should I certify if I qualify for a permanent waiver found in the Appendix to 49 CFR 661.7, for example, if the solicitation is for microcomputer equipment?

If the product you plan to supply qualifies for a permanent waiver listed in the Appendix, you may certify compliance with Buy America. The references contained in the certificates of non-compliance found at 49 CFR 661.6 and 661.12 that say that the bidder or offeror may qualify for an exception to the requirements is for parties who have not yet qualified for an exception, in other words, for parties who have not yet received a waiver. The waivers published in the Appendix have already been issued, and thus, are in effect and serve to waive the requirements and allow a party to certify compliance for those products that, without a waiver, would not comply. If a grantee knows, however, that all bids/offers will be for items waived by the requirements (bids are all going to come in well under \$100,000, or the solicitation is for microcomputer equipment only), the grantee should not be putting the certifications in the solicitation. This answer is provided for when the grantee consciously puts the certifications in knowing that the solicitation *may* result in bids/offers for waived items as well as items not subject to a waiver.

12. Appendix A(a) of 661.7 says that "All waivers published in 48 CFR 25.108 which establish excepted articles, materials, and supplies for the Buy American Act of 1933 (41 U.S.C. 10a-d), as the waivers may be amended from time to time, apply to this part under the provisions of Sec. 661.7 (b) and (c)." I cannot find 48 CFR 25.108 - where is this list?

It can now be found at [48 CFR 25.104](#).

13. Do the Buy America final assembly requirements apply to prototype vehicles?

Yes. However, the grantee should allow the bidder/offeror to certify separately for the production of the prototype vehicles and the rest of the fleet if the bidder/offeror intends to assemble the prototypes outside the U.S. This will allow the grantee to request a non-availability waiver for the prototype vehicles if one is warranted. Please see letter to [New Jersey Transit, September 19, 2001](#).

14. Does Buy America apply to concrete?

It used to, but in 1984, the President signed a law which included a section removing cement from the list of items covered. Pub. L. 98-229 (1984). The following year, FTA implemented that change in the Buy America regulation. The final rule stated, in part, "Congress clearly indicated that the domestic preference requirements of [Buy America] should not be applied to the procurement of cement and cement products in [FTA] grantee third party contracts utilizing federal funds." [50 Fed. Reg. 2298](#) (Jan. 16, 1985). Concrete is a "cement product," and as such, is exempt from the requirements per the amendment.

15. Is there a difference between Buy America and Buy American?

Yes. Buy America (49 U.S.C. 5323(j) and 49 CFR Part 661) is applicable to FTA grant funds. Buy American ([41 U.S.C. 10a - 10d](#) and [48 CFR Part 25](#)) is an entirely different statute, applicable to purchases by federal agencies and departments. For more information on Buy American, contact:

Cecelia L. Davis
Procurement Analyst
General Services Administration
Office of Acquisition Policy
(202) 219-0202
Amy Williams
Department of Defense
(703) 602-0328

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16. Is the [Dear Colleague](#) letter on Pre-Award and Post Delivery Audits from March 18, 1997, the controlling document on FTA's final assembly requirements?

Yes. However, there were two subsequent letters on this subject, the [August 5, 1997](#) letter changed the list of domestic activities required for final assembly compliance and the [September 25, 1997](#) letter rescinded the August letter, which restored the March letter. Also note that [section 3035](#) of the Transportation Equity Act for the 21st Century (TEA-21), contains a provision that all buses manufactured after September 1, 1999, purchased with FTA grant funds, shall conform with FTA's Guidance on Buy America Requirements, dated March 18, 1997.

17. Is the sliding threshold a component or a subcomponent of a rail car?

Typical components of rail cars and buses are listed in the Appendix to 49 CFR 661.11. According to the regulation, a railcar door system contains multiple components including the door panels, door actuators, and door controls. This list is not conclusive and illustrates the nature and type of items that Congress intended to be considered components.

A component is defined as an article, material, or supply (manufactured or unmanufactured) that is directly incorporated into the end product, while a subcomponent is one step removed from a component in the manufacturing process and is incorporated directly into a component (49 C.F.R. 661.11). The sliding threshold is a movable piece mounted, in part, on the passenger access door panel. In order to facilitate the purpose of both high and low platform loading, the threshold must be functionally independent part of the door and the vehicle. Also, in order to serve its function, it should have controls separate from the door controls in order to allow both high and low platform boarding. Its connection to the panel by itself does not make it a subcomponent or one step removed from the component door panel. It is a separate entity, attached to -- not

incorporated into -- the panel. The door panel, actuator, and controls are listed as components, other similarly functioning parts, such as the sliding threshold, must be viewed as components as well.

