



DTP NEWSLETTER



Dulles Transit Partners, LLC, 1595 Spring Hill Road, Suite 600, Vienna, VA 22182
www.DullesTransitPartners.com (703) 852-5900

Human Resources: Building Strong Partnerships for Shared Success

By: Sally Buckley

DTP, Project Human Resources Manager

The Dulles Corridor Metrorail Project team has been involved in several major career fairs, community events, and outreach activities geared toward creating and enhancing partnerships between individuals, companies and organizations in order to make this project successful. Some of DTP's most valued partnerships, for example, are those formed as a part of the DTP Disadvantaged Business Enterprise (DBE) program which to-date includes more than 100 DBE firms working on the project to support engineering and construction activities.

In order to foster partnerships externally with subcontractors and the surrounding community, a

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DTP Website:

www.dullestransitpartners.com

Main number: (703) 852-5900

Project Website (MWAA): www.dullesmetro.com
(703) 572-0500

Bid Opportunities:

www.dullestransitpartners.com/pages/bidopportunities

Project Update

On Nov. 9, we closed the service road of eastbound Route 7 between Pike 7 Plaza and Koons GM dealership. This is to make room for future station construction. Business access will still be open, but be aware of these changes as you shop in the area. The Dulles Corridor Metrorail Project's tunnel operations, station foundations and piers to support aerial and at-grade track along Route 123 and the Dulles International Airport Access Highway (Route 267) also continue. We urge all drivers to stay alert and be aware of construction crews when traveling near work areas. For more information on the Project, please visit our website at www.dullesmetro.com or call 703-572-0500.

company must first focus internally on its own employees. DTP has invested a great deal of strategic planning into one of its most valuable assets: Human Resources. This strategic plan has enabled DTP to foster and maintain a strong relationship internally with its 435 employees as well as externally with subcontractors and the general community. Here are some key success points:

Staffing

- DTP focuses on a diverse population with affirmative action goals targeted toward minorities and women, taking a community-based approach toward these partnerships.
- Working closely with our client, the Metropolitan Washington Airports Authority (MWAA), and its Human Resources team, DTP is able to coordinate efforts for recruiting with a referral base of candidates coming from District of Columbia Employment Services.

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- DTP had a specific requirement to hire locally; several successful job fairs in the D.C. Metro area have produced a wealth of great employees.

Professional Development

- All members of the DTP team are required to participate in training programs for every position on the project. Training is tracked with a refreshed reporting tool, which enables the project to stay in alignment with client expectations. Each team member is also included in the Ethics and Compliance Course.
- Members of the team who are interested in undertaking a broad scope of work are offered rotational assignments on the project to support their personal and professional development.
- Employee involvement in various professional organizations, such as the Society of Women Engineers (SWE), National Society of Black Engineers (NSBE), Society of Hispanic Professional Engineers (SHPE) and the National Association of Women in Construction (NAWIC), are actively supported by DTP.

Early Career Hire Program and Internships

- DTP participates in a College Hire Program which focuses on the development needs of college hires who have graduated within the last three years. Training programs are arranged to include task analysis, leadership modeling and experiencing what it is like to work on the various phases of engineering, procurement and construction on a large project.
- College students are hired during the summer months to work with project teams. They are required to conduct a presentation at the end of the summer to Senior Management showcasing accomplishments and participation. This program has been extremely successful.

Community Service

- DTP has been active in area charity events, such as the Dulles Day Plane Pull (Special Olympics) and the Patriots' Cup 5K (The ARC of Northern Virginia).
- DTP has hosted project visits and planning sessions for Girls Math Camp, the Boy Scouts, and local community college students.
- DTP participates in local fairs to educate the public about our project.

Fairfax County School District/Davis Center

This program helps high school students with learning disabilities foster and support good work habits, and provides on the job training in their final year of school. Trainers are on site to work with the students. DTP has participated in the program for four years and has enjoyed having the students here.

