



# DTP NEWSLETTER

Dulles Transit Partners, LLC, 1595 Spring Hill Road, Suite 600, Vienna, VA 22182    [www.DullesTransitPartners.com](http://www.DullesTransitPartners.com)    (703) 852-5900

## PROJECT UPDATE

On March 12, the Dulles Corridor Metrorail Project marked the second anniversary of the official start of construction. Crews continued to make steady progress along the entire 11.6-mile alignment of Phase 1. The Beltway crossing is now well under way, and drivers should not be alarmed to see segments permanently affixed over the Beltway by mid-March. Near Tysons East, station work is moving full steam ahead, and the truss constructing the bridge flyover from the Dulles Connector Road has successfully crossed over Route 123, heading westward.

Piers and caissons are beginning to sprout up in the median of Route 7 between Route 123 and the Dulles Toll Road. In the coming months, these will become more prominent and visible, as will the Tysons Central 7 and Tysons West stations. A four-story-high aerial guideway will connect the two, and will utilize one of the trusses as soon as its work elsewhere is complete – crews will disassemble it from one location and reassemble it to erect bridge spans along the Route 7 guideway.

## PUBLICATION UPDATE

*Coming Soon:* The DTP Newsletter will be available on our website [www.dullestransitpartners.com](http://www.dullestransitpartners.com) with all of its regular features. We are moving to a greener, web-based platform that should be more accessible and user-friendly for you. Please look for the next edition in your inbox and on our website in May.

### INSIDE THIS ISSUE

### PAGE

Work Zone Safety	2
Pre-Construction Meeting Notice (WFCY)	6
Upcoming Events & Other Information	7
DBE Firms under Contract with DTP	8-12
Related Links	13
Frequently Asked Questions	14

*E-mail comments/questions or ideas to [dtp.acquisitions@dullestransitpartners.com](mailto:dtp.acquisitions@dullestransitpartners.com)*

### CONTACT US

*For further information on DBE opportunities with Dulles Transit Partners please contact us:*

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DTP Website  
[www.dullestransitpartners.com](http://www.dullestransitpartners.com)  
Main number: (703) 852-5900

Project Website (MWAA)  
[www.dullesmetro.com](http://www.dullesmetro.com)  
Main number: (703) 572-0500

*To view current bid opportunities, please visit the DBE section of the DTP website.*

# **WORK ZONE SAFETY: How Safe Are Your Crews?**

**REDUCE RISK AND LIABILITY BY FOLLOWING THESE GUIDELINES FOR ROADWAY WORK ZONE SAFETY**

*Written by Ed Foust*

Nowhere is the need for safety management more acute than in road and highway construction work zones. Steadily rising congestion from more people driving on roads that cannot support the traffic load means greater work-zone risk. According to the Federal Highway Administration, there were 782 roadway work-zone fatalities in 2009, 85 percent of whom were motorists, and more than 40,000 injuries. Not only do these statistics represent needless loss and suffering for the victims and their families, but in many cases, they resulted in serious legal action, with owners, general contractors and subcontractors named in costly and time-consuming lawsuits.



When a contractor proactively manages a roadway work zone by implementing processes and procedures that demonstrate consistent compliance with plans, specifications and traffic-control requirements, a safer work zone is established for both employees and the travelling public, significantly reducing the likelihood of accidents. If a serious incident does occur, the processes implemented by the contractor are more likely to result in substantially reduced legal judgments and payouts.

Contractors who are serious about work-zone safety and reduced liability need to assess their current practices to determine where potential gaps exist. How well are you managing your potential exposure to liability in your roadway work zones? How well would your company be able to defend itself against litigation?

## **Contractor vs. Driver Perspective in the Work Zone**

One of the key factors contributing to safety and liability issues in roadway construction is the competing interests in the “traffic control zone,” in which the need for the public to move through the work zone clashes with your work crew’s need to get the job done. From the workers’ perspective, drivers are somewhat of a nuisance, getting in the way of the project and often displaying confusion, distraction and impatience. From the drivers’ point of view, work crews are in their way, causing them to be late, distracting and confusing them and making the usual traffic problems even worse. This perfect storm of workers and drivers can become, very literally, an accident waiting to happen.

When accidents occur in your work zone, drivers rarely blame themselves. Contractors are much more likely to be held accountable for causing the accident, confusing drivers or incorrectly installing Traffic Control Devices (TCD), etc. If drivers decide to pursue litigation, your defense will be based on demonstrating how well you have managed the work zone per the conditions at the time of the accident.

## What Happens After an Accident Occurs

The flurry of activity that typically occurs after an accident makes it very difficult to establish the pre-accident conditions and events that caused it. Post-accident actions may include:

- Emergency response, care for injured parties, Hazmat cleanup, etc.
- Reopening the roadway as soon as possible, potentially impeding an accident investigation
- Internal communications among management, safety, legal and claims
- External communications with the insurance carrier, family, legal advisers and media
- Immediate investigation
- Potential lawsuit, depending on the seriousness of the incident and mitigating factors

Amid this chaotic post-accident response, a well-established work-zone safety management program is likely to be your best defense against any legal action. What you do prior to an incident can be more critical than what you do after an incident.

## Liability Factors

If you are hit with a lawsuit following an accident in your work zone, it is very common for multiple parties to be named, including any or all of the following:

- DOT, project owner or other “authority having jurisdiction”
- The general or prime contractors
- Subcontractors and suppliers
- Material haulers
- Engineers, designers and consultants
- Other “potentially involved” parties: equipment and device manufacturers, other drivers and equipment rental companies

Common lawsuit allegations include:

- Lack of compliance with work-zone standards such as the Manual of Uniform Traffic Control Devices (MUTCD – Federal and State) and written traffic control plan.
- Improper or ineffective signage, TCDs or striping
- Failure to effectively provide advanced warning
- Improper placement of vehicles and equipment
- Improper posted speed for conditions
- Failure to inspect
- Poor visibility
- Standing water
- Drop-offs

Developing and filing a lawsuit can take many months and even years, and progress through the courts is typically very slow. In the meantime, witnesses are lost, there are personnel changes, and people involved in the incident forget important details. Plaintiff’s attorneys have been known to deliberately cause delays to take advantage of lost memories and other changes, all of which can favor the litigant and work against you.

Not only can you do everything right and still face a lawsuit, but even a successful defense of your company can be quite costly in legal fees and often lead to insurance rate increases. Spending several thousand dollars upfront to follow best practices in work-zone safety management may save you from spending

hundreds of thousands to defend a lawsuit without the proper policies, procedures and documentation required to successfully counter the plaintiff's allegations.

## **Roadway Safety Standards**

Work-zone safety management starts with a traffic control plan, which is developed as part of the overall work contract plans by the road project owner — usually a state or county entity. The traffic control plan covers traffic control elements such as advanced warning signs, taper lengths, lateral and horizontal buffer zones, attenuator trucks, etc. These elements are based on the federal MUTCD, Part VI, which the Occupational Safety and Health Administration (OSHA) incorporate by reference, and which sets the national standard for the temporary control of traffic in a work zone.