18. Do the Buy America requirements apply to service contracts?

FTA posted a request for comments on their website, seeking comments on whether or not the Buy America requirements should apply to equipment owned or leased by private service providers under an FTA funded contract with an FTA grantee. In response to the request for comments, FTA received 16 comments, nine commenters supported FTA's current interpretation-the requirements apply to equipment purchased or leased by the contractor to fulfill a service contract, but not to previously owned or leased equipment. Ten commenters wanted FTA to apply the small purchase waiver to capital purchases by a service contractor and one commenter argued against that interpretation. Two commenters argued that the requirements should apply to all goods used by a contractor. Three comments were either not clear or beyond the scope of the request for comments.

Consistent with the majority of the comments and FTA's position on this question historically, FTA will continue to apply the Buy America requirements to equipment acquired for, or in anticipation of, an FTA funded contract. The requirements will not apply to equipment owned or leased by the contractor, if it is purchased or leased before the invitation for bids (IFB) or request for proposals (RFP) is issued.

Grantees should put the Buy America certification forms in all service contract solicitations, and direct bidders or offerors to complete the certification if they will be buying or leasing equipment to fulfill the contract. If there will not be such purchase or lease, the bidder or offeror should be directed

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not to certify and instead document that they will not be purchasing or leasing equipment. If the contract is for rolling stock services, the rolling stock certification found at 49 C.F.R. 661.12 should be used and if it is for non-rolling stock services the manufactured products certification found at 49 C.F.R. 661.6 should be used. If the contract is both types of service, both certifications should be used.

The Buy America small purchase waiver (49 C.F.R. 661.7, App. A(e)) refers to the common grant rule's small purchase procurement procedures and incorporates the federal government's simplified acquisition threshold of \$100,000. FTA has always applied this amount to the grantee contract, and not the subcontract. Absent a rulemaking on this issue, FTA will not change that position at this time.

***Featured DBE Firm:
Air, Water & Soil Laboratories, Inc.***



Guy Becker and Carmela Tombes at the Environment Virginia Conference, Lexington, VA

Air Water & Soil Laboratories, Inc. (AWS) was founded in 1994 with a mission to supply the Commonwealth of Virginia with reliable data that met project requirements and reflected a strict standard of quality control. AWS Labs quickly became known for its reliability to provide quality in data as well as providing strict adherence to turn around time requirements. In 2000, the growing lab relocated to its current location at 2109 North Hamilton Street Richmond, Virginia, allowing ample space for future growth. In 2003, W. Guy Becker joined

AWS Co-founder, Carmela Tombes, as a business partner and set in motion the necessary financial management to grow and expand the company. In the following seven years, the laboratory has more than tripled in volume and continues to expand and grow its client base and area of service.

Our centralized location provides state of the art instrumentation with redundancy throughout the lab to ensure timely and reliable results. AWS has always provided an extensive courier pickup and delivery system

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that reaches over four states. We believe this allows for the highest quality analytical service that small, multiple locations simply cannot provide.

AWS offers comprehensive services for environmental testing. The following is a sampling of our projects.

AWS Labs provided Laboratory analytical services for ground water to the County of Fairfax, Division of Solid Waste Disposal and Resource Recovery (DSWDRR) for landfill facilities located at the active I-95 landfill (Lorton, Virginia) and the closed I-66 landfill (Fairfax Virginia).

AWS Labs currently provides laboratory analytical services and technical support to Dulles Transit Partners (DTP), Inc. as part of a team assembled to perform environmental assessment and design in their pursuit to construct the first phase of a 23.1 mile rail system in the rapidly growing Dulles Corridor in Fairfax and Loudoun counties, VA.

AWS Labs provided laboratory analytical services and technical support to URS Group as part of the team assembled to perform environmental assessment and cleanup of the pipeline explosion that took place in Henrico County. This project required 24 hour turnaround seven days a week for the duration of this emergency response. The lab performed a broad scope of analytical services during this time period and maintained the turnaround time requirements.

AWS Labs provided laboratory analytical services and technical support to AECOM as part of the team assembled to perform environmental assessment and cleanup of the

neighborhood in Richmond, VA, known as Battery Park due to flooding and collapse of an old landfill. This project required a three day turnaround five days a week for the duration of the clean up. The lab performed a broad scope of analytical services including Total Characteristic Leaching Procedure (TCLP) analysis during this time period and maintained the turn around time requirements.

AWS Labs currently provides laboratory analytical services to Marshall Miller and Associates as part of the team assembled to perform environmental sampling and testing for the Virginia Department of Transportation. The lab performs a broad scope of analytical services and maintains turn around time requirements of five business days.

