



DTP NEWSLETTER

Dulles Transit Partners, LLC, 1595 Spring Hill Road, Suite 600, Vienna, VA 22182 www.DullesTransitPartners.com (703) 852-5900

PROJECT UPDATE

The New Year will bring more progress and excitement on the Dulles Corridor Metrorail Project. Perhaps the most visible elements at this time are the three large horizontal cranes, called trusses, which are perched atop piers along Route 123 in Tysons Corner.

The first truss, located at the Route 123 and Dulles Connector Road interchange, is constructing the bridge over Route 123. The second truss is close to reaching its first major crossing over the Westpark Bridge, which connects Westpark Drive to Tysons Corner Center mall. The third truss is in its final stages of testing and is located east of the Capital Beltway near Capital One. This truss will perform the highly complex Beltway crossing, a task that will last through 2011.

Civil work continues to touch all 11.7 miles of Phase 1 of the project, including the construction of five new at-grade bridges and more than eight miles of retaining walls. Critical work on the tie-in to the existing Metro system is also underway.

2011 promises to be the biggest year yet for construction of the project, which is expected to reach peak employment in the spring.

INSIDE THIS ISSUE	PAGE
Construction Ethics: Tips on Ethical Practices	2
Simple Security Measures for Your Construction Business	4
How to Prevent Jobsite Theft	5
Featured DBE Firm	7
Upcoming Events & Other Information	8
DBE Firms under Contract with DTP	9-13
Related Links	14
Frequently Asked Questions	15

E-mail comments/questions or ideas to dtp.acquisitions@dullestransitpartners.com

CONTACT US

For further information on DBE opportunities with Dulles Transit Partners please contact us:

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(703) 852-5907
Gwen.Holloway@DullesTransitPartners.com

DTP Website:
www.dullestransitpartners.com
Main number: (703) 852-5900

Project Website (MWAA): www.dullesmetro.com
Main number: (703) 572-0500

To view current bid opportunities, please visit the DBE section of the DTP website.

CONSTRUCTION ETHICS: 7 TIPS ON ETHICAL PRACTICES

by Christopher Bauer



Times are tough in business right now, and most business owners are trying to cut corners in any way possible. Scaling back on your attention to ethics, however, can have catastrophic consequences.

No matter how tough the times are, that kind of risk is simply not worth taking. Tough times can easily make it seem worth trying to cut ethical corners if it looks like there might be some financial gain as a result. Don't do it! As the saying goes, *"it's never the right time to do the wrong thing."* Besides, the legal, financial and public relations risks far outweigh any benefit you might imagine to be in store.

Here are some tips on things to do and not do to help keep your focus on doing the right thing through both the good times and the bad:

1. **Know your company's values, and let those values dictate every business decision you make.** Don't have a values statement? Don't worry-you're in good company as very few construction businesses do. Write one, and write it carefully. You want it to include a short list of the most persistent, most important priorities that should drive the behavior of every member of your company. Your values statement needs to be so clear so that any employee, at any moment and in any situation, can decide whether his/her intended actions are aligned with these essential values or not. Writing a great values statement is far more difficult than it sounds. However, taking the time to get it right is one of the best tools you can have for assuring that your entire company is doing what they are supposed to be doing, regardless of any pressure to do otherwise.
2. **Know the law.** That may sound obvious, but it's amazing how many construction business owners cannot list many of the laws that apply to their business. Without knowing the relevant business laws and how to ethically apply them, you're not even in the game.
3. **Remember that you're not the only one going through tough financial times right now.** Why does that matter? It's not just because it might help you feel a little less alone-it's because there are probably more potential clients than ever out there who would be happy for you to cut ethical or legal corners to help their bottom line. Sweetheart deals are on the rise in many places and conflict of interest actions appear to be at an all time high. Just because another business owner or a local official tells you that something wrong is really okay, that doesn't make it so. If you are approached about a contract that even *feels* shady-let alone one that you know to be shady-run, don't walk, away from that other person or company as fast as you can.
4. **Pay attention to your thinking and, in particular, to your rationalizations.** If you hear a voice in your head-or words from someone else-trying to make excuses for an action that doesn't seem right, pay attention; this is one of the easiest ethical "red flags" for ethics problems to identify. If you need to try to justify your actions-especially if it's before you've even done whatever it is-what are the chances that it's really something right? The chances are low. Of course, trying to rationalize something doesn't necessarily mean that the behavior is wrong. It's just the sign of a risk. Once you become aware of a potential legal or ethical problem, though, you can't ignore it. To do so simply leave the door open to stepping over the ethical or legal line, however much you may say that doing so isn't your intention.

5. **Pay attention to your gut.** If you feel like something may not be right, it probably isn't. Mind you, our guts can steer us wrong, but it's usually the other way around. In other words, we can often convince ourselves that something wrong is really okay (that's why we need to pay such close attention to rationalizations), but we rarely tell ourselves that something okay is actually wrong. If it feels like you're heading down the wrong path, pay close attention. If your gut is correct, it's never too soon to keep yourself from stepping over the line, nor is it ever too late to stop something inappropriate that you've been doing.
6. **Not sure whether or not something is ethical or legal? Seek out knowledgeable peers and ask them.** There's never a problem with being unsure whether or not something is ethical or legal. However, there is a *huge* program with being unsure and then doing nothing to find out.
7. **Everyone is in this together, and the reputation of the construction industry depends on every member of the industry.** If you see another construction business owner or one of his/her employees doing something wrong, you can't simply turn a blind eye. To do so simply isn't holding up your end of the bargain. Be blunt with the other owner about your concerns-tactful, but honest. Let him/her know the nature of your concern, and give them a chance to explain. After all, you may have misunderstood what he/she is doing or, in fact, may actually be the one doing things incorrectly. You'll never know, though, unless you have that direct conversation. Will it feel tough to confront them? Maybe. But think of it this way-if someone else had concerns about you or one of your employees, would you rather they alerted you to it or simply ran down your reputation to others?

Ethics are funny. Everyone in business agrees that they (ethics) are critically important but believe that it's every other company who needs to pay closer attention to them. Most business owners believe that they somehow could not possibly have a problem and that it's always some other person or some other company doing things wrong. Obviously, though, it can't always be someone else.