Rewards and Recognition

- The DTP Outstanding Achievement Awards celebrate team members who are nominated by project peers for their excellence in humanity, technical or community contributions.
- DTP hosts several holiday celebrations to thank its team members, client organization and subcontractors. For example, DTP recently held a cookout before the Labor Day weekend for all of craft personnel working on the project.

As the Dulles Corridor Metrorail Project progresses, the importance of the relationships between stakeholder continues to grow. The most important aspect of any relationship or partnership is the people involved. DTP understands the important role of talented and engaged employees in the success of this project and continues to strive for ways to keep employees motivated and active in the partnerships that exist on the Dulles Corridor Metrorail Project.

Six Bottom-Line Best Practices in Recruiting

By: Kathleen Quinn-Votaw
 BusinessManagementArticles.com
 November 5, 2009

Recruiting strategies may flex and change with economic conditions and in reaction to competitors in the market. But there are certain best practices that are a constant benefit to every organization that adheres to them, whether the economy is up or down. Recruiting excellence has a direct, and positive, impact on the bottom line. Increasing revenue per employee and saving turnover costs are two important benefits. Here are six recruiting best practices that will make a measurable difference in your business.

1. Assess candidate and culture fit.

Go beyond the usual tactical list of competencies and required experience; hire to fit your culture and values. A better understanding of a candidate's personality traits, motivation factors, work behavior and preferred activities is often the most important in determining a candidate's potential success in your organization. Additionally, in making hiring decisions, don't give much weight to your personal instincts, which are sometimes accurate, but frequently not. Instead, use assessments to gain insight about candidates and eliminate subjectivity. There are many excellent assessments on the market to measure candidates' character, values and soft skills; and quantify the data to show the cultural fit with your organization. Best practice includes hiring a neutral third party to administer the assessments, and then get a second opinion.

2. Outsource some of the process.

In recruitment process outsourcing (RPO), an organization contracts with a provider to act as its internal recruitment function for pieces of the recruiting process, or to manage the entire function for a period of time. RPO providers do everything from profiling candidates through on-boarding new hires, providing staff, technology, procedures and reporting. RPOs increase the quality of the candidate pool, improve the time to hire rate, provide metrics, help ensure compliance, and reduce costs. They also allow your managers to focus on the right candidates. Best practice includes making sure that RPO provider and management thinking on recruitment is aligned.

3. Establish a robust referral program.

Employees usually refer only family and friends they trust and know will fit into the culture of their organization. This makes employee referrals some of the best possible hires. Organizations like Ohio's AmTrust Bank, which won the 2008 ERE Media Recruiting Excellence Award for innovative retention, have found that their referral programs have increased performance and retention. An effective referral program makes it easy for employees to provide information about their organization. Providing a card or flyer that explains the benefits of working for your organization helps. Best practice includes rewarding employees with something they truly value.

4. View recruiting as a lifecycle process.

Put effective procedures in place to transition people from candidate to employee, ensuring that recruiting and on-boarding processes reflect well on your organization. Get feedback from new employees as they merge into the company culture and continue this dialogue with employees throughout their employment, and when they terminate. Best practice includes a formal and ongoing program for effective employee communication.

5. Make retention part of your recruitment program.

Turnover is costly, with estimates running from 150 percent of annual compensation for typical employees to 400 percent or more for key people. Use metrics to identify and analyze turnover trends in your organization so that you can better predict recruitment needs and plan for succession. Best practice includes providing managers with a retention toolkit and making retention planning part of every manager's performance goals.

6. Keep up to date with trends.

Recruitment is riding a wave of innovation. The increased ability to make hiring decisions based on data rather than intuition is helping organizations anticipate and manage future needs and events with greater business acumen. In order to remain competitive today, you need to be creative in incorporating new ideas into your recruiting program. Best practice includes adopting social media and metrics in recruitment and ensuring flexibility in your culture in terms of benefits, work hours, work location and other areas that workers increasingly expect.

Best practices in recruiting cannot stand alone, but they are an effective start in reinforcing your culture and improving your bottom line. Align them with best practices in other areas of your organization and you'll ensure a strong, competitive position in any market condition.

