



DTP NEWSLETTER

Dulles Transit Partners, LLC, 1595 Spring Hill Road, Suite 600, Vienna, VA 22182 www.DullesTransitPartners.com (703) 852-5900

PROJECT UPDATE

The team working on the tunnel portion of the Dulles Corridor Metrorail Project achieved another major milestone October 20 with the “hole through” of the first (outbound) tube. Excavation of the 1,700-foot tunnel has been underway for a little more than a year. The project hosted a celebration for the tunnel team, to hail the workers’ efforts in performing the job safely, several weeks ahead of schedule and under budget. The lagging (inbound) tunnel is scheduled to complete mining by mid-December. The next phase of tunnel work, such as installation of waterproofing and cast-in-place final lining, is expected to last through 2011.

The aerial crossing over the I-495 Capital Beltway is well underway. A second truss—a 366-ton horizontal crane that lifts precast bridge segments into place—has been in commission since September, and a third truss on the east side of the Beltway crossing is being assembled. Civil work continues to progress with at-grade bridges and retaining wall work along the entire alignment. All five stations are also officially under construction.

When driving through Tysons Corner, please use extreme caution while traveling near our construction work zones. Please also avoid distracted driving activities such as texting, talking on the cell phone, applying makeup, eating and other actions that may take your full attention away from safely driving through the area.

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E-mail comments/questions or ideas to dtp.acquisitions@dullestransitpartners.com

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Project Website (MWAA): www.dullesmetro.com
Main number: (703) 572-0500

To view current bid opportunities, please visit the DBE section of our website.

Rebar Madness: Preparing for the "New Normal"

Jim Parsons
ENR Magazine

As the national economic doldrums drag on through yet another month, you can't blame the construction industry's collective longing for a sense of normalcy—a return to the days when bid opportunities were plentiful, the competition was familiar, and margins were anything but wafer-thin.

But those counting on simply picking up their pre-recession stride when conditions do improve are likely to be sorely disappointed, and out of the running for the most appealing project opportunities.

In researching articles for the upcoming Top 400 Contractors Sourcebook, I asked top executives of several leading firms what their customers will be looking for from construction firms as the economy recovers. The consensus points to a future where yesterday's approaches and attitudes will no longer apply.

In fact, says Laura D'Ardenne, Manager of Sustainable Construction for PCL Constructors, some changes are already in place.

"Owners are looking for knowledgeable contractors who can be part of process, and help them evaluate strategies," she says, adding that firms are also being called on to demonstrate their knowledge.

"You can't just say you know BIM or sustainability," D'Ardenne says. "You need to show just how well you understand it, including how you've used it to improve your own operations."

An intimate understanding of project delivery methods, P3s, and other financing options will also have to be standard equipment in contractor's skill sets.

Rich Cavallaro, President of Skanska USA Civil, Whitestone N.Y. sees this as "an area where contractors will be stretched, or need to bring in other partners who have that expertise.

Expect contractor creativity will be in high demand as well, particularly by public-sector agencies that have been

(and will likely still be) relying on Harry Potter-like techniques to fulfill their missions with shrunken budgets. It's only natural that they'll expect the same kind of "right-brain" thinking from their construction partners in areas where they lack resources and expertise.

"Owners are being more progressive in how they get work done," says Pat McCann, President and CEO of Weston Solutions, Snellville, Ga. "Governments are cash-strapped, but they still want to see back-burner projects get going. Beyond making every available dollar count, contractors will also have to bear in mind that they are serving not only their clients, but also their clients' customers as well.

For example, Jim Andoga, President and CEO of Austin Bridge and Road, foresees DOTs making more use of incentives and penalties to spark the kind of creativity that gets projects done sooner, and reduces inconveniences to the public. That's what they're really looking for," Andoga says.

No doubt, many contractors have already adjusted to the new construction landscape. Others, however, may resist change for whatever reason—doubt, disagreement, or the perceived cost and effort involved. They do so at their peril, because whether they realize it or not, the industry has been in a near-constant state of change for the past two decades.

Just consider how green design has gone from costly curiosity to minimum requirement for many building projects, how the adjective "alternative" is no longer used when describing design-build, or how many transportation projects have successfully emulated the rapid turnaround of the \$1.6 billion I-15 Reconstruction Project prior to the 2002 Salt Lake City Olympics.