Lawsuits will often focus on the quality and effectiveness of the traffic control plan, making it essential for contractors to ensure that the plan meets MUTCD and OSHA standards and is fully implemented and adhered to by their work crews. Ultimately, it is the contractor who is responsible for traffic control on your project. You cannot rely on another entity to protect you. If a traffic control plan is defective or is not working, you will be held responsible.

## **Safety Management Best Practices**

### **Take Ownership Of The Traffic Control Plan.**

- Do not make changes to the plan without the project owner's written approval. The last approved traffic control plan is the one that follows you to court.
- Be certain that all elements of the plan, including any proposed changes, meet or exceed MUTCD/OSHA guidelines. Any potential OSHA penalties incurred by not following the guidelines can damage you in court.
- Develop an internal traffic control plan for your work crews that maps out the flow of construction vehicles, material deliveries, equipment and workers to prevent vehicular accidents, injuries and fatalities.

### **Ensure Your Workers Are Properly Trained**

- Flaggers should have proper training or certification and wear appropriate high-visibility apparel in accordance with the MUTCD or company safety program.
- Ensure that all traffic control personnel are properly trained or certified and have the tools to properly carry out the traffic control plan.

### **Understand Contractual Risk Transfer**

- Incorporate indemnification language referencing subcontractors into your insurance.
- Make sure the certificates of insurance naming additional insured on endorsements are correct.
- Receive proper endorsements before the work starts and subcontractors arrive at the worksite.
- Ask your insurance carrier's risk control representative for additional information or a class on contractual risk transfer.

### **Continually Monitor the Work Zone**

- Conduct daily work-zone inspections to protect your company.
- Continually monitor conditions, and make sure cones are upright, signs are in place, warning beacons are working, etc.

- Do not rely on the project owner’s inspector diaries, which may not be frequent or thorough enough to protect you in case of a lawsuit.
- Daily inspections can help you uncover and correct ongoing problems in the traffic control set-up and help ensure that you know the conditions prior to an incident, or even better, to help prevent an accident.

### **Document Everything**

- The standard rule is that if you did not document it, it did not happen.
- Keep daily documentation logs.
- Since traffic control devices can be changed during an accident investigation (i.e., knocked down by emergency vehicles), make sure that what was done prior to the accident is well-documented.
- Choose an effective documentation method, and be consistent.
- Written documentation is effective if you make sure the traffic control person consistently fills out the appropriate paperwork and sets up an adequate storage and filing system for access when needed.
- Photos can supplement but not replace written documentation. Photos show one point in time but are subject to interpretation and can be challenged in court.
- Videos can take the guesswork out of written documentation or photos, but they must be set up correctly, carefully stored, cataloged and protected from theft or damage.

### **Delineate Responsibilities for Work-Zone Monitoring**

- Daily monitoring should be conducted by the traffic-control person.
- Auditing for content and documentation effectiveness should be done by the safety manager or project manager on a routine basis.

### **Plan for an Effective Post-Accident Response**

- Have trained personnel on-site to administer first aid, control traffic to prevent further accidents, handle media, initiate a phone tree, etc.
- Immediately after an accident, take photos and/or videos.
- Contact legal counsel immediately, setting up attorney/client privilege with a professional investigator sent by your attorney. (Interviews and investigations conducted on your own can be discovered by opposing counsel.)
- Contact your insurance carrier.

Ultimately, in case of an accident, subsequent investigation and possible litigation, you will be second-guessed on every aspect of your work-zone traffic control. Diligent safety management following best practices can not only help reduce the risk of accidents in your work zone but also better prepare you to respond effectively to protect your company from major losses if an accident occurs.

### **Construction Safety Source**

Looking for a safety resource on the Web? Visit [www.safety.cat.com](http://www.safety.cat.com) a free tool that provides comprehensive information on safety standards for all sectors of the construction industry. Search information by industry or machine family, and access quick links to videos that illustrate everything from operator tips to maintenance procedures. “Toolbox Talks” offer ready-made outlines for leading safety discussions, and “Virtual Walk Around Tours” demonstrate basic procedures for inspecting a machine prior to start-up.



# Dulles Transit Partners, LLC

## West Falls Church Yard Pre-Construction Meeting

Wednesday, March 30, 10 a.m. to Noon  
1595 Spring Hill Road, Vienna, VA 22182  
1st Floor Auditorium

**We are looking for companies with the following capabilities to support Pre-Qualified Prime Contractors**

- \* Surveying \* Utilities \* Demolition \* Site Clearing \* Support of Excavation (SOE) \* Pavement Markings \* Fencing \* Landscaping \* Formwork \* Metal Decking \* Structural Steel \* Handrails and Railings \* Carpentry \* Bentonite Waterproofing \* Doors \* Ceramic Tile \* Flooring \* Painting \* Specialty Signs \* Fire Protection, Suppression and Alarm \* MEP \*

***Bring your business cards for this special networking opportunity!***

The following Pre-Qualified Companies have been invited to host a booth.

Facchina Construction Company\*  
 F.H. Paschen, S.N. Nielsen & Associates, LLC\*  
 Hensel Phelps Construction Company

Lane Construction Corporation\*  
 SIGAL Construction Corporation\*  
 Turner Construction\*  
 Whiting-Turner Contracting Company

*\*RSVP confirmed*



**RSVP required by Monday, March 28**

Simply fill out the attached form and e-mail it to

[DBE.Program@DullesTransitPartners.com](mailto:DBE.Program@DullesTransitPartners.com) or FAX to 703-852-4900

## *Upcoming Industry Events & Other Information*

ConExpo  
March 22-26, 2011

Las Vegas, NV

[www.conexpoconagg.com](http://www.conexpoconagg.com)

Virginia Ready-Mixed  
Concrete Spring Convention

May 17-19, 2011

[www.vrmca.com](http://www.vrmca.com)

GIE + EXPO

October 27-29, 2011

Louisville, KY

[www.gie-expo.com/gieexpo](http://www.gie-expo.com/gieexpo)

Virginia Transportation DBE  
Advisory Committee

April 8, 2011

Roanoke, VA

[www.virginiadot.org](http://www.virginiadot.org)

CFMA Annual Conference

May 14-18, 2011

Grapevine, TX

[www.cfma.org](http://www.cfma.org)

International Risk Management  
Institute

November 13-17, 2011

Location: TBA

Transportation & Contractors  
Association

Conference & Trade Show

April 8-10, 2011

Roanoke, VA

APWA International Congress  
& Exposition

September 18-21, 2011

Denver, CO

[www.apwa.net/events](http://www.apwa.net/events)

Fall AEC-ST

December 5-9, 2011

Washington, D.C.