The reality is that each one of us has the potential to cross the line; it's just a matter of whether or not we land in the perfect storm in which we have a need or wish (usually financial or interpersonal) and the opportunity to try to meet that need by doing something in spite of it being wrong. Especially in the current economy, many more of us are feeling financial and other pressures and that can be fertile ground for thinking about stepping over the line. None of that means that we are bad people-simply that we are human.

Fortunately, sooner or later the business climate will again improve. Like it or not, though, the risks we all carry for potential ethical problems will be with us all along. These seven tips will make it easier to stay on the right side of the ethical line no matter what shape the economy takes.

*Written by Christopher Bauer
Reprinted from Construction Business Owner*

SIMPLE SECURITY MEASURES FOR YOUR CONSTRUCTION BUSINESS

Written by Rachel Stafford

While GPS has become an important part of tool tracking, theft prevention and equipment recovery, some old-fashioned security measures can also decrease the risk of equipment theft, material loss and jobsite vandalism for your construction business. Simple locks and fences can prevent opportunistic thefts and vandals, while more sophisticated measures may be needed to prevent the more experienced thief.

Best Practices to Prevent Loss

The first step is to make one person on each jobsite responsible for the security and loss. They should ensure that everything is gathered up, locked up and secure before they leave each day.

- **Lock the gates and equipment trailers.**
This seems like a no-brainer but this is a step that can easily be overlooked if there isn't someone responsible for checking every day.
- **Limit the time that material is on the site.**
Avoid having material delivered in advance, and install it quickly once it is delivered.
- **Secure equipment and materials.**
Although equipment is the first thing that we think of when we think of theft on a jobsite, materials are easier to remove and easier for the thieves to unload for quick cash. These losses can add up quickly. Chain trailers and containers together to make them more difficult to access. Use equipment to block the entrances or exit paths for materials.
- **Disable large equipment.**
Since equipment manufacturers use the same keys for their equipment, removing the keys will not prevent a thief from taking the equipment. Simply disabling it (disconnecting the battery, installing a hidden fuel shut off or equipping high security locks) can prevent a thief from taking the equipment or moving it out of the way.

- **Register and track your equipment.**
Register your large equipment to assist in identification and recovery if the piece is stolen. A great resource for this is the National Equipment Registry (NER) at www.ner.com.
- **Know the numbers.**
Maintain a list of phone numbers (police, insurance agent and other contractors) and a list of all equipment serial or product identification numbers.

Have the Right Equipment in Place

- **Light it up.**
Making sure your job is well lit discourages many intruders and increases the odds that others will witness and report someone that doesn't belong. Position lights to illuminate areas where equipment or trailers are located or can be accessed.
- **Fence it in.**
Although fences won't deter serious criminals, they will reduce impulsive offenders. Fences can be cut or climbed but many vandals and small time criminals will avoid jobsites with high or barbed wire-topped fences. Fencing with smaller mesh makes it more difficult to climb and less time-efficient to cut.
- **Install cameras.**
Cameras deter theft and vandalism, as well as make it easier to report and catch criminals. There are multiple manufacturers and a variety of systems, making this a great solution for any price-point.
- **Hire a guard.**
Security guards are a great deterrent, although they can be expensive.
- **Protect your fuel.**
A commonly stolen, but often overlooked item on construction sites is fuel. Locking fuel caps are a cheap, easy way to prevent most fuel theft.

HOW TO PREVENT JOBSITE THEFT WITH FLEET MANAGEMENT

Follow These Guidelines to Prevent Equipment and Vehicle Theft

by Richard Biscevic

We have all heard this saying about thieves: "If they want it, they will get it." This statement does not have to be true. Thieves do not possess magical powers. They are limited by the same constraints you and I are: time and resources. Ensure that theft of your vehicles or equipment will take a long time and require several tools. If thieves cannot act quickly, they will move on to easier opportunities.

To understand how to prevent thefts, you must understand how thieves prefer to steal vehicles and equipment. Most stolen vehicles are driven away. Most heavy equipment is towed away. Thieves prefer to hide under the dash, often working below the level of the window so they will not be spotted easily. They want to get in and out in less than three to five minutes.

The same facts hold true for how heavy equipment is stolen, yet many manufacturers make it easy to start heavy equipment by taking a one-key-starts-all approach to their products. While this makes it easy to manage a fleet, this approach also makes it easier to steal vehicles.

Simple Tips to Protect Your Construction Equipment and Fleet

In 2009, 13,452 pieces of heavy equipment were stolen, according to the National Crime Information Center (NCIC); only 18 percent of those thefts were recovered. So, what can be done to prevent vehicle theft?

Remove the key. Sure, this seems obvious, but the most common reason thieves are successful is that the keys were left inside the vehicle. Teach your team to value the possible ramifications if keys are not removed from the vehicle.

Protect your fleet with a proven immobilizer. An immobilizer that prevents the engine from running will prevent heavy equipment from being driven onto a trailer or a work truck. Be sure to purchase an immobilizer that has partnerships with organizations such as the National Insurance Crime Bureau or AAA. Most fleets can be protected for less than the cost of one theft.

Most company vehicles are stolen for their cargo or their ability to tow cargo. If a thief finds that your company has valuable tools or equipment inside the truck or van, he will target the tools. However, in most instances, thieves are less likely to break in and grab a few items; they are more likely to start the vehicle and drive away-this is faster, easier and ultimately less risky.



What Can Be Done to Prevent Heavy Equipment Theft?

David Arebalos worked for 30 years in law enforcement and is now the executive director of the Construction Industry Crime Prevention Program. He recommends making your equipment less desirable to a thief's eyes.

Here are some other guidelines Arebalos recommends:

- Paint your equipment with easily identifiable markings or bright colors associated with your company. A thief determines how easily a generator or skid steer can be disposed of. If you have branded your lime green equipment with prominently displayed logos, the thief will be less able to sell it or use it in plain sight.
- Mark your equipment so that it can be traced back to you. The National Equipment Register (www.nerusa.com) can provide kits to mark and register your vehicle.
- If you leave equipment at a site for a period of time, remove the wheels. Making equipment hard to tow away is critical.
- Do not leave equipment on an unattended trailer. You have helped a thief significantly if all he needs to do is hook up a truck and drive off.
- If you have heavy equipment that is motor driven such as skid steers and backhoes, purchase an immobilizer to prevent the engine from starting. If the thief is unable to start the engine using his standard approach, odds are he will give up. Thieves do not want to spend time tinkering with the electrical system.