Writer and futurist Alvin Toffler once wrote that "change is the process by which the future invades our lives." With the post-recession future already taking shape, it's up to each contractor what to do about it.

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Get More Work Out of Your Work Trucks: Five Steps for Increasing Fleet Productivity

by Robert "Bob" Johnson
Site Prep Magazine

Maximizing fleet productivity starts with getting the most out of your vehicles. To a large degree, the best approach is driven by the type of fleet you operate and its drive cycles. In many cases, you may find that different techniques are required for individual groups of trucks within your fleet.

Right-Sizing Your Vehicles

Making sure that you are using the right size vehicle for each application is a good starting point for optimizing vehicle productivity. If your trucks are fully loaded at the start of the day, but have to come back for a second load before the end of the shift, you may want to consider using larger trucks. This could save time and reduce total vehicle mileage. On the other hand, if your trucks start with a partial load and do not need to return during the day, consider using smaller, more fuel-efficient vehicles. Another right-sizing opportunity is to replace three trucks that operate in the same general area with two larger trucks. You may be able to equip the larger trucks with material-handling devices to speed up cycle times, making it possible to accomplish the same tasks in the same amount of time with one less vehicle.

If you are experiencing excessive down time and on-the-road breakdowns, your trucks may be overloaded or improperly designed for the application. This not only destroys your fleet's productivity, it is also dangerous and expensive. Take the time to learn how to properly match your trucks to your application before buying another vehicle.

Route Optimization

If your fleet makes route deliveries and/or pickups, closely review the routes your drivers are following. In many cases, routes just happen over a period of time and may not be efficient. If you suspect that this may be the case, take advantage of computer-based map programs to review various route options. If you are

technology-savvy, you may even consider using computer-based modeling programs such as *What's Best* to model your vehicle's routes. Remember to consider combining existing routes by using larger or more efficient trucks.

Truck Body and Equipment Designs

Specialized truck bodies, mounted equipment and other accessories designed to make work trucks more productive are constantly being developed and improved. If you haven't updated your components in awhile, you may not be using the best ones available for your application. Before you buy another truck, make a detailed review of your current and projected work truck requirements, and then determine if there are newer products available that could improve your trucks' productivity.

If you are not currently using specialized bodies or equipment, see what's available. A combination of increasing labor costs and the availability of new components may make it worthwhile to upgrade to more specialized truck bodies and equipment. Take the time to research what's available. This may mean talking to your local truck equipment provider; doing research on Web sites such as NTEA.com; and/or attending a truck equipment trade show such as The Work Truck Show, where you can compare what's new from a number of manufacturers all in one place.

Many exhibitors staff their booths with technical personnel, so that attendees can take advantage of their expertise to select the best trucks, equipment and components to maximize fleet productivity.

Reducing Stationary Fuel Consumption

One measure of productivity is the quantity of assets utilized to perform a specific task. This may be measured in hours of labor per unit, total cost per unit, or in the case of a work truck, gallons of fuel burned per task. The Department of Energy has estimated that the typical Class 6 / 7 work truck has an equivalent fuel economy of around 6 miles per gallon. In many cases, a significant portion of that fuel is burned in non-productive operation (idling) or while operating engine-

driven auxiliary equipment (PTO operation). Anything you can do to reduce this type of engine operation will have a direct impact on your fleet's productivity. In addition, many cities, counties and even states have implemented idling restrictions for commercial vehicles. Expect even more areas to adopt these restrictions in the future.

Idle Reduction Technology – Many newer trucks can be programmed to automatically shut down the engine after a specified period of idling. Aftermarket systems are also available as well as systems that will automatically start an engine during PTO operations when there is a demand for power, and then shut it down after a specified period of no demand. In some operating cycles, these systems can produce significant reductions in non-productive engine operation.