[www.aececobuild.com](http://www.aececobuild.com)

Atlantic Builders Convention

April 12-15, 2011

San Antonio, TX

[www.abconvention.com](http://www.abconvention.com)

ICUEE Demo Expo

October 4-6, 2011

Louisville, KY

[www.icuee.com](http://www.icuee.com)

**Dulles Transit Partners has a DBE Project Goal of 10 Percent  
Two agencies issue DBE certifications applicable to the DTP DBE Program:**

Metropolitan Washington Airports Authority (MWA)

<http://www.dmb.e.virginia.gov/dbecert.html>

Virginia Department Minority Business Enterprise (VDMBE)

<http://www.metwashairports.com/362.htm>



# Meet DTP's DBE FIRMS

*The following firms are currently under contract with DTP*

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
1.	AB Consultants	Landscape Design	MD	Amrish Patel	301-470-2476	<a href="mailto:AMRISH.PATEL@ABCONSULTANTSINC.COM">AMRISH.PATEL@ABCONSULTANTSINC.COM</a>
2.	ABM Trucking, LLC.	Trucking and Hauling	VA	Claudia Fuentes	703-843-6589	<a href="mailto:FUENTESCLAUDIA21@YAHOO.COM">FUENTESCLAUDIA21@YAHOO.COM</a>
3.	AC & DC Power Technologies	Furnishing/Installation of UPS and Batteries	GA	Marlene McCartha	678-817-7996	<a href="mailto:MCCARTHA1@EARTHLINK.NET">MCCARTHA1@EARTHLINK.NET</a>
4.	ADA Trucking, LLC.	Trucking and Hauling	VA	Alexander Sandoval	703-296-7138	<a href="mailto:SALEXANDER@ADATRUCKING.COM">SALEXANDER@ADATRUCKING.COM</a>
5.	Aggregate Relocation Specialists	Trucking and Hauling	VA	Ginger Goff	540-347-4039	<a href="mailto:GOFF364@COMCAST.NET">GOFF364@COMCAST.NET</a>
6.	Air, Water and Soil Laboratories, Inc.	Environmental Research and Development Laboratories	VA	Carmela Tombes	804-358-8295	<a href="mailto:CTOMBES@AWSLABS.COM">CTOMBES@AWSLABS.COM</a>
7.	Alvarado Trucking, Inc.	Trucking and Hauling	VA	Rutilio Alvarado	571-225-1770	<a href="mailto:ROALVARADO@ALVARADOTRUCKING.COM">ROALVARADO@ALVARADOTRUCKING.COM</a>
8.	Alvarenga Trucking	Trucking and Hauling	VA	Manuel Alvarenga	703-314-4307	<a href="mailto:DANNY1215@VERIZON.NET">DANNY1215@VERIZON.NET</a>
9.	AM-1 Trucking, LLC.	Trucking and Hauling	VA	Alfred Medina	703-898-5911	<a href="mailto:RAWKEY00@GMAIL.COM">RAWKEY00@GMAIL.COM</a>
10.	A&M Concrete Corporation	Concrete Services	VA	Joe Alves	703-867-0634	<a href="mailto:ACORADO@AOL.COM">ACORADO@AOL.COM</a>
11.	Amelie Construction and Supply Company	Structural Steel, Poured Concrete Structure Construction	PA	Danielle Proctor	724-352-4700	<a href="mailto:DPROCTOR@AMELIECONSTRUCTION.COM">DPROCTOR@AMELIECONSTRUCTION.COM</a>
12.	Amtrac Railroad Contractors of Maryland, Inc.	Railroad Construction	MD	Jacqueline Manzini	301-797-3730	<a href="mailto:JMANZINI@AMTRACMD.COM">JMANZINI@AMTRACMD.COM</a>
13.	Andy Trucking, Inc	Trucking and Hauling	VA	Carlos Zanabria	703-303-8314	<a href="mailto:ANDYTRUCKING87@YAHOO.COM">ANDYTRUCKING87@YAHOO.COM</a>
14.	Andy & Eddie Trucking, Inc.	Trucking and Hauling	VA	Eduardo Estrada	703-856-7837	<a href="mailto:EDUCLA03@HOTMAIL.COM">EDUCLA03@HOTMAIL.COM</a>
15.	Aquia Trucking, Inc.	Trucking and Hauling	VA	Wilde Moran	571-237-6507	<a href="mailto:MORAN33645@AOL.COM">MORAN33645@AOL.COM</a>
16.	ARG Tile, LLC	Trucking and Hauling	VA	Adalberto Rodriguez	703-587-4066	<a href="mailto:AYRTRUCKING@YAHOO.COM">AYRTRUCKING@YAHOO.COM</a>
17.	Arthur Construction Company	Concrete Installation	VA	Fatima Araujo	703-996-1155	<a href="mailto:FARAUJO@ARTHURCONST.COM">FARAUJO@ARTHURCONST.COM</a>
18.	Athavale, Lystad & Associates, Inc.	Staff Augmentation	VA	Tewelde Iyob	703-893-3104	<a href="mailto:TIYOB@ALAENGR.COM">TIYOB@ALAENGR.COM</a>
19.	Baistar Mechanical	Plumbing, Heating and Air Conditioning	VA	H. K. Jun	703-941-9582	<a href="mailto:HK@BAISTAR.COM">HK@BAISTAR.COM</a>
20.	Barbee Curran Elevator Company	Elevators and Escalators	MD	Maureen Barbee	301-340-7343	<a href="mailto:MOBARBEE@AOL.COM">MOBARBEE@AOL.COM</a>
21.	Basnight Hauling	Trucking and Hauling	VA	Ted Basnight	757-963-6365	<a href="mailto:DOREENRAYMOND@MSN.COM">DOREENRAYMOND@MSN.COM</a>
22.	Blaize Events & Media, Inc.	Marketing Consultants	VA	Vivian E. Blaize	757-473-0456	<a href="mailto:VIVIAN@BLAIZEEVENTSANDMEDIA.COM">VIVIAN@BLAIZEEVENTSANDMEDIA.COM</a>
23.	B&W Excavating and Land Clearing Company, Inc.	Excavating & Land Clearing	VA	Judy Beaty	703-631-0505	<a href="mailto:JBEATY396@AOL.COM">JBEATY396@AOL.COM</a>
24.	Callahan Paving products	Construction Materials Wholesaler	PA	Terry Callahan	215-443-5040	<a href="mailto:TERRY@CALLAHANPAVING.COM">TERRY@CALLAHANPAVING.COM</a>
25.	Century Fence Construction, LLC	Temporary Fencing	MD	Bridget Burns	301-599-2073	<a href="mailto:CENTURYFENCE@CENTURYFENCE.NET">CENTURYFENCE@CENTURYFENCE.NET</a>
26.	Cerritos Jr Trucking, LLC	Hauler of Material	VA	Oscar Cerritos	703-906-2512	
27.	Cheshil Consultants, Inc.	Staff Augmentation	VA	Chet Bhimani	703-569-8763	<a href="mailto:CVBHIMANI@CCIONE.COM">CVBHIMANI@CCIONE.COM</a>
28.	CHU Contracting, Inc	Roofing Contractor	VA	Gina Lee	703-378-8190	<a href="mailto:CHUCONTRACTING@YAHOO.COM">CHUCONTRACTING@YAHOO.COM</a>
29.	Contract Design & Development	Structural Steel Contractor	MD	Murry Edwards	301-256-6094	<a href="mailto:MURRYEDWARDS@CDDLCC.NET">MURRYEDWARDS@CDDLCC.NET</a>
30.	Cottoms Trucking, Inc.	Trucking and Hauling	VA	Herbert Cottoms	540-659-4543	<a href="mailto:REVCOTT@VERIZON.NET">REVCOTT@VERIZON.NET</a>
31.	Councill Computer Products	Office Supplies	MD	Marianne Councill	301-220-0417	<a href="mailto:MCOUNCELL@COUNCELL.COM">MCOUNCELL@COUNCELL.COM</a>
32.	Crystal Steel Fabricators, Inc.	Fabricated Structural Metal Manufacturing	DE	Bill Lo	302-846-0613	<a href="mailto:WLO@CRYSTALSTEEL.COM">WLO@CRYSTALSTEEL.COM</a>
33.	CTI/DC	Ready Mix Concrete	DC	Darryl Stuckey	202-863-0904	<a href="mailto:DSTUCKEY@CTI-DC.COM">DSTUCKEY@CTI-DC.COM</a>