What Can Be Done to Recover Construction Equipment?

Tracking devices can be helpful when recovering equipment, but remember that it is more expensive to treat theft after the fact.

Consider this: It takes only 10 minutes to clean out a truck. Will your tracking device alert you and allow you to respond in that amount of time? Will it work if the vehicle crosses a border or if the thieves have time to find the GPS antenna? Police officers respond to crimes in progress much faster than a theft that happened a few hours ago.



I also recommend keeping good records. Record the identification numbers on your equipment to aid law enforcement in case of a theft.

Featured DBE Firm

Mid-Atlantic Security Agency, LLC



Private security personnel play a vital role in maintaining our national security. Security officers that have been trained to meet the highest standards in the security service industry can provide added support to both state, and local law enforcement agencies. Because of our desire to be a leader in the field of Security Services, **Mid-Atlantic Security Agency, LLC (MASA)** has dedicated itself to providing a wide array of quality security services that meet or exceed industry standards.

MASA is a privately owned, Minority Business Enterprise (MBE) that is fully licensed, bonded, and certified by a number of local agencies and community organizations in Maryland, Virginia, and the District of Columbia. While our main focus is on the provision of highly trained uniformed, armed or unarmed security personnel, MASA is capable of providing a wide array of security services including: private investigation, background checks (*MASA is MVA/DARS certified*), executive protection, and surveillance equipment sales and installation (*MASA is an official PELCO sales representative*).

Since its inception in 2006, MASA has maintained an excellent track record of providing quality security personnel tailored to suit the needs of its clients. MASA's primary mission is to ensure the safety and security of its clients' property, while providing added support to law enforcement agencies in the communities that we serve. MASA utilizes the latest cost saving security evaluations to ensure that its clients receive the maximum amount of security protection for their investment. In addition, MASA routinely offers value-added incentives, such as electronic patrol monitoring systems, to ensure its clients are completely satisfied with the service they receive. MASA represents the finest with respect to Small Business Enterprises (SBEs), because it is capable of providing a wide array of security services that one might expect from larger security firms. MASA's goal is to be an industry leader in the field of security services, which is why we focus our efforts on exceptional training techniques, employee accountability, affordable service, and customer satisfaction.

As a fully-certified MBE, MASA provides security service at Dulles Transit Partners' main construction site in McLean, VA, and also, conducts roving patrol to 13 lay-down areas throughout the DTP work zone. MASA also provides subcontracted off-duty police officers for required lane and ramp closures along various interstates, roads, and bridges within DTP's work corridor in Northern Virginia.

For more information please contact:

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Mid-Atlantic Security Agency, LLC. **MASA**

Making All Services Available

Upcoming Industry Events & Other Information

Association of Equipment Distributors' Annual Meeting and Condex January 27-29, 2011 Orlando, FL	National Demolition Association March 6-9, 2011 Las Vegas, NV	APWA International Congress and Exposition September 18-21, 2011 Denver, CO
National Pavement Expo February 3-5, 2011 Nashville, TN	ConExpo March 22-26, 2011 Las Vegas, NV	CUEE Demo Expo October 4-6, 2011 Louisville, KY
American Rental Association February 27-March 2, 2011 Las Vegas, NV	Atlantic Builders Convention April 12-15, 2011 San Antonio, TX	Sunbelt Agriculture Exposition October 18-20, 2011 Moultrie, GA
The Work Truck Show/NTEA Convention March 7-10, 2011 Indianapolis, ID	Waste Expo May 10-12, 2011 Dallas, TX	GIE + EXPO October 27-29, 2011 Louisville, KY
CFMA Annual Conference May 14-18, 2011 Grapevine, TX	International Risk Management Institute November 13-17, 2011 TBA	Fall AEC-ST December 5-9, 2011 Washington, D.C.

DAVIS-BACON WAGE ACT WORKSHOP Wednesday, February 9, 2011 9:30AM-12:30PM

**Housing Resource Center Boardroom, Anacostia Gateway Government Center
1800 Martin Luther King, Jr. Avenue, SE, Washington, DC 20020**

Construction-related firms can avoid costly restitution payments and fines on federally-funded and assisted construction projects. Learn about wage rate and certified payroll record requirements. All DBE/CBE/DSVOB construction firms are strongly encouraged to attend.

RSVP by February 2, 2011 to MIKE LICHT AT 202-645-8620 or Mike.Licht@dc.gov.

Sponsored by the District Department of Transportation, Business Opportunity and Workforce Development Center and The DC Department of Housing and Community Development.

**Dulles Transit Partners has a DBE Project Goal of 10 Percent
Two agencies issue DBE certifications applicable to the DTP DBE Program:**

Metropolitan Washington Airports Authority (MWAA)
<http://www.dmb.e.virginia.gov/dbecert.html>

Virginia Department Minority Business Enterprise (VDMBE)
<http://www.metwashairports.com/362.htm>