AWS Labs provides laboratory analytical services to Apex Environmental as part of the team assembled to perform environmental sampling and testing for the Commonwealth of Virginia. The lab performs a broad scope of analytical services and maintains turnaround time requirements as needed (24 hour to five business days) is ongoing. The contract was awarded in October 2000 and is current.

AWS Labs provided laboratory analytical services and technical support to the Southeastern Public Service Authority of Virginia (SPSA) environmental monitoring program for solid waste disposal and groundwater analyses of landfill facilities. These services also apply to other agencies affiliated with SPSA. The contract was awarded in 2003, completed in 2006, re-bid and awarded for five years in 2006.

Air Water, & Soil Laboratories, Inc.
2109 North Hamilton Street #A
Richmond, VA 23230
(804) 358-8295
CTombes@awslabs.com

UPCOMING EVENTS & OTHER INFO

Local community group leaders who want to ensure that your organization's members can benefit from contracting opportunities:



Consider joining the
Virginia MegaProjects Community Resource Board (CRB)
The next meeting is
June 8, 2010
5-7 p.m.

VA MegaProjects office
6363 Walker Lane, Alexandria, VA
If interested, please call Carolyn Wolcott at 703-483-2602

DTP DBE PROGRAM: Getting Certified as a DBE

DTP has a DBE Project Goal of 10 percent

Two (2) agencies issue DBE certifications applicable to the DTP DBE Program:

Metropolitan Washington Airports Authority (MWAA)

- DBE Certification Application Website Address:
<http://www.metwashairports.com/362.htm>

Virginia Department Minority Business Enterprise (VDMBE)

- DBE Certification Application Website Address:
<http://www.dmb.e.virginia.gov/dbecert.html>

NEED ASSISTANCE WITH YOUR DBE/LDBE CERTIFICATION? Contact:

Pawnee L. Wentt
PLW & Associates
7718 Saratoga Ridge Court, #201
Springfield, VA 22153
(703) 629-7510
plwassociates@verizon.net

Meet DTP's DBE FIRMS

The following firms are currently under contract at DTP

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
1	A&R Trucking	Trucking and Hauling	VA	Reggie Saunders	540-522-2087	ARTRUCKING07@YAHOO.COM
2	AA Group	Site Preparation	VA	Konplay Chanthamixay	703-594-2677	
3	AB Consultants	Landscape Design	MD	Amrish Patel	301-470-2476	AMRISH.PATEL@ABCONSULTANTSINC.COM
4	ABM Trucking, LLC.	Trucking and Hauling	VA	Claudia Fuentes	703-843-6589	FUENTESCLAUDIA21@YAHOO.COM
5	AC & DC Power Technologies	Furnish and Install UPS and Batteries	GA	Marlene McCartha	678-817-7996	MCCARTHA1@EARTHLINK.NET
6	ADA Trucking, LLC.	Trucking and Hauling	VA	Alexander Sandoval	703-296-7138	SALEXANDER@ADATRUCKING.COM