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
34.	Cuzcatlan's Trucking, LLC	Trucking and Hauling	VA	Miguel Calderon	703-898-2272	
35.	Dapaber Hauling, Inc.	Trucking and Hauling	VA	Dario Bernal	703-328-1340	<a href="mailto:DBER050@MSN.COM">DBER050@MSN.COM</a>
36.	Del Cid General Contractors, Inc.	Painting	VA	Nelson Del Cid	703-329-8481	<a href="mailto:DELCIDCONTRACTORS@YAHOO.COM">DELCIDCONTRACTORS@YAHOO.COM</a>
37.	Devcon Contracting, Inc.	Trucking and Hauling	VA	Derek Francis	804-400-6635	<a href="mailto:LETSHAULIT@AOL.COM">LETSHAULIT@AOL.COM</a>
38.	District Safety, Inc.	Safety Products	VA	Joseph S. Williams	703-802-8226	<a href="mailto:CUSTSERV@DISTRICTSAFETY.COM">CUSTSERV@DISTRICTSAFETY.COM</a>
39.	Diversity Enterprises, L.L.C.	Trucking and Hauling	VA	Joseph Welch	703-491-3480	<a href="mailto:JANETP@VERIZON.NET">JANETP@VERIZON.NET</a>
40.	Domingo Gonzales Associates, Inc.	Architectural Lighting Consultant	NY	Elizabeth Marin	212-608-4800	<a href="mailto:ADMIN@DGLIGHT.COM">ADMIN@DGLIGHT.COM</a>
41.	E. Ann Jackson	Jacking and Boring	VA	Ann Smith	804-265-5633	<a href="mailto:EANNJACKSONINC@YAHOO.COM">EANNJACKSONINC@YAHOO.COM</a>
42.	E Jackson Hauling	Trucking and Hauling	VA	Edwin Jackson	804-883-5691	
43.	El Suave Trucking	Trucking and Hauling	VA	Jorge Chavez	703-220-8521	
44.	EMC2, Inc.	Support of Excavation Design	MD	Surinder Singh	301-424-8696	<a href="mailto:SURINDER@EMC2ENGINEERS.COM">SURINDER@EMC2ENGINEERS.COM</a>
45.	Engineering and Materials Technologies, inc.	Geotechnical Testing	VA	Shaz Moosa	703-361-9898	<a href="mailto:SHAZ@EMTECHENGINEERS.COM">SHAZ@EMTECHENGINEERS.COM</a>
46.	EPCM, Inc	General Contract, Design, Engineering	VA	Bhupinder Sohi	703-503-0900	<a href="mailto:BSOHI@EPCM-INC.COM">BSOHI@EPCM-INC.COM</a>
47.	Esteban A & Company	Reproduction and Printing Services	VA	A. Chris Esteban	703-532-6090	<a href="mailto:CESTEBAN@ESTEBAN.COM">CESTEBAN@ESTEBAN.COM</a>
48.	EV Trucking, Inc.	Trucking and Hauling	VA	Maria Vina	703-582-7505	<a href="mailto:EJVINA@YAHOO.COM">EJVINA@YAHOO.COM</a>
49.	Executive Personnel Services, Inc.	Construction and Labor Personnel, Janitorial Services	DC	Gerald Shealey	202-772-4278	<a href="mailto:PERSONNEL@EPSISTAFFING.COM">PERSONNEL@EPSISTAFFING.COM</a>
50.	Fairchild Trucking, Inc.	Trucking and Hauling	VA	Layton Fairchild	540-582-5374	<a href="mailto:DMAMAJANE@AOL.COM">DMAMAJANE@AOL.COM</a>
51.	Fine Art Photography	Photography	MD	Billie Nicholson	301-460-7977	<a href="mailto:MARK@HOTSHOTSPHOTOGRAPHY.COM">MARK@HOTSHOTSPHOTOGRAPHY.COM</a>
52.	FMC & Associates	Materials Testing	DC	Fadil Abdelfatah	202-863-0911	<a href="mailto:FADIL@FMCASSOC.COM">FADIL@FMCASSOC.COM</a>
53.	Gainesville Plumbing, LLC	Plumbing and HVAC	VA	Janis Jones	571-248-8727	<a href="mailto:JANIS.JONES@GAINESVILLEPLUMBING.COM">JANIS.JONES@GAINESVILLEPLUMBING.COM</a>
54.	Gazu Trans	Trucking and Hauling	VA	Deterlino Revollo	571-344-0300	<a href="mailto:Y2KGAZU@YAHOO.COM">Y2KGAZU@YAHOO.COM</a>
55.	Gil Trucking	Trucking and Hauling	VA	Jorge Gil	703-726-8624	<a href="mailto:GILTRK1@AOL.COM">GILTRK1@AOL.COM</a>
56.	G&C Equipment	Construction Supply	DC	Bonnie Chester	202-248-5070	<a href="mailto:BONNIE@GANDCCORP.COM">BONNIE@GANDCCORP.COM</a>
57.	G.W. Peoples Contracting Company, Inc.	Railroad Equipment and Supplies	VA	Renee Y. Banks	202-488-7185	<a href="mailto:GWPEOPLES@AOL.COM">GWPEOPLES@AOL.COM</a>
58.	Golden Eagle Construction Co. LLC	Construction Supply; Highway, Street and Bridge Construction	VA	Kenneth Witcher	703-369-7623	<a href="mailto:GOLDENEAGLECO@AOL.COM">GOLDENEAGLECO@AOL.COM</a>
59.	Goel Construction Services	Site Demolition	MD	Piyush J. Goel	202-457-0111	<a href="mailto:PJ-GOEL@GOELCONSTRUCTION.COM">PJ-GOEL@GOELCONSTRUCTION.COM</a>
60.	Great Lakes Contracting	Custom Metal Fabricators	WI	Bill Beson, Jr.	414-463-9355	<a href="mailto:WRB@GREATLKS.COM">WRB@GREATLKS.COM</a>
61.	Greenhow & Sons Trucking	Trucking and Hauling	VA	Greg Greenhow	703-404-3688	<a href="mailto:THEGREENHOWFAMILY@HOTMAIL.COM">THEGREENHOWFAMILY@HOTMAIL.COM</a>
62.	Hampton Trucking, Inc.	Trucking and Hauling	VA	Teresa Hampton	703-834-9760	<a href="mailto:EARLEHAMPTON@AOL.COM">EARLEHAMPTON@AOL.COM</a>
63.	Harris Group Promotions and Supply, LLC.	Direct Mail Advertising, Other Services Related to Advertising	VA	Marvin Harris	804-272-2994	<a href="mailto:MHARRIS@MAPINV.COM">MHARRIS@MAPINV.COM</a>
64.	Hernandez Trucking	Trucking and Hauling	VA	Milton Hernandez	571-436-1727	<a href="mailto:HFMILTON@HERNANDEZ.COM">HFMILTON@HERNANDEZ.COM</a>
65.	H.F. Morales Trucking, Inc.	Trucking and Hauling	VA	Hugo Morales	571-259-7187	
66.	HSA, Inc.	Geological Engineering Services	DC	Harish Senapathy	202-269-6110	<a href="mailto:HARISH.SENAPATHY@HSAINC.BIZ">HARISH.SENAPATHY@HSAINC.BIZ</a>
67.	I&B Associates, Inc.	HVAC	DC	Harvey Brackett	202-722-1900	<a href="mailto:DMOORE@AVASERVICES.COM">DMOORE@AVASERVICES.COM</a>
68.	Ideal Electrical Supply Corp.	Electrical Supplies	DC	Cora Williams	202-526-7500	
69.	International Resources Group	Industrial & Construction Supplies	VA	Chris Allison	703-239-2658	<a href="mailto:VAFAR@STORES.FASTENAL.COM">VAFAR@STORES.FASTENAL.COM</a>
70.	Irays 1 Trucking, Inc.	Trucking and Hauling	VA	Samuel Villalta	703-595-1805	<a href="mailto:SVUKKAKTA@IRAYSTRUCKINGINC.COM">SVUKKAKTA@IRAYSTRUCKINGINC.COM</a>
71.	Jacobo, LLC	Trucking and Hauling	VA	Jc Jacobo Carcamo	703-609-0798	<a href="mailto:CARCAMO.5@HOTMAIL.COM">CARCAMO.5@HOTMAIL.COM</a>
72.	Jaime R. Arispe	Trucking and Hauling	VA	Jaime Arispe	703-606-9069	<a href="mailto:ARISPE@YAHOO.COM">ARISPE@YAHOO.COM</a>