*Featured DBE Firm****Domingo Gonzalez Associates (DGA)***

Founded in 1985, **Domingo Gonzalez Associates (DGA)** brings to Architectural Lighting Design not only a dynamic creative vision but also a philosophy that allows its clients a clear window into the design process. DGA operates with a consensus building approach, offering clients thorough analysis, extensive design options and solutions both cost-effective and compliant with the industry's complex regulations. Over the years the firm has fostered ongoing, productive relationships with numerous clients and has compiled a portfolio of projects of respectable size and scope.

**OTHER WASHINGTON-AREA EXPERIENCE**

Recently completed projects include the \$109 million historic preservation/adaptive reuse effort to convert the landmark Old D.C. City Hall for use as a federal courthouse facility.

At Dulles International Airport, has been working on a new automatic people mover (APM) station.

Other current Washington, D.C. projects include the U.S. Supreme Court Landscape including Plaza, and Judiciary Square Master Plan.

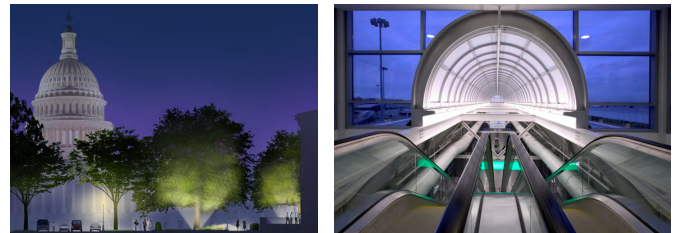
**TRANSPORTATION**

Over the last 18 years, Over the last 18 years, DGA has exercised a consistently positive effect on Architectural Lighting in the field of transportation. On airports, bridges, train stations, **DGA** has exercised a consistently positive effect on Architectural Lighting in the field of transportation.

DGA has developed a solid understanding of the public and private development process, resulting in the efficient and cost-effective implementation of projects.

**DULLES CORRIDOR METRORAIL PROJECT**

DGA's approach addresses the system's architectural signature while balancing concerns for sustainability, long-term maintainability, and cost. Following the Washington Metropolitan Area Transit Authority's (WMATA) precedent, station spaces are characterized by uplighting architectural surfaces, yet are designed to meet rigorous criteria and energy-use requirements. DGA's scope encompasses public areas such as platforms, entry pavilions, bridges, mezzanines and fare control areas.

**AWARDS**

2009 IES/IIDA Merit: **Davidson County Courthouse**

2008 IES/IIDA Merit: **Jamaica Station**

Redevelopment

2007 GE Edison Excellence: **African Burial Ground**

2006 IES/IIDA Merit: **Bronx Central Library**

2006 IES/IIDA Merit: **West Side Ferry Terminal**

2006 GE Edison Sustainability: **Bronx Central Library**

2006 IES/IIDA Merit: **NYS Appellate Court**

2006 Washington Bldg. Congress Craftsmanship

Awards: **US Patent & Trademark Offices**

2005 IES//IIDA Merit: **Shelby Street Bridge**

2004 GE Edison Excellence: **Washington Square Arch**

2004 AIA Public Project: **WTC PATH Station**

2003 GE Edison Lighting Merit: **Hudson River Park**

2000 IES Waterbury Award for Exterior Lighting:

George Washington Bridge Tower Floodlighting

2001 LDI: **Architectural Lighting Designer of the**

Year

1998 NY Construction Airport Project: **JFK Terminal 1**

**Domingo
Gonzalez
Associates**
Architectural
Lighting
Design



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fx. 212. 385. 9160
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UPCOMING EVENTS & OTHER INFO



**Metropolitan Washington
Airports Authority
19th Annual Business
Opportunity
Seminar (BOS)
Washington, D.C.
Friday, November 13, 2009
9 a.m.- 5:30 p.m.
[Click here](#) for more
information**



**Business and Support Services
(BASS) Outreach Events**
Alexandria, VA

**Operations: What You Need to Know to
Succeed in the Construction Industry**
Date and Time TBD

Business Development
Wednesday, November 18, 2009 3-5 p.m.