Meet DTP's DBE FIRMS

The following firms are currently under contract at DTP

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
1.	A&R Trucking	Trucking and Hauling	VA	Reggie Saunders	540-522-2087	ARTRUCKING07@YAHOO.COM
2.	AA Group	Site Preparation	VA	Konplay Chanthamixay	703-594-2677	
3.	AB Consultants	Landscape Design	MD	Amrish Patel	301-470-2476	AMRISH.PATEL@ABCONSULTANTSINC.COM
4.	ABM Trucking, LLC.	Trucking and Hauling	VA	Claudia Fuentes	703-843-6589	FUENTESCLAUDIA21@YAHOO.COM
5.	AC & DC Power Technologies	Furnishing/Installation of UPS and Batteries	GA	Marlene McCartha	678-817-7996	MCCARTHA1@EARTHLINK.NET
6.	ADA Trucking, LLC.	Trucking and Hauling	VA	Alexander Sandoval	703-296-7138	SALEXANDER@ADATRUCKING.COM
7.	AD Trucking, LLC	Trucking and Hauling	VA	Adan Abdi	703-200-1491	ADANABDI96@YAHOO.COM
8.	Aggregate Relocation Specialists	Trucking and Hauling	VA	Ginger Goff	540-347-4039	GOFF364@COMCAST.NET
9.	Air, Water and Soil Laboratories, Inc.	Environmental Research and Development Laboratories	VA	Carmela Tombes	804-358-8295	CTOMBES@AWSLABS.COM
10.	Alvarado Trucking, Inc.	Trucking and Hauling	VA	Rutilio Alvarado	571-225-1770	ROALVARADO@ALVARADOTRUCKING.COM
11.	Alvarenga Trucking	Trucking and Hauling	VA	Manuel Alvarenga	703-314-4307	DANNY1215@VERIZON.NET
12.	AM-1 Trucking, LLC.	Trucking and Hauling	VA	Alfred Medina	703-898-5911	RAWKEY00@GMAIL.COM
13.	A&M Concrete Corporation	Concrete Services	VA	Joe Alves	703-867-0634	ACORADO@AOL.COM
14.	Amelie Construction and Supply Company	Structural Steel, Poured Concrete Structure Construction	PA	Danielle Proctor	724-352-4700	DPROCTOR@AMELIECONSTRUCTION.COM
15.	American Enterprise, LLC	Trucking and Hauling	VA	Fanny Lopez	703-843-5577	EMAILDA@GMAIL.COM
16.	Amtrac Railroad Contractors of Maryland, Inc.	Railroad Construction	MD	Jacqueline Manzini	301-797-3730	JMANZINI@AMTRACMD.COM
17.	Andy Trucking, Inc	Trucking and Hauling	VA	Carlos Zanabria	703-303-8314	ANDYTRUCKING87@YAHOO.COM
18.	Andy & Eddie Trucking, Inc.	Trucking and Hauling	VA	Eduardo Estrada	703-856-7837	EDUCLA03@HOTMAIL.COM
19.	Aquia Trucking, Inc.	Trucking and Hauling	VA	Wilde Moran	571-237-6507	MORAN33645@AOL.COM
20.	ARG Tile, LLC	Trucking and Hauling	VA	Adalberto Rodriguez	703-587-4066	AYRTRUCKING@YAHOO.COM
21.	Arthur Construction Company	Concrete Installation	VA	Fatima Araujo	703-996-1155	FARAUJO@ARTHURCONST.COM
22.	Athavale, Lystad & Associates, Inc.	Staff Augmentation	VA	Tewelde Iyob	703-893-3104	TIYOB@ALAENGR.COM
23.	Baistar Mechanical	Plumbing, Heating and Air Conditioning	VA	H. K. Jun	703-941-9582	HK@BAISTAR.COM
24.	Barbee Curran Elevator Company	Elevators and Escalators	MD	Maureen Barbee	301-340-7343	MOBARBEE@AOL.COM
25.	Basnight Hauling	Trucking and Hauling	VA	Ted Basnight	757-963-6365	DOREENRAYMOND@MSN.COM
26.	Blaize Events & Media, Inc.	Marketing Consultants	VA	Vivian E. Blaize	757-473-0456	VIVIAN@BLAIZEEVENTSANDMEDIA.COM
27.	B&W Excavating and Land Clearing Company, Inc.	Excavating & Land Clearing	VA	Judy Beaty	703-631-0505	JBEATY396@AOL.COM
28.	Callahan Paving products	Construction Materials Wholesaler	PA	Terry Callahan	215-443-5040	TERRY@CALLAHANPAVING.COM
29.	Century Fence Construction, LLC	Temporary Fencing	MD	Bridget Burns	301-599-2073	CENTURYFENCE@CENTURYFENCE.NET
30.	Cerritos Jr Trucking, LLC	Hauler of Material	VA	Oscar Cerritos	703-906-2512	
31.	Cheshil Consultants, Inc.	Staff Augmentation	VA	Chet Bhimani	703-569-8763	CVBHIMANI@CCIONE.COM
32.	CHU Contracting, Inc	Roofing Contractor	VA	Gina Lee	703-378-8190	CHUCONTRACTING@YAHOO.COM