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
73.	Jaimie Pozo Fernandez dba CJP Trucking	Trucking and Hauling	VA	Jaime Fernandez	571-722-4680	
74.	Jara Trucking, Inc.	Trucking and Hauling	VA	Jose Jara	703-402-3756	
75.	J. Baires Trucking, LLC	Trucking and Hauling	VA	Jose Baires	571-259-0149	<a href="mailto:JBAIRESTRUCKING@COMCAST.NET">JBAIRESTRUCKING@COMCAST.NET</a>
76.	J Brooks Trucking, LLC.	Trucking and Hauling	VA	Joseph Brooks	703-932-6338	<a href="mailto:NICENSLW267@YAHOO.COM">NICENSLW267@YAHOO.COM</a>
77.	Jenkins Limousine & Transportation	Passenger Transportation	DC	Darryl Jenkins	301-203-6600	<a href="mailto:JENKINSLIMO@VERIZON.NET">JENKINSLIMO@VERIZON.NET</a>
78.	JD Littlejohn	Trucking and Hauling	VA	James Littejohn	703-492-2700	<a href="mailto:JDLITTLEJOHNINC@YAHOO.COM">JDLITTLEJOHNINC@YAHOO.COM</a>
79.	JMR Trucking, Inc	Trucking and Hauling	VA	Jose Rodriguez	571-436-8565	
80.	Jose Alvarenga dba Top Dogs Hauling	Trucking and Hauling	VA	Jose Alvarenga	703-898-6100	<a href="mailto:AMYALVARENGA@YAHOO.COM">AMYALVARENGA@YAHOO.COM</a>
81.	JP and Concepts Co.	Railroad Equipment and Supplies	FL	Joann Forance	239-437-3108	<a href="mailto:FORANCEJ@AOL.COM">FORANCEJ@AOL.COM</a>
82.	K&B Summers	Trucking and Hauling	PA	Rebecca Summers	717-733-3139	<a href="mailto:KANDB@SUMMERSTRUCKING.COM">KANDB@SUMMERSTRUCKING.COM</a>
83.	KC Engineering	Staff Augmentation	IA	Kent Claus	712-252-2100	<a href="mailto:KENT@KCENGINEER.COM">KENT@KCENGINEER.COM</a>
84.	KD Jones & Sons Trucking LLC	Trucking and Hauling	VA	Keith Jones	703-898-0313	<a href="mailto:TANDKTRANSPORTERS@GMAIL.COM">TANDKTRANSPORTERS@GMAIL.COM</a>
85.	Keys Material & Utilities	Construction/Water/Sewer, Material Supplier	MD	Jerrie Ann Keys	301-854-5283	<a href="mailto:KEYSINC@COMCAST.NET">KEYSINC@COMCAST.NET</a>
86.	KGJ Trucking	Trucking and Hauling	VA	Parminder Athwal	703-431-1053	<a href="mailto:SUNTO3@VERIZON.NET">SUNTO3@VERIZON.NET</a>
87.	L&M Trucking, Inc.	Trucking and Hauling	VA	Luis Guzman	571-437-4183	<a href="mailto:LGZMAN@COMCAST.NET">LGZMAN@COMCAST.NET</a>
88.	L J Trucking, LLC	Trucking and Hauling	VA	Lilian Hernandez	571-212-3288	<a href="mailto:ZOYROSA09@YAHOO.COM">ZOYROSA09@YAHOO.COM</a>
89.	LL&G Lawncare	Landscaping	VA	Lawrence Easley	434-476-1316	<a href="mailto:LLANDGLAWNCARE@HOTMAIL.COM">LLANDGLAWNCARE@HOTMAIL.COM</a>
90.	Las Rocas Trucking, Inc	Trucking and Hauling	VA	Arnulfo Reyes	703-393-9532	<a href="mailto:RASOCIADOS@AOL.COM">RASOCIADOS@AOL.COM</a>
91.	Lopez S Trucking, Inc.	Trucking and Hauling	VA	Saul Lopez	703-401-4220	
92.	M & S Fabricators, Inc.	Structural Steel	VA	Renata Allbeck	434-369-1170	<a href="mailto:MANDSFAB@AOL.COM">MANDSFAB@AOL.COM</a>
93.	M & V Trucking Service	Trucking and Hauling	VA	Walter Maranon	703-507-5711	<a href="mailto:MARANON4@YAHOO.COM">MARANON4@YAHOO.COM</a>
94.	M.A.A.C Trucking, LLC	Trucking and Hauling	VA	Miguel Alvarez	571-490-1239	<a href="mailto:MAACTRUCKING@GMAIL.COM">MAACTRUCKING@GMAIL.COM</a>
95.	MA Engineering Consulting	Civil Engineering, Environmental and Land Surveying Services; Utility Location	NC	Arvin Maniktala	877-623-2123	<a href="mailto:MAEC@MAEC.COM">MAEC@MAEC.COM</a>
96.	Maison Culinaire, Inc.	Catering Services	VA	Sus Grondin-Butler	571-203-0111	<a href="mailto:SUS@MAISONCULINAIRE.COM">SUS@MAISONCULINAIRE.COM</a>
97.	Marvin Trucking LLC	Trucking and Hauling	VA	Martin Castro	571-337-3848	<a href="mailto:OCTR1@AOL.COM">OCTR1@AOL.COM</a>
98.	MATM Trucking	Trucking and Hauling	VA	Addis Woldetsadik	703-909-7814	<a href="mailto:MEHATEMA@YAHOO.COM">MEHATEMA@YAHOO.COM</a>
99.	Mayhan Enterprizes	Site Preparation Contractor	DC	Clyde Mayhan	202-234-1416	<a href="mailto:CLYDE@MAYHANENTERPRIZES.COM">CLYDE@MAYHANENTERPRIZES.COM</a>
100.	MCG Trucking	Trucking and Hauling	VA	Engeberto Gomez	571-436-1581	
101.	MCV Associates	Transportation Consultants	VA	Joe Mehra	703-914-4850	<a href="mailto:MCV@MCVAINC.COM">MCV@MCVAINC.COM</a>
102.	Melvin & Son Trucking, Inc.	Trucking and Hauling	VA	Yanci Portillo	703-444-3077	<a href="mailto:PORTILLOFAMILY@YAHOO.COM">PORTILLOFAMILY@YAHOO.COM</a>
103.	Mendez Trucking, Inc.	Trucking and Hauling	VA	Jesus Mendez	571-238-5965	
104.	Mendoza Trucking, LLC	Trucking and Hauling	VA	Anselmo Mendoza	703-906-4834	<a href="mailto:ANSELMO@NOEMAIL.COM">ANSELMO@NOEMAIL.COM</a>
105.	Metropolitan Parking and Transportation	Passenger Transportation	VA	Vanessa Biatchon	703-448-9790	<a href="mailto:VBIATCHON@MPTSERVICES.COM">VBIATCHON@MPTSERVICES.COM</a>
106.	Mid-Atlantic Security Agency	Security Guard Services	DC	Larry Davidson	443-277-7920	<a href="mailto:MIDATLANTICSECURITY@COMCAST.NET">MIDATLANTICSECURITY@COMCAST.NET</a>
107.	Mimar Architects, Inc.	Architectural and Eng. Services	MD	Khalid Bhatti	410-944-4900	<a href="mailto:KBHATTI@MIMARCH.NET">KBHATTI@MIMARCH.NET</a>
108.	Molecular Systems, Inc.	Roofing/Materials Supplier	MD	Mack Jenkins	301-499-6826	<a href="mailto:MSI9200@AOL.COM">MSI9200@AOL.COM</a>
109.	Monte Trucking, Inc.	Trucking and Hauling	VA	Neri De Jesus Marquez	371-915-7553	
110.	Moore, William G & Son	Supply of Lumber, Timber and Allied Products	NJ	Audrey Troise	732-303-6049	<a href="mailto:WGMOORELBR@AOL.COM">WGMOORELBR@AOL.COM</a>
111.	Morcom International Inc.	Electrical Contractors	VA	Manuel Ojeda	703-263-9305	<a href="mailto:EWRIGHT@MORCOM.NET">EWRIGHT@MORCOM.NET</a>
112.	Morgan Oil Corporation	Fuel	VA	Mary C. Morgan	540-364-1591	<a href="mailto:MORGANOILCORP@HOTMAIL.COM">MORGANOILCORP@HOTMAIL.COM</a>