**Contact Jennifer Mingo at
(571) 483-2648 for more information**

Local community group leaders who
want to ensure that your
organization's members can benefit
from contracting opportunities:



**Consider joining the Virginia
MegaProjects Community Resource
Board (CRB)**

**The next meeting is
Tuesday December 8, 2009
5-7 p.m.**

**VA MegaProjects office
6363 Walker Lane, Alexandria, VA
If interested, please call
Carolyn Wolcott at 703-483-2602**

**Looking for laydown, parking or
temporary office space?**

FOR LEASE:

Cherner Isuzu Dealership Office Building and Lot
*Located at the northwest corner of Spring Hill Road
and Route 7. Lot size is 23,000 sq. ft., including a
fully-functional 3,000 sq. ft. building and ample
parking. If additional parking or storage area is
needed, accommodations can be made in the rear of
the Isuzu building.*

Contact Jonathan Cherner at (703) 898-8559
8550 Leesburg Pike
Vienna, VA 22182-2213

FOR LEASE (beginning mid-2010):

**Lower Level Office Space
SCS Engineers Building**

*11260 Roger Beacon Drive
Reston, VA 20190
5000+ Square Feet*

Contact Bob Howard at (703) 264-3943
11250 Roger Beacon Drive #20
Reston, VA 20190

Meet DTP's DBE FIRMS

The following firms are currently under contract at DTP

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
1	AA Group	Site Preparation	VA	Konplay Chanthamixay	703-594-2677	
2	AB Consultants	Landscape Design	MD	Amrish Patel	301-470-2476	AMRISH.PATEL@ABCONSULTANTSINC.COM
3	AC & DC Power Technologies	Furnish and Install UPS and Batteries	GA	Marlene McCartha	678-817-7996	MCCARTHA1@EARTHLINK.NET
4	ADA Trucking	Trucking and Hauling	VA	Alexander Sandoval	703-296-7138	SALEXANDER@ADATRUCKING.COM
5	Air, Water and Soil Laboratories, Inc.	Environmental Research and Development Laboratories	VA	Carmela Tombes	804-358-8295	CTOMBES@AWSLABS.COM
6	Alvarado Trucking, Inc.	Trucking and Hauling	VA	Rutilio Alvarado	571-225-1770	ROALVARADO@ALVARADOTRUCKING.COM
7	Alvarenga Trucking	Trucking and Hauling	VA	Manuel Alvarenga	703-314-4307	DANNY1215@VERIZON.NET
8	AM-1 Trucking, LLC.	Trucking and Hauling	VA	Alfred Medina	703-898-5911	RAWKEY00@GMAIL.COM
9	Amelie Construction and Supply Company	Structural Steel, Poured Concrete Structure Construction	PA	Danielle Proctor	724-352-4700	DPROCTOR@AMELIECONSTRUCTION.COM