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
33.	Contract Design & Development	Structural Steel Contractor	MD	Murry Edwards	301-256-6094	MURRYEDWARDS@CDDLCC.NET
34.	Cottoms Trucking, Inc.	Trucking and Hauling	VA	Herbert Cottoms	540-659-4543	REVCOTT@VERIZON.NET
35.	Councell Computer Products	Office Supplies	MD	Marianne Councell	301-220-0417	MCOUNCELL@COUNCELL.COM
36.	Crystal Steel Fabricators, Inc.	Fabricated Structural Metal Manufacturing	DE	Bill Lo	302-846-0613	WLO@CRYSTALSTEEL.COM
37.	CTI/DC	Ready Mix Concrete	DC	Darryl Stuckey	202-863-0904	DSTUCKEY@CTI-DC.COM
38.	Cuzcatlan's Trucking, LLC	Trucking and Hauling	VA	Miguel Calderon	703-898-2272	
39.	Dapaber Hauling, Inc.	Trucking and Hauling	VA	Dario Bernal	703-328-1340	DBER050@MSN.COM
40.	Del Cid General Contractors, Inc.	Painting	VA	Nelson Del Cid	703-329-8481	DELCIDCONTRACTORS@YAHOO.COM
41.	Devcon Contracting, Inc.	Trucking and Hauling	VA	Derek Francis	804-400-6635	LETSHAULIT@AOL.COM
42.	District Safety, Inc.	Safety Products	VA	Joseph S. Williams	703-802-8226	CUSTSERV@DISTRICTSAFETY.COM
43.	Diversity Enterprises, L.L.C.	Trucking and Hauling	VA	Joseph Welch	703-491-3480	JANETP@VERIZON.NET
44.	Domingo Gonzales Associates, Inc.	Architectural Lighting Consultant	NY	Elizabeth Marin	212-608-4800	ADMIN@DGALIGHT.COM
45.	DW & M Trucking,	Trucking and Hauling	VA	Elmer Mejia	703-932-6874	DWMTRUCKINC@VERIZON.NET
46.	E. Ann Jackson	Jacking and Boring	VA	Ann Smith	804-265-5633	EANNJACKSONINC@YAHOO.COM
47.	E Jackson Hauling	Trucking and Hauling	VA	Edwin Jackson	804-883-5691	
48.	EJE Trucking, LLC	Trucking and Hauling	VA	Nelson Gomez	703-677-4766	NELSONGOMEZ@YAHOO.COM
49.	El Suave Trucking	Trucking and Hauling	VA	Jorge Chavez	703-220-8521	
50.	EMC2, Inc.	Support of Excavation Design	MD	Surinder Singh	301-424-8696	SURINDER@EMC2ENGINEERS.COM
51.	Emergency Serv Hauling, Waste & General Contracting	Trucking and Hauling; Solid Waster Collection	DC	Cornell Saddler	240-793-4878	CORNELLSADDLER@GMAIL.COM
52.	Engineering and Materials Technologies, inc.	Geotechnical Testing	VA	Shaz Moosa	703-361-9898	SHAZ@EMTECHENGINEERS.COM
53.	EPCM, Inc	General Contract, Design, Engineering	VA	Bhupinder Sohi	703-503-0900	BSOHI@EPCM-INC.COM
54.	Esteban A & Company	Reproduction and Printing Services	VA	A. Chris Esteban	703-532-6090	CESTEBAN@ESTEBAN.COM
55.	EV Trucking, Inc.	Trucking and Hauling	VA	Maria Vina	703-582-7505	EJVINA@YAHOO.COM
56.	Executive Personnel Services, Inc.	Construction and Labor Personnel, Janitorial Services	DC	Gerald Shealey	202-772-4278	PERSONNEL@EPSISTAFFING.COM
57.	Fairchild Trucking, Inc.	Trucking and Hauling	VA	Layton Fairchild	540-582-5374	DMAMAJANE@AOL.COM
58.	Fine Art Photography	Photography	MD	Billie Nicholson	301-460-7977	MARK@HOTSHOTSPHOTOGRAPHY.COM
59.	FMC & Associates	Materials Testing	DC	Fadil Abdelfatah	202-863-0911	FADIL@FMCASSOC.COM
60.	Gainesville Plumbing, LLC	Plumbing and HVAC	VA	Janis Jones	571-248-8727	JANIS.JONES@GAINESVILLEPLUMBING.COM
61.	Gazu Trans	Trucking and Hauling	VA	Deterlino Revollo	571-344-0300	Y2KGAZU@YAHOO.COM
62.	Gil Trucking	Trucking and Hauling	VA	Jorge Gil	703-726-8624	GILTRK1@AOL.COM
63.	G&C Equipment	Construction Supply	DC	Bonnie Chester	202-248-5070	BONNIE@GANDCCORP.COM
64.	G.W. Peoples Contracting Company, Inc.	Railroad Equipment and Supplies	VA	Renee Y. Banks	202-488-7185	GWPEOPLES@AOL.COM
65.	Golden Eagle Construction Co. LLC	Construction Supply; Highway, Street and Bridge Construction	VA	Kenneth Witcher	703-369-7623	GOLDENEAGLECO@AOL.COM
66.	Goel Construction Services	Site Demolition	MD	Piyush J. Goel	202-457-0111	PJ-GOEL@GOELCONSTRUCTION.COM
67.	Great Lakes Contracting	Custom Metal Fabricators	WI	Bill Beson, Jr.	414-463-9355	WRB@GREATLKS.COM
68.	Greenhow & Sons Trucking	Trucking and Hauling	VA	Greg Greenhow	703-404-3688	THEGREENHOWFAMILY@HOTMAIL.COM
69.	Hampton Trucking, Inc.	Trucking and Hauling	VA	Teresa Hampton	703-834-9760	EARLEHAMPTON@AOL.COM
70.	Harris Group Promotions and Supply, LLC.	Direct Mail Advertising, Other Services Related to Advertising	VA	Marvin Harris	804-272-2994	MHARRIS@MAPINV.COM