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
113.	Murcia Trucking, Inc.	Trucking and Hauling	VA	Maximiliano Murcia	703-650-8999	<a href="mailto:MURCIAMAX@VERIZON.NET">MURCIAMAX@VERIZON.NET</a>
114.	Nationwide Electrical Services	Electrical Contractors	DC	John Young	202-636-3800	<a href="mailto:JYOUNG@N-E-S.NET">JYOUNG@N-E-S.NET</a>
115.	New York Sky, LLC	Trucking and Hauling	VA	Rosa Sibrian	703-955-9041	<a href="mailto:MSHENRIQUEZ727@YAHOO.COM">MSHENRIQUEZ727@YAHOO.COM</a>
116.	NIS Corporation	Engineering Consultants	VA	Kingsley Obaji	703-435-3330	<a href="mailto:KOBANJI@NISSOLUTIONS.COM">KOBANJI@NISSOLUTIONS.COM</a>
117.	Oehlerking Hauling, Rigging and Heavy Equipment, Inc.	Rigging Large-scaled Equipment, Trucking and Hauling	MD	Angela Oehlerking	301-274-3803	<a href="mailto:ANGELA@OEHLERKINGHAULING.COM">ANGELA@OEHLERKINGHAULING.COM</a>
118.	Old Dominion Electrical Supply	Electrical Supply	VA	Harold Parker	804-344-5440	<a href="mailto:ODES01@VERIZON.NET">ODES01@VERIZON.NET</a>
119.	One of a Kind Trucking	Trucking and Hauling	VA	Jose Mejia	703-297-1804	<a href="mailto:ONEOFAKINDTRUCKING@GMAIL.COM">ONEOFAKINDTRUCKING@GMAIL.COM</a>
120.	P.J. Casanave Land Clearing Company	Site Preparation/ Clearing and Grubbing	VA	Jean Casanave	804-785-2392	<a href="http://JCASANAVE@SITECLEARING.COM">JCASANAVE@SITECLEARING.COM</a>
121.	Pessoa Construction Company	Utilities and Concrete	MD	Julio Pessoa	301-322-5190	<a href="mailto:MIKE@PESSOACON.COM">MIKE@PESSOACON.COM</a>
122.	Portico Realty Services	Electrical and Heavy Highway Construction, Facility Maintenance Services	VA	Brenda Frank	571-323-5965	<a href="mailto:BRENDA.FRANK@PORTICO.SERVICES.COM">BRENDA.FRANK@PORTICO.SERVICES.COM</a>
123.	Precision Communication & Technology	Telephone Equipment	VA	Perry L. Gaskins	571-237-9570	<a href="mailto:GASKINSP@PRECISIONCT.COM">GASKINSP@PRECISIONCT.COM</a>
124.	Premier Reprographics	Reproduction and Printing Services	VA	Vickie Banks	703-370-6612	<a href="mailto:VICKIE@PREMIERREPRO.COM">VICKIE@PREMIERREPRO.COM</a>
125.	Prime 1 One, Inc.	Janitorial Services	VA	Johnny L. Smith	703-221-8919	<a href="mailto:PRES@PRIMEONE-POWER.COM">PRES@PRIMEONE-POWER.COM</a>
126.	Prince Construction	Building Construction Equipment	DC	Alberto Gomez	202-889-5050	<a href="mailto:ALBERTO.GOMEZ@PRINCECONSTRUCTION.COM">ALBERTO.GOMEZ@PRINCECONSTRUCTION.COM</a>
127.	Quality Building Supplies for Industry	Structural Steel, Roofing Materials	OH	Edward Haynes	419-832-2202	<a href="mailto:QUALITYBLDGINC@AOL.COM">QUALITYBLDGINC@AOL.COM</a>
128.	Quantum Dynamics, Inc	General Contract, Design, Engineering	VA	Audrey Price	703-356-5240	<a href="mailto:APRICE@QDYNCORP.COM">APRICE@QDYNCORP.COM</a>
129.	RDB Trucking	Trucking and Hauling	VA	Rene Balcazar	703-498-1046	<a href="mailto:RDB@AOL.COM">RDB@AOL.COM</a>
130.	RE8 Trucking, LLC.	Trucking and Hauling	VA	Jose Romero	571-220-5308	
131.	RECON2, LLC	Office Furniture	VA	Sam Reid	703-459-6475	<a href="mailto:RECON2@COX.NET">RECON2@COX.NET</a>
132.	Roadside, Inc.	Mowing Services	VA	Bonnie Dean	757-898-6151	<a href="mailto:ROADSIDE2@COX.NET">ROADSIDE2@COX.NET</a>
133.	Rojas Larco Trucking Inc.	Trucking and Hauling	VA	Janet Rojas	703-675-1787	<a href="mailto:RLTINC@COMCAST.NET">RLTINC@COMCAST.NET</a>
134.	Rosales Construction, LLC	Trucking and Hauling	VA	Jose Rosales	703-843-5444	<a href="mailto:GALADJ2004@HOTMAIL.COM">GALADJ2004@HOTMAIL.COM</a>
135.	RTR Technologies, Inc.	Heating Products and Systems	MA	Rosalie Berger	413-298-0025	<a href="mailto:R.BERGER@RTRTECHNOLOGIES.COM">R.BERGER@RTRTECHNOLOGIES.COM</a>
136.	Sabra Wang & Associates Inc	Civil/Structures/Traffic Engineering Consultants	MD	David Wang	410-737-6564	<a href="mailto:DWANG@SABRA-WANG.COM">DWANG@SABRA-WANG.COM</a>
137.	Santos R. Bonilla dba RB Trucking	Trucking and Hauling	VA	Santos Bonilla	703-999-4914	<a href="mailto:SANTOSBONILLA@RBTRUCKING.COM">SANTOSBONILLA@RBTRUCKING.COM</a>
138.	SAS Electrical Service, Inc.	Electrical Services	VA	Shirley Stewart	703-464-0033	<a href="mailto:SHIRLEY.STEWART@VERIZON.NET">SHIRLEY.STEWART@VERIZON.NET</a>
139.	SF Trucking Company	Trucking and Hauling	VA	Soheil Yazbi	703-250-2582	
140.	Shark Trucking, LLC	Trucking and Hauling	VA	Hector Calderon	703-496-6844	<a href="mailto:SHARKTRUCKING@GMAIL.COM">SHARKTRUCKING@GMAIL.COM</a>
141.	Shayan Trucking	Trucking and Hauling	VA	Sharahrouz Sharifaie-Arabi	703-843-4259	<a href="mailto:SHAHR1963@YAHOO.COM">SHAHR1963@YAHOO.COM</a>
142.	Shej Incorporation	Trucking and Hauling	VA	Jagtar Singh	571-274-9493	
143.	Sheladia Associates	Staff Augmentation	MD	Manish Kothari	301-590-3939	<a href="mailto:ABAKSHI@SHELADIA.COM">ABAKSHI@SHELADIA.COM</a>
144.	Sidhu & Associates	M/E/P AND IT Engineering Services	MD	Devindar Sidhu	410-329-1115	<a href="mailto:SIDHU@SIDHUAI.COM">SIDHU@SIDHUAI.COM</a>
145.	Swanson Services, LLC.	Security Guard Services	VA	Wayman Swanson	804-641-2610	<a href="mailto:WMS@WAYMANSWANSON.COM">WMS@WAYMANSWANSON.COM</a>
146.	Tavares Concrete	Highway, Street and Bridge Construction/Concrete Paving	VA	Armando Tavares	703-550-7377	<a href="mailto:ATAVARES@TAVARESCONCRETE.COM">ATAVARES@TAVARESCONCRETE.COM</a>
147.	The Matthews Group, Inc.	Grading And Site Preparation	VA	Rusty Cook	800-610-9005	<a href="mailto:TMATTHEWS@TMGWORLD.NET">TMATTHEWS@TMGWORLD.NET</a>
148.	Tidewater, Inc.	Engineering Consultants	MD	H. Prasad Dissanyake	410-997-4458	<a href="mailto:PRASAD@TIDEH2O.NET">PRASAD@TIDEH2O.NET</a>