10	Amtrac Railroad Contractors of Maryland	Railroad Construction/Repair	MD	Jacqueline Manzini	301-797-3730	JMANZINI@AMTRACMD.COM
11	Andy & Eddie Trucking, Inc.	Trucking and Hauling	VA	Eduardo Estrada	703-856-7837	EDUCLA03@HOTMAIL.COM
12	Aquia Trucking, Inc.	Trucking and Hauling	VA	Wilde Moran	571-237-6507	MORAN33645@AOL.COM
13	Athavale, Lystad & Associates, Inc.	Staff Augmentation	VA	Tewolde Iyob	703-893-3104	TIYOB@ALAENGR.COM
14	Baistar Mechanical	Plumbing, Heating and Air Conditioning	VA	H. K. Jun	703-941-9582	HK@BAISTAR.COM
15	Barbee Curran Elevator Company	Elevators and Escalators	MD	Maureen Barbee	301-468-0470	MOBARBEE@AOL.COM
16	Basnight Hauling	Trucking and Hauling	VA	Ted Basnight	757-963-6365	DOREENRAYMOND@MSN.COM
17	Blaize Events & Media, Inc.	Marketing Consultants	VA	Vivian E. Blaize	757-473-0456	VIVIAN@BLAIZEEVENTSANDMEDIA.COM
18	Century Fence Construction, LLC	Temporary Fencing	MD	Bridget Burns	301-599-2073	CENTURYFENCE@CENTURYFENCE.NET
19	Cheshil Consultants, Inc.	Staff Augmentation	VA	Chet Bhimani	703-569-8763	CVBHIMANI@CCIONE.COM
20	Cottoms Trucking, INC.	Trucking and Hauling	VA	Herbert Cottoms	540-659-4543	REVCOTT@VERIZON.NET
21	Councell Computer Products Inc	Office Supplies	MD	Marianne Councell	301-220-0417	MCOUNCELL@COUNCELL.COM
22	CTI/DC	Ready Mix Concrete	DC	Darryl Stuckey	202-863-0904	DSTUCKEY@CTI-DC.COM
23	Dapaber Hauling, Inc.	Trucking and Hauling	VA	Dario Bernal	703-328-1340	DBER050@MSN.COM
24	Del Cid General Contractors, Inc.	Painting	VA	Nelson Del Cid	703-329-8481	DELCIDCONTRACTORS@YAHOO.COM
25	Devcon Contracting, Inc.	Trucking and Hauling	VA	Derek Francis	804-400-6635	LETSHAULIT@AOL.COM
26	District Safety, Inc.	Safety Products	VA	Joseph S. Williams	703-802-8226	CUSTSERV@DISTRICTSAFETY.COM
27	Diversity Enterprises, L.L.C.	Trucking and Hauling	VA	Joseph Welch	703-491-3480	JANETP@VERIZON.NET
28	Domingo Gonzales Associates, INC	Architectural Lighting Consultant	NY	Elizabeth Marin	212-608-4800	ADMIN@D GALIGHT.COM
29	E. Ann Jackson	Jacking and Boring	VA	Ann Smith	804-265-5633	EANNJACKSONINC@YAHOO.COM
30	EMC2, INC	Support of Excavation Design	MD	Surinder Singh	301-424-8696	SURINDER@EMC2ENGINEERS.COM
31	EPCM, Inc	General Contract, Design, Engineering	VA	Bhupinder Sohi	703-503-0900	BSOHI@EPCM-INC.COM
32	Esteban A & Company	Reproduction and Printing Services	VA	A. Chris Esteban	703-532-6090	CESTEBAN@ESTEBAN.COM