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
71.	Hernandez Trucking	Trucking and Hauling	VA	Milton Hernandez	571-436-1727	HFMILTON@HERNANDEZ.COM
72.	H.F. Morales Trucking, Inc.	Trucking and Hauling	VA	Hugo Morales	571-259-7187	
73.	HSA, Inc.	Geological Engineering Services	DC	Harish Senapathy	202-269-6110	HARISH.SENAPATHY@HSAINC.BIZ
74.	I&B Associates, Inc.	HVAC	DC	Harvey Brackett	202-722-1900	DMOORE@AVASERVICES.COM
75.	Ideal Electrical Supply Corp.	Electrical Supplies	DC	Cora Williams	202-526-7500	
76.	International Resources Group	Industrial & Construction Supplies	VA	Chris Allison	703-239-2658	VAFAR@STORES.FASTENAL.COM
77.	Irays 1 Trucking, Inc.	Trucking and Hauling	VA	Samuel Villalta	703-595-1805	SVUKKAKTA@IRAYSTRUCKINGINC.COM
78.	Jacobo, LLC	Trucking and Hauling	VA	Jcacobo Carcamo	703-609-0798	CARCAMO.5@HOTMAIL.COM
79.	Jaime R. Arispe	Trucking and Hauling	VA	Jaime Arispe	703-606-9069	ARISPE@YAHOO.COM
80.	Jaimie Pozo Fernandez dba CJP Trucking	Trucking and Hauling	VA	Jaime Fernandez	571-722-4680	
81.	Jara Trucking, Inc.	Trucking and Hauling	VA	Jose Jara	703-402-3756	
82.	J. Baires Trucking, LLC	Trucking and Hauling	VA	Jose Baires	571-259-0149	JBAIRESTRUCKING@COMCAST.NET
83.	J Brooks Trucking, LLC.	Trucking and Hauling	VA	Joseph Brooks	703-932-6338	NICENSLW267@YAHOO.COM
84.	Jenkins Limousine & Transportation	Passenger Transportation	DC	Darryl Jenkins	301-203-6600	JENKINSLIMO@VERIZON.NET
85.	JD Littlejohn	Trucking and Hauling	VA	James Littejohn	703-492-2700	JDLITTLEJOHNINC@YAHOO.COM
86.	JMR Trucking, Inc	Trucking and Hauling	VA	Jose Rodriguez	571-436-8565	
87.	Jose Alvarenga dba Top Dogs Hauling	Trucking and Hauling	VA	Jose Alvarenga	703-898-6100	AMYALVARENGA@YAHOO.COM
88.	JP and Concepts Co.	Railroad Equipment and Supplies	FL	Joann Forance	239-437-3108	FORANCEJ@AOL.COM
89.	K&B Summers	Trucking and Hauling	PA	Rebecca Summers	717-733-3139	KANDB@SUMMERSTRUCKING.COM
90.	KC Engineering	Staff Augmentation	IA	Kent Claus	712-252-2100	KENT@KCENGINEER.COM
91.	KD Jones & Sons Trucking LLC	Trucking and Hauling	VA	Keith Jones	703-898-0313	TANDKTRANSPORTERS@GMAIL.COM
92.	Keys Material & Utilities	Construction/Water/ Sewer, Material Supplier	MD	Jerrie Ann Keys	301-854-5283	KEYSINC@COMCAST.NET
93.	KGJ Trucking	Trucking and Hauling	VA	Parminder Athwal	703-431-1053	SUNTO3@VERIZON.NET
94.	KT Trucking, LLC	Trucking and Hauling	VA	Kifle Kassa	703-856-7147	KTDUMPTRUCKING@YAHOO.COM
95.	L&M Trucking, Inc.	Trucking and Hauling	VA	Luis Guzman	571-437-4183	LGZMAN@COMCAST.NET
96.	L J Trucking, LLC	Trucking and Hauling	VA	Lilian Hernandez	571-212-3288	ZOYROSA09@YAHOO.COM
97.	LL&G Lawncare	Landscaping	VA	Lawrence Easley	434-476-1316	LLANDGLAWNCARE@HOTMAIL.COM
98.	Las Rocas Trucking, Inc	Trucking and Hauling	VA	Arnulfo Reyes	703-393-9532	RASOCIADOS@AOL.COM
99.	Lion Trucking, LLC	Trucking and Hauling	VA	Asmerom Ambaye	703-966-9274	ASMER12@GMAIL.COM
100.	Lopez S Trucking, Inc.	Trucking and Hauling	VA	Saul Lopez	703-401-4220	
101.	M & S Fabricators, Inc.	Structural Steel	VA	Renata Allbeck	434-369-1170	MANDSFAB@AOL.COM
102.	M & V Trucking Service	Trucking and Hauling	VA	Walter Maranon	703-507-5711	MARANON4@YAHOO.COM
103.	M.A.A.C Trucking, LLC	Trucking and Hauling	VA	Miguel Alvarez	571-490-1239	MAACTRUCKING@GMAIL.COM
104.	MA Engineering Consulting	Civil Engineering, Environmental and Land Surveying Services; Utility Location	NC	Arvin Maniktala	877-623-2123	MAEC@MAEC.COM
105.	Maison Culinaire, Inc.	Catering Services	VA	Sus Grondin-Butler	571-203-0111	SUS@MAISONCULINAIRE.COM
106.	Marvin Trucking LLC	Trucking and Hauling	VA	Martin Castro	571-337-3848	OCTR1@AOL.COM
107.	MATM Trucking	Trucking and Hauling	VA	Addis Woldetsadik	703-909-7814	MEHATEMA@YAHOO.COM
108.	Mayhan Enterprizes	Site Preparation Contractor	DC	Clyde Mayhan	202-234-1416	CLYDE@MAYHANENTERPRIZES.COM
109.	MCG Trucking	Trucking and Hauling	VA	Engeberto Gomez	571-436-1581	
110.	MCV Associates	Transportation Consultants	VA	Joe Mehra	703-914-4850	MCV@MCVAINC.COM
111.	Melvin & Son Trucking, Inc.	Trucking and Hauling	VA	Yanci Portillo	703-444-3077	PORTILLOFAMILY@YAHOO.COM
112.	Mendez Trucking, Inc.	Trucking and Hauling	VA	Jesus Mendez	571-238-5965	