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
149.	TK Services, Inc.	Heating and Plumbing Contractors	VA	Margaret Kennedy	703-778-3319	<a href="mailto:MKENNEDY@TKSERVICESINC.COM">MKENNEDY@TKSERVICESINC.COM</a>
150.	Tobar Construction	Poured Concrete Foundation and Structure	MD	Emilio Calderon	301-595-2042	<a href="mailto:CONCRETE@TOBARCONSTRUCTION.COM">CONCRETE@TOBARCONSTRUCTION.COM</a>
151.	Torres Trucking	Trucking and Hauling	VA	Bernardo Torres	703-987-1460	<a href="mailto:TORRESTRUCKINGVA@GMAIL.COM">TORRESTRUCKINGVA@GMAIL.COM</a>
152.	TRS Consultants	Payroll Services	CA	Ranjit Chakravorti	925-275-9870	<a href="mailto:RANJITC@TRSCONCULTANTS.COM">RANJITC@TRSCONCULTANTS.COM</a>
153.	U Can Trust Pest & Termite Service	Pest Control	VA	Lenwood Harris	703-549-5828	<a href="mailto:UCT_LENNY@VERIZON.NET">UCT_LENNY@VERIZON.NET</a>
154.	Universal Adaptive Consulting Services	Computer Services	VA	Colleen Payne	804-288-8270	<a href="mailto:COLLEEN@UACSI.COM">COLLEEN@UACSI.COM</a>
155.	U.S International Marketing, Inc.	Computer Services	VA	Sonal Dharia	703-222-0894	<a href="mailto:SONAL@USIMKT.COM">SONAL@USIMKT.COM</a>
156.	Valley Business Forms	DTP Orientation and Outreach Handouts	VA	Marcia Wills	540-967-3962	<a href="mailto:VAFORMSLADY@AOL.COM">VAFORMSLADY@AOL.COM</a>
157.	Valley Green Landscaping	Landscaping	VA	Cheryl Sheppard	703-820-5030	<a href="mailto:VALLEYGREENLANDSCAPING@COX.NET">VALLEYGREENLANDSCAPING@COX.NET</a>
158.	Veteran Steel Solutions	Reinforced Steel, Welding	VA	Yaw Acheampong	301-503-9090	<a href="mailto:ACHEAMPONG@VET-STEELPROD.COM">ACHEAMPONG@VET-STEELPROD.COM</a>
159.	Vigil Contracting, Inc.	General Contractor	MD	JJ Vigil	410-451-9510	<a href="mailto:JJ@VIGILBUSINESS.COM">JJ@VIGILBUSINESS.COM</a>
160.	Villanueva Trucking, Inc	Trucking and Hauling	VA	Jose Villanueva	571-437-1222	
161.	Wings Enterprises, Inc.	Reinforced Steel Supply and Installation	DC	Jean Wanner	202-636-0047	<a href="mailto:WINGSENTPR@AOL.COM">WINGSENTPR@AOL.COM</a>
162.	WD Trucking, LLC.	Trucking and Hauling	VA	Bill Washington	540-903-6776	<a href="mailto:WASHINGTON1216@AOL.COM">WASHINGTON1216@AOL.COM</a>
163.	WRM Trucking	Trucking and Hauling	VA	Walter Maldonado	571-291-1523	<a href="mailto:WRM1TRUCKING@GMAIL.COM">WRM1TRUCKING@GMAIL.COM</a>
164.	Wunna Contracting, Inc.	Concrete Installation Services	VA	Nyein Min	703-303-6142	<a href="mailto:NMIN@WUNNACONTRACTING.COM">NMIN@WUNNACONTRACTING.COM</a>