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
33	EV Trucking, Inc.	Trucking and Hauling	VA	Maria Vina	703-582-7505	EJVINA@YAHOO.COM
34	Executive Personnel Services, Inc.	Personnel/Construction Labor/ Janitorial Services	DC	Gerald Shealey	202-772-4278	PERSONNEL@EPSISTAFFING.COM
35	Fairchild Trucking	Trucking and Hauling	VA	Layton Fairchild	540-582-5374	DMAMAJANE@AOL.COM
36	Fine Art Photography	Photography	MD	Billie Nicholson	301-460-7977	MARK@HOTSHOTSPHOTOGRAPHY.COM
37	Gazu Trucking	Trucking and Hauling	VA	Deterlino Revollo	571-344-0300	Y2KGAZU@YAHOO.COM
38	G&C Equipment	Small Tool and Supply	CA	Gene Hale	310-515-6715	GENE@GANDCCORP.COM
39	Goel Construction Services, Inc.	Site Demolition	MD	Piyush J. Goel	202-457-0111	PJ-GOEL@GOELCONSTRUCTION.COM
40	Greenhow & Sons Trucking	Trucking and Hauling	VA	Greg Greenhow	703) 404-3688	THEGREENHOWFAMILY@HOTMAIL.COM
41	HSA, Inc.	Geological Engineering Services	DC	Harish Senapathy	202-269-6110	HARISH.SENAPATHY@HSAINC.BIZ
42	International Resources Group	Land Surveying	VA	Chris Allison	703-239-2658	CVAB98@LINKABIT.COM
43	Irays 1 Trucking, Inc.	Trucking and Hauling	VA	Samuel Villalta	703-595-1805	SVUKKAKTA@IRAYSTRUCKINGINC.COM
44	Jacobo, LLC	Trucking and Hauling	VA	Jcaco Jacobo	703-609-0798	CARCAMO.5@HOTMAIL.COM
45	Jaime R. Arispe	Trucking and Hauling	VA	Jaime Arispe	703-606-9069	ARISPE@YAHOO.COM
46	Jara Trucking, Inc.	Trucking and Hauling	VA	Jose Jara	703-402-3756	
47	JD Littlejohn	Trucking and Hauling	VA	James Littejohn	703-492-2700	JDLITTLEJOHNINC@YAHOO.COM
48	Jose Alvarenga d.b.a. Top Dogs Hauling	Trucking and Hauling	VA	Jose Alvarenga	703-898-6100	AMYALVARENGA@YAHOO.COM
49	J P and Concepts Co	Railroad Construction	FL	Joann Forance	239-437-3108	FORANCEJ@AOL.COM
50	KC Engineering	Staff Augmentation	IA	Kent Claus	712-252-2100	KENT@KCENGINEER.COM
51	K.D. Jones & Sons Trucking	Trucking and Hauling	VA	Keith Jones	703-898-0313	TANDKTRANSPORTERS@GMAIL.COM
52	Keys Material & Utilities	Construction/Water/ Sewer Material Supplier	MD	Jerrie Ann Keys	301-854-5283	KEYSINC@COMCAST.NET
53	KGJ Trucking	Trucking and Hauling	VA	Parminder Athwal	703-431-1053	SUNTO3@VERIZON.NET
54	KT Trucking, LLC.	Trucking and Hauling	VA	Kifle Kassa	703-823-0420	KTDUMPSTRUCKING@YAHOO.COM
55	L&M Trucking, Inc.	Trucking and Hauling	VA	Luis Guzman	571-437-4183	IMGZMAN@COMCAST.NET
56	LL&G Lawncare	Clearing and Grubbing	VA	Lawrence Easley	434-476-1316	LLANDGLAWNCARE@HOTMAIL.COM
57	M & S Fabricators, Inc.	Structural Steel	VA	Renata Allbeck	434-369-1170	MANDSFAB@AOL.COM
58	MA Engineering Consulting	Civil Engineering, Environmental and Land Surveying Services; Utility Location	NC	Arvin Maniktala	877-623-2123	MAEC@MAEC.COM SUS@MAISONCULINAIRE.COM
59	Maison Culinaire, Inc.	Catering Services	VA	Sus Grondin-Butler	571-203-0111	
60	Matthews Group, Inc.	Grading And Site Preparation	VA	Rusty Cook	800-610-9005	TMATTHEWS@TMGWORLD.NET
61	MCV Associates	Transportation Consultants	VA	Joe Mehra	703-914-4850	MCV@MCVAINC.COM
62	Melvin & Son Trucking, Inc.	Trucking and Hauling	VA	Yanci Portillo	703-444-3077	PORTILLOFAMILY@YAHOO.COM
63	Mendoza Trucking, LLC	Trucking and Hauling	VA	Anselmo Mendoza	703-906-4834	ANSELMO@NOEMAIL.COM
64	Mid-Atlantic Security Agency	Security Guard Services at Laydown #6	DC	Larry Davidson	443-277-7920	MIDATLANTICSECURITY@COMCAST.NET
65	Mimar Architects, Inc.	Architectural Services; Engineering Services	MD	Khalid Bhatti	410-944-4900	KBHATTI@MIMARCH.NET
66	Molecular Systems, Inc.	Roofing Contractor/Materials Supplier	MD	Mack Jenkins	301-499-6826	MSI9200@AOL.COM
67	Moore, William G & Son	Supply of Lumber, Timber and Allied Products	NJ	Audrey Troise	732-303-6049	WGMORELBR@AOL.COM
68	Morcom International Inc.	Electrical Contractors	VA	Manuel Ojeda	703-263-9305	EWRIGHT@MORCOM.NET
69	Morgan Oil Corporation	Fuel	VA	Mary C. Morgan	540-364-1591	MORGANOILCORP@HOTMAIL.COM
70	Murcia Trucking, Inc.	Trucking and Hauling	VA	Maximiliano Murcia	703-650-8999	MURCIAMAX@VERIZON.NET
71	Nationwide Electrical Services	Electrical Contractors	DC	John Young	202-636-3800	JYOUNG@N-E-S.NET