7	Aggregate Relocation Specialists	Trucking and Hauling	VA	Ginger Goff	540-347-4039	GOFF364@COMCAST.NET
8	Air, Water and Soil Laboratories, Inc.	Environmental Research and Development Laboratories	VA	Carmela Tombes	804-358-8295	CTOMBES@AWSLABS.COM
9	Alvarado Trucking, Inc.	Trucking and Hauling	VA	Rutilio Alvarado	571-225-1770	ROALVARADO@ALVARADOTRUCKING.COM
10	Alvarenga Trucking	Trucking and Hauling	VA	Manuel Alvarenga	703-314-4307	DANNY1215@VERIZON.NET
11	AM-1 Trucking, LLC.	Trucking and Hauling	VA	Alfred Medina	703-898-5911	RAWKEY00@GMAIL.COM
12	A&M Concrete Corporation	Concrete Services	VA	Joe Alves	703-867-0634	ACORADO@AOL.COM
13	Amelie Construction and Supply Company	Structural Steel, Poured Concrete Structure Construction	PA	Danielle Proctor	724-352-4700	DPROCTOR@AMELIECONSTRUCTION.COM
14	Amtrac Railroad Contractors of Maryland, Inc.	Railroad Construction	MD	Jacqueline Manzini	301-797-3730	JMANZINI@AMTRACMD.COM
15	Andy & Eddie Trucking, Inc.	Trucking and Hauling	VA	Eduardo Estrada	703-856-7837	EDUCLA03@HOTMAIL.COM
16	Aquia Trucking, Inc.	Trucking and Hauling	VA	Wilde Moran	571-237-6507	MORAN33645@AOL.COM
17	ARG Tile, LLC	Trucking and Hauling	VA	Adalberto Rodriguez	703-587-4066	AYRTRUCKING@YAHOO.COM
18	Athavale, Lystad & Associates, Inc.	Staff Augmentation	VA	Tewolde Iyob	703-893-3104	TIYOB@ALAENGR.COM
19	Baistar Mechanical	Plumbing, Heating and Air Conditioning	VA	H. K. Jun	703-941-9582	HK@BAISTAR.COM
20	Barbee Curran Elevator Company	Elevators and Escalators	MD	Maureen Barbee	301-468-0470	MOBARBEE@AOL.COM
21	Basnight Hauling	Trucking and Hauling	VA	Ted Basnight	757-963-6365	DOREENRAYMOND@MSN.COM
22	Blaize Events & Media, Inc.	Marketing Consultants	VA	Vivian E. Blaize	757-473-0456	VIVIAN@BLAIZEEVENTSANDMEDIA.COM
23	B&W Excavating and Land Clearing Company, Inc.	Excavating & Land Clearing	VA	Judy Beaty	703-631-0505	JBEATY396@AOL.COM
24	Century Fence Construction, LLC	Temporary Fencing	MD	Bridget Burns	301-599-2073	CENTURYFENCE@CENTURYFENCE.NET
25	Cerritos Jr Trucking, LLC	Hauler of Material	VA	Oscar Cerritos	703-906-2512	
26	Cheshil Consultants, Inc.	Staff Augmentation	VA	Chet Bhimani	703-569-8763	CVBHIMANI@CCIONE.COM
27	Cottoms Trucking, INC.	Trucking and Hauling	VA	Herbert Cottoms	540-659-4543	REVCOTT@VERIZON.NET
28	Councell Computer Products Inc	Office Supplies	MD	Marianne Councell	301-220-0417	MCOUNCELL@COUNCELL.COM
29	Crystal Steel Fabricators, Inc.	Fabricated Structural Metal Manufacturing	DE	Bill Lo	302-846-0613	WLO@CRYSTALSTEEL.COM
30	CTI/DC	Ready Mix Concrete	DC	Darryl Stuckey	202-863-0904	DSTUCKEY@CTI-DC.COM
31	Dapaber Hauling, Inc.	Trucking and Hauling	VA	Dario Bernal	703-328-1340	DBER050@MSN.COM
32	Del Cid General Contractors, Inc.	Painting	VA	Nelson Del Cid	703-329-8481	DELCIDCONTRACTORS@YAHOO.COM