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
113.	Mendoza Trucking, LLC	Trucking and Hauling	VA	Anselmo Mendoza	703-906-4834	ANSELMO@NOEMAIL.COM
114.	Metropolitan Parking and Transportation	Passenger Transportation	VA	Vanessa Biatchon	703-448-9790	VBIATCHON@MPTSERVICES.COM
115.	Mid-Atlantic Security Agency	Security Guard Services	DC	Larry Davidson	443-277-7920	MIDATLANTICSECURITY@COMCAST.NET
116.	Mimar Architects, Inc.	Architectural and Eng. Services	MD	Khalid Bhatti	410-944-4900	KBHATTI@MIMARCH.NET
117.	Molecular Systems, Inc.	Roofing/Materials Supplier	MD	Mack Jenkins	301-499-6826	MSI9200@AOL.COM
118.	Monte Trucking, Inc.	Trucking and Hauling	VA	Neri De Jesus Marquez	371-915-7553	
119.	Moore, William G & Son	Supply of Lumber, Timber and Allied Products	NJ	Audrey Troise	732-303-6049	WGMOORELBR@AOL.COM
120.	Morcom International Inc.	Electrical Contractors	VA	Manuel Ojeda	703-263-9305	EWRIGHT@MORCOM.NET
121.	Morgan Oil Corporation	Fuel	VA	Mary C. Morgan	540-364-1591	MORGANOILCORP@HOTMAIL.COM
122.	Murcia Trucking, Inc.	Trucking and Hauling	VA	Maximiliano Murcia	703-650-8999	MURCIAMAX@VERIZON.NET
123.	Nationwide Electrical Services	Electrical Contractors	DC	John Young	202-636-3800	JYOUNG@N-E-S.NET
124.	New York Sky, LLC	Trucking and Hauling	VA	Rosa Sibrian	703-955-9041	MSHENRIQUEZ727@YAHOO.COM
125.	NIS Corporation	Engineering Consultants	VA	Kingsley Obaji	703-435-3330	KOBAJI@NISSOLUTIONS.COM
126.	Oehlerking Hauling, Rigging and Heavy Equipment, Inc.	Rigging Large-scaled Equipment, Trucking and Hauling	MD	Angela Oehlerking	301-274-3803	ANGELA@OEHLERKINGHAULING.COM
127.	Old Dominion Electrical Supply	Electrical Supply	VA	Harold Parker	804-344-5440	ODES01@VERIZON.NET
128.	One of a Kind Trucking	Trucking and Hauling	VA	Jose Mejia	703-297-1804	ONEOFKINDTRUCKING@GMAIL.COM
129.	P.J. Casanave Land Clearing Company	Site Preparation/ Clearing and Grubbing	VA	Jean Casanave	804-785-2392	JCASANAVE@SITECLEARING.COM
130.	Pessoa Construction Company	Utilities and Concrete	MD	Julio Pessoa	301-322-5190	MIKE@PESSOACON.COM
131.	Portico Realty Services	Electrical and Heavy Highway Construction, Facility Maintenance Services	VA	Brenda Frank	571-323-5965	BRENDA.FRANK@PORTICO.SERVICES.COM
132.	Precision Communication & Technology	Telephone Equipment	VA	Perry L. Gaskins	571-237-9570	GASKINSP@PRECISIONCT.COM
133.	Premier Reprographics	Reproduction and Printing Services	VA	Vickie Banks	703-370-6612	VICKIE@PREMIERREPRO.COM
134.	Prime 1 One, Inc.	Janitorial Services	VA	Johnny L. Smith	703-221-8919	PRES@PRIMEONE-POWER.COM
135.	Prince Construction	Building Construction Equipment	DC	Alberto Gomez	202-889-5050	ALBERTO.GOMEZ@PRINCECONSTRUCTION.COM
136.	Quality Building Supplies for Industry	Structural Steel, Roofing Materials	OH	Edward Haynes	419-832-2202	QUALITYBLDGINC@AOL.COM
137.	Quantum Dynamics, Inc	General Contract, Design, Engineering	VA	Audrey Price	703-356-5240	APRICE@QDYNCORP.COM
138.	RDB Trucking	Trucking and Hauling	VA	Rene Balcazar	703-498-1046	RDB@AOL.COM
139.	RE8 Trucking, LLC.	Trucking and Hauling	VA	Jose Romero	571-220-5308	
140.	RECON2, LLC	Office Furniture	VA	Sam Reid	703-459-6475	RECON2@COX.NET
141.	Roadside, Inc.	Mowing Services	VA	Bonnie Dean	757-898-6151	ROADSIDE2@COX.NET
142.	Rodo, Inc dba Mickey and Garfield Trucking	Trucking and Hauling	VA	Sarah Smith	703-486-1565	SMAES746@YAHOO.COM
143.	Rojas Larco Trucking Inc.	Trucking and Hauling	VA	Janet Rojas	703-675-1787	RLTINC@COMCAST.NET
144.	Rosales Construction, LLC	Trucking and Hauling	VA	Jose Rosales	703-843-5444	GALADJ2004@HOTMAIL.COM
145.	RTR Technologies, Inc.	Heating Products and Systems	MA	Rosalie Berger	413-298-0025	R.BERGER@RTRTECHNOLOGIES.COM
146.	Sabra Wang & Associates Inc	Civil/Structures/Traffic Engineering Consultants	MD	David Wang	410-737-6564	DWANG@SABRA-WANG.COM
147.	San Jeronimo, LLC	Trucking and Hauling	VA	Veronica Abaunza	703-655-4471	EABAUNZA@HOTMAIL.COM
148.	Santos R. Bonilla dba RB Trucking	Trucking and Hauling	VA	Santos Bonilla	703-999-4914	SANTOSBONILLA@RBTRUCKING.COM
149.	SAS Electrical Service, Inc.	Electrical Services	VA	Shirley Stewart	703-464-0033	SHIRLEY.STEWART@VERIZON.NET
150.	SF Trucking Company	Trucking and Hauling	VA	Soheil Yazbi	703-250-2582	