# *Related Links*



[Counselors to America's Small Business](#) - Small business advice and workshops

[District of Columbia Commercial Revitalization Center](#) - Technical and funding assistance for small businesses

[District of Columbia Small Business Development Center](#) - District of Columbia small business information site

[Federal Business Opportunities](#) - Federal Agencies Procurement and subcontracting opportunities

[Maryland Procurement Technical Assistance Program](#) - Technical and funding assistance for small businesses

[Maryland Small Business Development Center](#) - Maryland small business information

[Ready Business](#) - Emergencies and small business continuity planning

[U.S. Department of Transportation](#) - Small business and Disadvantaged Business resources

[U.S. Small Business Administration \(SBA\)](#) - Small business financial assistance

[U.S. Small Business Administration \(SBA\)](#) - Small business resource

[Virginia Department of Business Assistance](#) - Virginia small business information

[Virginia Department of Minority Enterprise](#) - Business certification and procurement opportunities



# Frequently Asked Questions



**Q: How can I do business on the Dulles Corridor Metrorail Project (DCMP) and with Dulles Transit Partners (DTP)?**

A: [Visit our website](#) and review the bid opportunities section. This list is updated every two weeks with upcoming packages and deadlines.

**Q: Where can I find the prequalification questionnaire?**

A: All prequalification questionnaires, once released, are posted on [the DTP website](#). If a prequalification questionnaire is required, all firms interested in bidding on the work package must complete the questionnaire and be approved prior to being added on to the bidders' list of potential prime contractors.

**Q: I'm a DBE firm and am interested in working on the Dulles Corridor Metrorail Project. What do I do?**

A: All of the major subcontracts and purchase orders have DBE goals attached to them. Check the DTP website often for bid opportunities and stay updated with our weekly Procurement Alert which will list important dates and DBE goals for all upcoming packages. (If you are not receiving the Procurement Alert, [e-mail us](#) to be added to the distribution list.)

**Q: My firm did not pass the prequalification phase or is not large enough to bid as a prime contractor on the upcoming DTP packages. What should I do?**

A: An option for firms seeking sub-tier opportunities is to review the bidders' lists for all upcoming work packages once the Requests for Proposals (RFP) have been released. In addition, DTP also [posts the list of potential prime contractors that have received the prequalification questionnaire](#). Click on "Bidders' List" to obtain contact information of the bidding prime contractors.

**Q: What is the DBE Vendor Reference Guide posted on the DTP website and how can my business be added?**

A: The DBE Subcontractor/Vendor Reference Guide provides those organizations currently doing business — or those proposing to do business with DTP with a comprehensive list of available DBE firms as a reference guide. This reference guide is composed of firms that: 1) are currently, or have been in the past, under contract with DTP directly or with DTP's prime subcontractors; or 2) that have been contacted by the DBE team during the sourcing process and included on the bidders' lists. If your firm is a DBE in Virginia, the District of Columbia, or Maryland, and you wish to be added, e-mail your company's capabilities statement and contact information to [dbe.program@DullesTransitPartners.com](mailto:dbe.program@DullesTransitPartners.com).

**Q: I am a minority business and LDBE and LSDBE certified. Does that count?**

A: To be considered a Disadvantaged Business Enterprise (DBE) as it applies to the DCMP, you must be certified as a DBE in the Commonwealth of Virginia by either the Metropolitan Washington Airports Authority (MWAA) or the Virginia Department of Minority Business Enterprise (VDMBE). [E-mail us](#) to find out more information.

**Q: I have a CBE/WBE/MBE/HUB Zone/8(a) and/or Veteran-Owned certification. Does that count?**

A: While DTP recognizes the value of the above certifications, they are not applicable to the project DBE goal. To be considered a DBE as it applies to the DCMP, you must be certified as a DBE in the Commonwealth of Virginia by either the Metropolitan Washington Airports Authority (MWAA) or the Virginia Department of Minority Business Enterprise (DMBE). If your firm is not located in Virginia, you must obtain DBE certification from your home state before applying in Virginia. [E-mail us](#) for more information.

Questions or comments, please write to [dbe.program@DullesTransitPartners.com](mailto:dbe.program@DullesTransitPartners.com).