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
33	Devcon Contracting, Inc.	Trucking and Hauling	VA	Derek Francis	804-400-6635	LETSHAULIT@AOL.COM
34	District Safety, Inc.	Safety Products	VA	Joseph S. Williams	703-802-8226	CUSTSERV@DISTRICTSAFETY.COM
35	Diversity Enterprises, L.L.C.	Trucking and Hauling	VA	Joseph Welch	703-491-3480	JANETP@VERIZON.NET
36	Domingo Gonzales Associates, INC	Architectural Lighting Consultant	NY	Elizabeth Marin	212-608-4800	ADMIN@DGalight.com
37	E. Ann Jackson	Jacking and Boring	VA	Ann Smith	804-265-5633	EANNJACKSONINC@YAHOO.COM
38	E Jackson Hauling	Trucking and Hauling	VA	Edwin Jackson	804-883-5691	
39	EJE Trucking, LLC	Trucking and Hauling	VA	Nelson Gomez		
40	El Suave Trucking	Trucking and Hauling	VA	Jorge Chavez	703-220-8521	
41	EMC2, INC	Support of Excavation Design	MD	Surinder Singh	301-424-8696	SURINDER@EMC2ENGINEERS.COM
42	Emergency Serv Hauling, Waste & General Contracting	Trucking and Hauling; Solid Waster Collection	DC	Cornell Saddler	240-793-4878	CORNELLSADDLER@GMAIL.COM
43	Engineering and Materials Technologies, inc.	Geotechnical Testing	VA	Shaz Moosa	703-361-9898	SHAZ@EMTECHENGINEERS.COM
44	EPCM, Inc	General Contract, Design, Engineering	VA	Bhupinder Sohi	703-503-0900	BSOHI@EPCM-INC.COM
45	Esteban A & Company	Reproduction and Printing Services	VA	A. Chris Esteban	703-532-6090	CESTEBAN@ESTEBAN.COM
46	EV Trucking, Inc.	Trucking and Hauling	VA	Maria Vina	703-582-7505	EJVINA@YAHOO.COM
47	Executive Personnel Services, Inc.	Personnel/Construction Labor/ Janitorial Services	DC	Gerald Shealey	202-772-4278	PERSONNEL@EPSISTAFFING.COM
48	Fairchild Trucking, Inc.	Trucking and Hauling	VA	Layton Fairchild	540-582-5374	DMAMAJANE@AOL.COM
49	Fine Art Photography	Photography	MD	Billie Nicholson	301-460-7977	MARK@HOTSHOTSPHOTOGRAPHY.COM
50	FMC & Associates	Materials Testing	DC	Fadil Abdelfatah	202-863-0911	FADIL@FMCASSOC.COM
51	Gazu Trans	Trucking and Hauling	VA	Deterlino Revollo	571-344-0300	Y2KGAZU@YAHOO.COM
52	Gil Trucking	Trucking and Hauling	VA	Jorge Gil	703-726-8624	GILTRK1@AOL.COM
53	G&C Equipment	Construction Supply	CA	Gene Hale	310-515-6715	GENE@GANDCCORP.COM
54	Golden Eagle Construction Co. LLC	Construction Supply; Highway, street and bridge construction	VA	Kenneth Witcher	703-369-7623	GOLDENEAGLECO@AOL.COM
55	Goel Construction Services, Inc.	Site Demolition	MD	Piyush J. Goel	202-457-0111	PJ-GOEL@GOELCONSTRUCTION.COM
56	Great Lakes Contracting	Custom Metal Fabricators	WI	Bill Beson, Jr.	414-463-9355	WRB@GREATLKS.COM
57	Greenhow & Sons Trucking	Trucking and Hauling	VA	Greg Greenhow	703-404-3688	THEGREENHOWFAMILY@HOTMAIL.COM
58	Hampton Trucking, Inc.	Trucking and Hauling	VA	Teresa Hampton	703-834-9760	EARLEHAMPTON@AOL.COM
59	Harris Group Promotions and Supply, LLC.	Direct Mail Advertising, Other Services Related to Advertising	VA	Marvin Harris	804-272-2994	MHARRIS@MAPINV.COM
60	Hernandez Trucking	Trucking and Hauling	VA	Milton Hernandez	571-436-1727	HFILTON@HERNANDEZ.COM
61	H.F. Morales Trucking, Inc.	Trucking and Hauling	VA	Hugo Morales	571-259-7187	
62	HSA, Inc.	Geological Engineering Services	DC	Harish Senapathy	202-269-6110	HARISH.SENAPATHY@HSAINC.BIZ
63	International Resources Group	Land Surveying	VA	Chris Allison	703-239-2658	CVAB98@LINKABIT.COM
64	Irays 1 Trucking, Inc.	Trucking and Hauling	VA	Samuel Villalta	703-595-1805	SVUKKAKTA@IRAYSTRUCKINGINC.COM
65	Jacobo, LLC	Trucking and Hauling	VA	Jc Jacobo Carcamo	703-609-0798	CARCAMO.5@HOTMAIL.COM
66	Jaime R. Arispe	Trucking and Hauling	VA	Jaime Arispe	703-606-9069	ARISPE@YAHOO.COM
67	Jaimie Pozo Fernandez DBA CJP Trucking	Trucking and Hauling	VA	Jaime Fernandez	571-722-4680	
68	Jara Trucking, Inc.	Trucking and Hauling	VA	Jose Jara	703-402-3756	
69	J. Baires Trucking, LLC	Trucking and Hauling	VA	Jose Baires	571-259-0149	JBAIRES@COMCAST.NET
70	J Brooks Trucking, LLC.	Trucking and Hauling	VA	Joseph Brooks	703-932-6338	NICENLOW267@YAHOO.COM
71	JD Littlejohn	Trucking and Hauling	VA	James Littejohn	703-492-2700	JDLITTLEJOHNINC@YAHOO.COM
72	Jose Alvarenga d.b.a. Top Dogs Hauling	125 J Clubhouse Drive SW, Unit 9J	VA	Jose Alvarenga	703-898-6100	AMYALVARENGA@YAHOO.COM
73	JP and Concepts Co.	Railroad Equipment and Supplies	FL	Joann Forance	239-437-3108	FORANCEJ@AOL.COM