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
151.	Shark Trucking, LLC	Trucking and Hauling	VA	Hector Calderon	703-496-6844	SHARKTRUCKING@GMAIL.COM
152.	Shayan Trucking	Trucking and Hauling	VA	Sharahrouz Sharifaie-Arabi	703-843-4259	SHAHR1963@YAHOO.COM
153.	Shej Incorporation	Trucking and Hauling	VA	Jagtar Singh	571-274-9493	
154.	Sheladia Associates	Staff Augmentation	MD	Manish Kothari	301-590-3939	ABAKSHI@SHELADIA.COM
155.	Sidhu & Associates	M/E/P AND IT Engineering Services	MD	Devindar Sidhu	410-329-1115	SIDHU@SIDHUAI.COM
156.	Simple Hauling	Trucking and Hauling	VA	Orlando Orellana	571-258-7993	OORELLANA2008@HOTMAIL.COM
157.	Swanson Services, LLC.	Security Guard Services	VA	Wayman Swanson	804-641-2610	WMS@WAYMANSWANSON.COM
158.	Tavares Concrete	Highway, Street and Bridge Construction/Concrete Paving	VA	Armando Tavares	703-550-7377	ATAVARES@TAVARESCONCRETE.COM
159.	The Matthews Group, Inc.	Grading And Site Preparation	VA	Rusty Cook	800-610-9005	TMATTHEWS@TMGWORLD.NET
160.	Tidewater, Inc.	Engineering Consultants	MD	H. Prasad Dissanyake	410-997-4458	PRASAD@TIDEH2O.NET
161.	TK Services, Inc.	Heating and Plumbing Contractors	VA	Margaret Kennedy	703-778-3319	MKENNEDY@TKSERVICESINC.COM
162.	Tobar Construction	Poured Concrete Foundation and Structure	MD	Emilio Calderon	301-595-2042	CONCRETE@TOBARCONSTRUCTION.COM
163.	Torres Trucking	Trucking and Hauling	VA	Bernardo Torres	703-987-1460	TORRESTRUCKINGVA@GMAIL.COM
164.	TRS Consultants	Payroll Services	CA	Ranjit Chakravorti	925-275-9870	RANJITC@TRSCONCULTANTS.COM
165.	U Can Trust Pest & Termite Service	Pest Control	VA	Lenwood Harris	703-549-5828	UCT_LENNY@VERIZON.NET
166.	Universal Adaptive Consulting Services	Computer Services	VA	Colleen Payne	804-288-8270	COLLEEN@UACSI.COM
167.	U.S International Marketing, Inc.	Computer Services	VA	Sonal Dharia	703-222-0894	SONAL@USIMKT.COM
168.	Valley Business Forms	DTP Orientation and Outreach Handouts	VA	Marcia Wills	540-967-3962	VAFORMSLADY@AOL.COM
169.	Valley Green Landscaping	Landscaping	VA	Cheryl Sheppard	703-820-5030	VALLEYGREENLANDSCAPING@COX.NET
170.	Veteran Steel Solutions	Reinforced Steel, Welding	VA	Yaw Acheampong	301-503-9090	ACHEAMPONG@VET-STEELPROD.COM
171.	Vigil Contracting, Inc.	General Contractor	MD	JJ Vigil	410-451-9510	JJ@VIGILBUSINESS.COM
172.	Villanueva Trucking, Inc	Trucking and Hauling	VA	Jose Villanueva	571-437-1222	
173.	Wilfredo's Trucking, Inc	Trucking and Hauling	VA	Wilfredo Perez	703-357-6474	WILFREDOSTRUCKING@YAHOO.COM
174.	Wings Enterprises, Inc.	Reinforced Steel Supply and Installation	DC	Jean Wanner	202-636-0047	WINGSENTPR@AOL.COM
175.	WD Trucking, LLC.	Trucking and Hauling	VA	Bill Washington	540-903-6776	WASHINGTON1216@AOL.COM
176.	WRM Trucking	Trucking and Hauling	VA	Walter Maldonado	571-291-1523	WRM1TRUCKING@GMAIL.COM
177.	Wunna Contracting, Inc.	Concrete Installation Services	VA	Nyein Min	703-303-6142	NMIN@WUNNACONTRACTING.COM

Related Links



[Counselors to America's Small Business](#) - Small business advice and workshops

[District of Columbia Commercial Revitalization Center](#) - Technical and funding assistance for small businesses

[District of Columbia Small Business Development Center](#) - District of Columbia small business information site

[Federal Business Opportunities](#) - Federal Agencies Procurement and subcontracting opportunities

[Maryland Procurement Technical Assistance Program](#) - Technical and funding assistance for small businesses

[Maryland Small Business Development Center](#) - Maryland small business information

[Ready Business](#) - Emergencies and small business continuity planning

[U.S. Department of Transportation](#) - Small business and Disadvantaged Business resources

[U.S. Small Business Administration \(SBA\)](#) - Small business financial assistance

[U.S. Small Business Administration \(SBA\)](#) - Small business resource

[Virginia Department of Business Assistance](#) - Virginia small business information

[Virginia Department of Minority Enterprise](#) - Business certification and procurement opportunities



Frequently Asked Questions



Q: How can I do business on the Dulles Corridor Metrorail Project (DCMP) and with Dulles Transit Partners (DTP)?

A: [Visit our website](#) and review the bid opportunities section. This list is updated every two weeks with upcoming packages and deadlines.

Q: Where can I find the prequalification questionnaire?

A: All prequalification questionnaires, once released, are posted on [the DTP website](#). If a prequalification questionnaire is required, all firms interested in bidding on the work package must complete the questionnaire and be approved prior to being added on to the bidders' list of potential prime contractors.

Q: I'm a DBE firm and am interested in working on the Dulles Corridor Metrorail Project. What do I do?

A: All of the major subcontracts and purchase orders have DBE goals attached to them. Check the DTP website often for bid opportunities and stay updated with our weekly Procurement Alert which will list important dates and DBE goals for all upcoming packages. (If you are not receiving the Procurement Alert, [e-mail us](#) to be added to the distribution list.)

Q: My firm did not pass the prequalification phase or is not large enough to bid as a prime contractor on the upcoming DTP packages. What should I do?

A: An option for firms seeking sub-tier opportunities is to review the bidders' lists for all upcoming work packages once the Requests for Proposals (RFP) have been released. In addition, DTP also [posts the list of potential prime contractors that have received the prequalification questionnaire](#). Click on "Bidders' List" to obtain contact information of the bidding prime contractors.

Q: What is the DBE Vendor Reference Guide posted on the DTP website and how can my business be added?

A: The DBE Subcontractor/Vendor Reference Guide provides those organizations currently doing business — or those proposing to do business with DTP with a comprehensive list of available DBE firms as a reference guide. This reference guide is composed of firms that: 1) are currently, or have been in the past, under contract with DTP directly or with DTP's prime subcontractors; or 2) that have been contacted by the DBE team during the sourcing process and included on the bidders' lists. If your firm is a DBE in Virginia, the District of Columbia, or Maryland, and you wish to be added, e-mail your company's capabilities statement and contact information to dbe.program@DullesTransitPartners.com.

Q: I am a minority business and LDBE and LSDBE certified. Does that count?

A: To be considered a Disadvantaged Business Enterprise (DBE) as it applies to the DCMP, you must be certified as a DBE in the Commonwealth of Virginia by either the Metropolitan Washington Airports Authority (MWAA) or the Virginia Department of Minority Business Enterprise (VDMBE). [E-mail us](#) to find out more information.

Q: I have a CBE/WBE/MBE/HUB Zone/8(a) and/or Veteran-Owned certification. Does that count?

A: While DTP recognizes the value of the above certifications, they are not applicable to the project DBE goal. To be considered a DBE as it applies to the DCMP, you must be certified as a DBE in the Commonwealth of Virginia by either the Metropolitan Washington Airports Authority (MWAA) or the Virginia Department of Minority Business Enterprise (DMBE). If your firm is not located in Virginia, you must obtain DBE certification from your home state before applying in Virginia. [E-mail us](#) for more information.

Questions or comments, please write to dbe.program@DullesTransitPartners.com.