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
72	NIS Corporation	Engineering Consultants	VA	Kingsley Obaji	703-435-3330	KObaji@NISSOLUTIONS.COM
73	NXL	Construction Management	VA	Nico De Leon	804-664-4600	NICO@NXL.COM
74	Old Dominion Electric	Electrical Supply	VA	Harold Parker	804-344-5440	ODES01@VERIZON.NET
75	P.J. Casanave Land Clearing Company	Site Preparation/Clearing and Grubbing	VA	Jean Casanave	804-785-2392	JCASANAVE@SITECLEARING.COM
76	Pessoa	Utilities and Concrete	MD	Julio Pessoa	301-322-5190	MIKE@PESSOACON.COM
77	Portico Realty Services	Electrical and Heavy Highway Construction, Facility Maintenance Services	VA	Brenda Frank	571-323-5965	BRENDA.FRANK@PORTICO.SERVICES.COM
78	Precision Communication & Technology	Telephone Equipment	VA	Perry L. Gaskins	571-237-9570	GASKINSP@PRECISIONCT.COM
79	Premier Reprographics	Reproduction and Printing Services	VA	Vickie Banks	703-370-6612	VICKIE@PREMIERREPRO.COM
80	Prime 1 One Inc	Janitorial Services	VA	Johnny L. Smith	703-221-8919	PRES@PRIMEONE-POWER.COM
81	Prince Construction	Building Construction Equipment	DC	Alberto Gomez	202-889-5050	ALBERTO.GOMEZ@PRINCECONSTRUCTION.COM
82	PromotionS Unlimited, Inc.	Promotional Items	MD	Geri Kessler	410-484-8111	PROMOGERI@AOL.COM
83	Quantum Dynamics, Inc	General Contract, Design, Engineering	VA	Audrey Price	703-356-5240	APRICE@ODYNCORP.COM
84	RE8 Trucking, LLC.	Trucking and Hauling	VA	Jose Romero	571-220-5308	
85	RECON2, LLC	Office Furniture	VA	Sam Reid	703-459-6475	RECON2@COX.NET
86	Roadside Inc.	Mowing Services	VA	Bonnie Dean	757-898-6151	ROADSIDE2@COX.NET
87	Rojas Largo Trucking Inc.	Trucking and Hauling	VA	Janet Rojas	703-675-1787	RLTINC@COMCAST.NET
88	Sabra Wang & Associates Inc	Civil/Structures/Traffic Engineering Consultants	MD	David Wang	410-737-6564	DWANG@SABRA-WANG.COM
89	Santos R. Bonilla d.b.a RB Trucking	Trucking and Hauling	VA	Santos Bonilla	703-999-4914	SANTOSBONILLA@RBTRUCKING.COM
90	Shark Trucking, LLC	Trucking and Hauling	VA	Hector Calderon	703-496-6844	SHARKTRUCKING@GMAIL.COM
91	Shej Incorporation	Trucking and Hauling	VA	Jagtar Singh	571-274-9493	
92	Sidhu & Associates	M/E/P AND IT Engineering Services	MD	Devindar Sidhu	410-329-1115	SIDHU@SIDHUAL.COM
93	Tidewater, Inc.	Engineering Consultants	MD	H. Prasad Dissanyake	410-997-4458	PRASAD@TIDEH2O.NET
94	Tobar Construction	Poured Concrete Foundation and Structure	MD	Emilio Calderon	301-595-2042	CONCRETE@TOBARCONSTRUCTION.COM
95	TRS Consultants	Payroll Services	CA	Ranjit Chakravorti	925-275-9870	RANJITC@TRSCONCULTANTS.COM
96	Universal Adaptive Consulting Services	Computer Services	VA	Colleen Payne	804-288-8270	COLLEEN@UACSI.COM
97	U.S International Marketing, Inc.	Computer Services	VA	Sonal Dharia	703-222-0894	SONAL@USIMKT.COM
98	Valley Business Forms	DTP Orientation and Outreach Handouts	VA	Marcia Wills	540-967-3962	VAFORMSLADY@AOL.COM
99	Valley Green Landscaping	Landscaping	VA	Cheryl Sheppard	703-820-5030	VALLEYGREENLANDSCAPING@COX.NET
100	Veteran Steel Solutions	Reinforced Steel, Welding	VA	Yaw Acheampong	301-503-9090	ACHEAMPONG@VET-STEELPROD.COM
101	Villanueva Trucking, Inc	Trucking and Hauling	VA	Jose Villanueva	571-437-1222	
102	Wings Enterprises, Inc.	Reinforced Steel Installation	DC	Jean Wanner	202-636-0047	WINGSENTPR@AOL.COM
103	WD Trucking, LLC.	Trucking and Hauling	VA	Bill Washington	540-903-6776	WASHINGTON1216@AOL.COM
104	WRM Trucking	Trucking and Hauling	VA	Walter Maldonado	571-291-1523	WRMITRUCKING@GMAIL.COM
105	Wunna Contracting, Inc.	Foundation, Structure and Building Exterior Contractors	VA	Nyein Min	703-303-6142	NMIN@WUNNACONTRACTING.COM