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
74	K&B Summers	Trucking and Hauling	PA	Rebecca Summers	717)733-3139	KANDB@SUMMERSTRUCKING.COM
75	KC Engineering	Staff Augmentation	IA	Kent Claus	712-252-2100	KENT@KCEENGINEER.COM
76	KD Jones & Sons Trucking , LLC	Trucking and Hauling	VA	Keith Jones	703-898-0313	TANDKTRANSPORTERS@GMAIL.COM
77	Keys Material & Utilities	Construction/Water/ Sewer Material Supplier	MD	Jerrie Ann Keys	301-854-5283	KEYSINC@COMCAST.NET
78	KGJ Trucking	Trucking and Hauling	VA	Parminder Athwal	703-431-1053	SUNTO3@VERIZON.NET
79	L&M Trucking, Inc.	Trucking and Hauling	VA	Luis Guzman	571-437-4183	IMGZMAN@COMCAST.NET
80	L J Trucking, LLC	Trucking and Hauling	VA	Lilian Hernandez	571-212-3288	ZOYROSA09@YAHOO.COM
81	LL&G Lawncare	Landscaping	VA	Lawrence Easley	434-476-1316	LLANDGLAWNCARE@HOTMAIL.COM
82	Lopez S Trucking, Inc.	Trucking and Hauling	VA	Saul Lopez	703-401-4220	
83	M & S Fabricators, Inc.	Structural Steel	VA	Renata Allbeck	434-369-1170	MANDSFAB@AOL.COM
84	M.A.A.C Trucking, LLC	Trucking and Hauling	VA	Miguel Alvarez	571-490-1239	MAACTRUCKING@GMAIL.COM
85	MA Engineering Consulting	Civil Engineering, Environmental and Land Surveying Services; Utility Location	NC	Arvin Maniktala	877-623-2123	MAEC@MAEC.COM
86	Maison Culinaire, Inc.	Catering Services	VA	Sus Grondin-Butler	571-203-0111	SUS@MAISONCULINAIRE.COM
87	Marvin Trucking LLC	Trucking and Hauling	VA	Martin Castro	571-337-3848	OCTR1@AOL.COM
88	MCV Associates	Transportation Consultants	VA	Joe Mehra	703-914-4850	MCV@MCVAINC.COM
89	Melvin & Son Trucking, Inc.	Trucking and Hauling	VA	Yanci Portillo	703-444-3077	PORTILLOFAMILY@YAHOO.COM
90	Mendez Trucking, Inc.	Trucking and Hauling	VA	Jesus Mendez	571-238-5965	
91	Mendoza Trucking, LLC	Trucking and Hauling	VA	Anselmo Mendoza	703-906-4834	ANSELMO@NOEMAIL.COM
92	Mid-Atlantic Security Agency	Security Guard Services	DC	Larry Davidson	443-277-7920	MIDATLANTICSECURITY@COMCAST.NET
93	Mimar Architects, Inc.	Architectural and Eng. Services	MD	Khalid Bhatti	410-944-4900	KBHATTI@MIMARCH.NET
94	Molecular Systems, Inc.	Roofing Contractor/Materials Supplier	MD	Mack Jenkins	301-499-6826	MSI9200@AOL.COM
95	Monte Trucking, Inc.	Trucking and Hauling	VA	Neri De Jesus Marquez	371-915-7553	
96	Moore, William G & Son	Supply of Lumber, Timber and Allied Products	NJ	Audrey Troise	732-303-6049	WGMORELBR@AOL.COM
97	Morcom International Inc.	Electrical Contractors	VA	Manuel Ojeda	703-263-9305	EWRIGHT@MORCOM.NET
98	Morgan Oil Corporation	Fuel	VA	Mary C. Morgan	540-364-1591	MORGANOILCORP@HOTMAIL.COM
99	Murcia Trucking, Inc.	Trucking and Hauling	VA	Maximiliano Murcia	703-650-8999	MURCIAMAX@VERIZON.NET
100	Nationwide Electrical Services	Electrical Contractors	DC	John Young	202-636-3800	JYOUNG@N-E-S.NET
101	New York Sky, LLC	Trucking and Hauling	VA	Rosa Sibrian	703-955-9041	MSHENRIQUEZ727@YAHOO.COM
102	NIS Corporation	Engineering Consultants	VA	Kingsley Obaji	703-435-3330	KOBANJI@NISSOLUTIONS.COM
103	Oehlerking Hauling, Rigging and Heavy Equipment, Inc.	Rigging large-scaled Equipment, Trucking and Hauling	MD	Angela Oehlerking	301-274-3803	ANGELA@OEHLERKINGHAULING.COM
104	Old Dominion Electrical Supply	Electrical Supply	VA	Harold Parker	804-344-5440	ODES01@VERIZON.NET
105	One of a Kind Trucking	Trucking and Hauling	VA	Jose Mejia	703-297-1804	ONEOFAKINDTRUCKING@GMAIL.COM
106	On Site Photography	Construction Photography	MD	Stella Crase	443-254-5184	SCRASE@ONSITEPHOTOGRAPHY.BIZ
107	P.J. Casanave Land Clearing Company	Site Preparation/Clearing and Grubbing	VA	Jean Casanave	804-785-2392	JCASANAVE@SITECLEARING.COM
108	Pessoa Construction Company	Utilities and Concrete	MD	Julio Pessoa	301-322-5190	MIKE@PESSOACON.COM
109	Portico Realty Services	Electrical and Heavy Highway Construction, Facility Maintenance Services	VA	Brenda Frank	571-323-5965	BRENDA.FRANK@PORTICO.SERVICES.COM
110	Precision Communication & Technology	Telephone Equipment	VA	Perry L. Gaskins	571-237-9570	GASKINSP@PRECISIONCT.COM
111	Premier Reprographics	Reproduction and Printing Services	VA	Vickie Banks	703-370-6612	VICKIE@PREMIERREPRO.COM
112	Prime 1 One Inc	Janitorial Services	VA	Johnny L. Smith	703-221-8919	PRES@PRIMEONE-POWER.COM
113	Prince Construction	Building Construction Equipment	DC	Alberto Gomez	202-889-5050	ALBERTO.GOMEZ@PRINCECONSTRUCTION.COM

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
114	Promotions Unlimited, Inc.	Promotional Items	MD	Geri Kessler	410-484-8111	PROMOGERI@AOL.COM
115	Quality Building Supplies for Industry	Structural Steel, Roofing Materials	OH	Edward Haynes	419-832-2202	QUALITYBLDGINC@AOL.COM
116	Quantum Dynamics, Inc	General Contract, Design, Engineering	VA	Audrey Price	703-356-5240	APRICE@ODYNCORP.COM
117	RDB Trucking	Trucking and Hauling	VA	Rene Balcazar	703-498-1046	RDB@AOL.COM
118	RE8 Trucking, LLC.	Trucking and Hauling	VA	Jose Romero	571-220-5308	
119	RECON2, LLC	Office Furniture	VA	Sam Reid	703-459-6475	RECON2@COX.NET
120	Roadside Inc.	Mowing Services	VA	Bonnie Dean	757-898-6151	ROADSIDE2@COX.NET
121	Rojas Largo Trucking Inc.	Trucking and Hauling	VA	Janet Rojas	703-675-1787	RLTINC@COMCAST.NET
122	RTR Technologies, Inc.	Heating Products and Systems	MA	Rosalie Berger	413-298-0025	R.BERGER@RTRTECHNOLOGIES.COM
123	Sabra Wang & Associates Inc	Civil/Structures/Traffic Engineering Consultants	MD	David Wang	410-737-6564	DWANG@SABRA-WANG.COM
124	Santos R. Bonilla d.b.a RB Trucking	Trucking and Hauling	VA	Santos Bonilla	703-999-4914	SANTOSBONILLA@RBTRUCKING.COM
125	SAS Electrical Service, Inc.	Electrical Services	VA	Shirley Stewart	703-464-0033	SHIRLEY.STEWART@VERIZON.NET
126	Shark Trucking, LLC	Trucking and Hauling	VA	Hector Calderon	703-496-6844	SHARKTRUCKING@GMAIL.COM
127	Shayan Trucking	Trucking and Hauling	VA	Sharahrouz Sharifaie-Arabi	703-843-4259	SHAHR1963@YAHOO.COM
128	Shej Incorporation	Trucking and Hauling	VA	Jagtar Singh	571-274-9493	
129	Sidhu & Associates	M/E/P AND IT Engineering Services	MD	Devindar Sidhu	410-329-1115	SIDHU@SIDHUAL.COM
130	Swanson Services, LLC.	Security Guard Services	VA	Wayman Swanson	804-641-2610	WMS@WAYMANSWANSON.COM
131	Tavares Concrete	Highway, Street and Bridge Construction/Concrete Paving	VA	Armando Tavares	703-550-7377	ATAVARES@TAVARESCONCRETE.COM
132	The Matthews Group, Inc.	Grading And Site Preparation	VA	Rusty Cook	800-610-9005	TMATTHEWS@TMGWORLD.NET
133	Tidewater, Inc.	Engineering Consultants	MD	H. Prasad Dissanyake	410-997-4458	PRASAD@TIDEH2O.NET
134	TK Services, Inc.	Heating and Plumbing Contractors	VA	Margaret Kennedy	703-778-3319	MKENNEDY@TKSERVICESINC.COM
135	Tobar Construction	Poured Concrete Foundation and Structure	MD	Emilio Calderon	301-595-2042	CONCRETE@TOBARCONSTRUCTION.COM
136	Torres Trucking	Trucking and Hauling	VA	Bernardo Torres	703-987-1460	TORRESTRUCKINGVA@GMAIL.COM
137	TRS Consultants	Payroll Services	CA	Ranjit Chakravorti	925-275-9870	RANJITC@TRSCONCULTANTS.COM
138	U Can Trust Pest & Termite Service	Pest Control	VA	Lenwood Harris	703-549-5828	UCT_LENNY@VERIZON.NET
139	Universal Adaptive Consulting Services	Computer Services	VA	Colleen Payne	804-288-8270	COLLEEN@UACSI.COM
140	U.S International Marketing, Inc.	Computer Services	VA	Sonal Dharia	703-222-0894	SONAL@USIMKT.COM
141	Valley Business Forms	DTP Orientation and Outreach Handouts	VA	Marcia Wills	540-967-3962	VAFORMSLADY@AOL.COM
142	Valley Green Landscaping	Landscaping	VA	Cheryl Sheppard	703-820-5030	VALLEYGREENLANDSCAPING@COX.NET
143	Veteran Steel Solutions	Reinforced Steel, Welding	VA	Yaw Acheampong	301-503-9090	ACHEAMPONG@VET-STEELPROD.COM
144	Vigil Contracting, Inc.	General Contractor	MD	JJ Vigil	410-451-9510	JJ@VIGILBUSINESS.COM
145	Villanueva Trucking, Inc	Trucking and Hauling	VA	Jose Villanueva	571-437-1222	
146	Wings Enterprises, Inc.	Reinforced Steel Supply and Installation	DC	Jean Wanner	202-636-0047	WINGSENTPR@AOL.COM
147	WD Trucking, LLC.	Trucking and Hauling	VA	Bill Washington	540-903-6776	WASHINGTON1216@AOL.COM
148	WRM Trucking	Trucking and Hauling	VA	Walter Maldonado	571-291-1523	WRMITRUCKING@GMAIL.COM
149	Wunna Contracting, Inc.	Concrete Installation Services	VA	Nyein Min	703-303-6142	NMIN@WUNNACONTRACTING.COM