DTP DBE PROGRAM: Getting Certified as a DBE

- DTP has a DBE Project Goal of 10 percent
- Two (2) agencies issue DBE certifications applicable to the DTP DBE Program:
 - Metropolitan Washington Airports Authority (MWAA)
 - DBE Certification Application Website Address:
http://www.mwaa.com/business_information/contracting_opportunities/equal_opportunity_programs/ldbe_dbe_certification
 - Virginia Department Minority Business Enterprise (VDMBE)
 - DBE Certification Application Website Address:
<http://www.dmb.e.virginia.gov/dbecert.html>
- Reciprocity agreement in place between VDMBE, MWAA, MDOT, and WMATA/DDOT
 - *If your firm is currently certified by MDOT or WMATA/DDOT, you can obtain your Virginia DBE certification by submitting the following to one of the above agencies:*
 - Completed Uniform Certification form, including the Affidavit of Certification, as set forth in 49 C.F.R. Part 26, Appendix F
 - Current Personal Net Worth Statement
 - Individuals Federal Tax Return for the latest tax year
 - Copy of the later Letter of Certification received by the DBE from its Home State

NEED ASSISTANCE WITH YOUR DBE CERTIFICATION? Contact:

Pawnee L. Wentt
 PLW & Associates
 7718 Saratoga Ridge Court, #201
 Springfield, VA 22153
 (703) 629-7510
plwassociates@verizon.net

Frequently Asked Questions

- Q:** How can I do business on the Dulles Corridor Metrorail Project (DCMP)?
A: Visit our website at www.dullestransitpartners.com and review the bid opportunities section. This list is updated every two weeks with upcoming packages and deadlines.
- Q:** I'm a DBE firm and I am interested in working on the Dulles Corridor Metrorail Project. What do I do?
A: All of the major subcontracts and purchase orders have DBE goals attached to them. Check the DTP website often for bid opportunities and stay updated with our weekly Procurement Alert which will list important dates and DBE goals for all upcoming packages. (If you do not receive the Procurement Alert, email db.e.program@DullesTransitPartners.com to be added to the distribution list.) For DBEs looking to team with qualified primes, the bidders list is posted on the website for all major packages.
- Q:** I am a minority business and LDBE and LSDBE certified. Does that count?
A: To be considered a DBE-Disadvantaged Business Enterprise as it applies to the DCMP, you must be certified as a DBE in the state of Virginia by either Metropolitan Washington Airports Authority (MWAA) or the Virginia Department of Minority Business Enterprise (DMBE). Email us to find out more information.

Questions or comments, please write to db.e.program@DullesTransitPartners.com