Frequently Asked Questions

- Q:** How can I do business on the Dulles Corridor Metrorail Project (DCMP) and with Dulles Transit Partners (DTP)?
- A:** [Visit our website](#) and review the bid opportunities section. This list is updated every two weeks with upcoming packages and deadlines.
- Q:** Where can I find the prequalification questionnaire?
- A:** All prequalification questionnaires, once released, are posted on [the DTP website](#). If a prequalification questionnaire is required, all firms interested in bidding on the work package must complete the questionnaire and be approved prior to being added on the bidders list of potential prime contractors.
- Q:** I'm a DBE firm and I am interested in working on the Dulles Corridor Metrorail Project. What do I do?
- A:** All of the major subcontracts and purchase orders have DBE goals attached to them. Check the DTP website often for bid opportunities and stay updated with our weekly Procurement Alert which will list important dates and DBE goals for all upcoming packages. (If you do not receive the Procurement Alert, [email us](#) to be added to the distribution list.)
- Q:** My firm did not pass the prequalification phase or is not large enough to bid as a prime contractor on the upcoming DTP packages. What should I do?
- A:** An option for firms seeking sub tier opportunities is to review the bidders' lists for all upcoming work packages once the Requests for Proposals (RFP) have been released. In addition, DTP also [posts the list of potential prime contractors that have received the prequalification questionnaire](#). Click on 'Bidders List' to obtain contact information of the bidding prime contractors.
- Q:** What is the Subcontractor/Vendor Reference Guide posted on the DTP website and how can my business be added?
- A:** The Subcontractor/Vendor Reference Guide provides those organizations currently doing business or those proposing to do business with DTP with a comprehensive list of available DBE firms as a reference guide. This reference guide is composed of firms that are currently, or have been in the past, under contract with DTP directly and/or DTP's prime subcontractors. The list also includes all DBE firms that have been contacted by the DBE team during the sourcing process and included on the bidders' lists. If your firm is a DBE in Virginia, the District of Columbia, or Maryland, and you wish to be added, e-mail your company's capabilities statement and contact information to dbe.program@DullesTransitPartners.com.
- Q:** I am a minority business and LDBE and LSDBE certified. Does that count?
- A:** To be considered a DBE-Disadvantaged Business Enterprise as it applies to the DCMP, you must be certified as a DBE in the Commonwealth of Virginia by either the Metropolitan Washington Airports Authority (MWAA) or the Virginia Department of Minority Business Enterprise (DMBE). [E-mail us](#) to find out more information.
- Q:** I have a CBE/WBE/MBE/HUB Zone/8(a) and/or Veteran-Owned certification. Does that count?
- A:** While DTP recognizes the value of the above certifications, they are not applicable to the project DBE goal. To be considered a DBE as it applies to the DCMP, you must be certified as a DBE in the Commonwealth of Virginia by either Metropolitan Washington Airports Authority (MWAA) or the Virginia Department of Minority Business Enterprise (DMBE). If your firm is not located in Virginia, you must obtain DBE certification from your home state before applying in Virginia. [E-mail us](#) for more information.

Questions or comments, please write to dbe.program@DullesTransitPartners.com.