Alternative Auxiliary Power Sources – The need for auxiliary power at a job site does not necessarily mean that you have to operate your truck's engine for extended periods of time. Many soft hybrid technologies provide auxiliary power on demand. These include electric PTOs (E-PTOs), battery-powered static inverters to provide commercial-quality AC electric power (120- and 240-volt) and auxiliary engine-driven systems. Auxiliary engine power systems are available to provide commercial-quality electricity, welding capabilities, hydraulic power, and compressed air and even to support truck hotel loads (heating and cooling).

Cab Hotel Loads – In addition to the auxiliary engine-driven systems mentioned above, electric-powered (battery) systems are also available to support cab heating and cooling for shorter periods of time. Fuel-fired systems maintain not only cab heat, but also keep the engine water jacket warm and even pre-warm hydraulic fluids. These systems are very effective in cold climates and can maintain acceptable temperatures for extended periods of time while consuming a small fraction of the fuel that would be burned by operating the truck's engine.

Beyond the Truck

Looking beyond the truck itself, anything you can do to make your drivers more productive will help them accomplish more work in the same period of time. In certain operating and drive cycles, the use of telematics

(including GPS systems) can significantly increase productivity. At the same time, some systems will allow you to monitor vehicle operation and identify potential problems before they result in on-the-road failures.

Electronic data collection and management systems allow for almost instantaneous collection and tracking of data in areas such as inventory control, job-specific component selection, and pickup and delivery. These technologies include radio frequency identification (RFID), optical bar code scanning, GPS location interface, and computer-generated parts picking lists. All of these systems are designed to improve inventory control and reduce the amount of time crews spend performing administrative functions. This, in turn, means less time chasing forgotten materials and more actual productive time.

Productivity Can Help Green Your Fleet

There is no denying the fact that “green” is in. Many fleets have incorporated some type of mandate or purchasing philosophy to increase the green elements within their operations. Many of the same steps that improve fleet productivity also can contribute to greening your fleet. Using smaller vehicles, improving fuel utilization, reducing idle time and using lighter weight equipment for upfits all contribute to reducing fuel consumption and greenhouse gas emissions.

Over time, more productive vehicles will increase your overall fleet efficiency and save you money. As an added benefit, you may also be able to add a green story to your operation.

Featured DBE Firm

K.D. Jones & Sons Trucking, LLC

In business since 2000, K.D. Jones & Sons Trucking, LLC has established itself as a reliable, first-class trucking and hauling company. Its president, Keith Jones continues a third-generation trend of an owner-operator, family trucking business.

Located in Manassas, Virginia and certified as both a Local Disadvantaged Business Enterprise (LDBE) and a Disadvantaged Business Enterprise (DBE) by the Metropolitan Washington Airports Authority, Mr. Jones started his trucking and hauling modestly with three trucks and rapidly grew to its current fleet of ten. K. D. Jones & Sons Trucking, LLC emphasizes that no job is too large or too small. He hauls various products including soil, sand, stone, asphalt, and concrete. The company also provides specialized services such as snow removal.

Through hard work, persistence and a steady reputation for excellent service, K.D. Jones & Sons Trucking, LLC has been awarded contacts on projects such as Fairfax County Park & Recreation, Regan National Airport, Dulles International Airport, St. Elizabeth Hospital, The National Air & Space Museum Udvar Hazy Center, I-495 Hot Lanes, and the Dulles Corridor Metrorail Project.

For more information please contact:

K.D. Jones & Sons Trucking, LLC.

9532 Liberia Avenue #719

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UPCOMING EVENTS & OTHER INFORMATION

Dulles Transit Partners has a DBE Project Goal of 10 percent

Two agencies issue DBE certifications applicable to the DTP DBE Program:

Metropolitan Washington Airports Authority (MWAA)

[DBE Certification Application Website Address](#)



Virginia Department Minority Business Enterprise (VDMBE)

[DBE Certification Application Website Address](#)



Attention all MBE's in Construction:



The Center for Minority Business Development (CMBD) at Prince George's Community College is currently accepting applications for the Accelerator Program. The CMBD Accelerator Program provides existing and seasoned Minority-owned Business Enterprises (MBEs) in the construction industry with customized coaching services, technical assistance, and training to help MBEs build capacity to competitively bid on upcoming projects in Prince George's County. The CMBD Accelerator Program can help your business with the following:

- Assess your company's business processes, operations, sales projections, marketing, IT needs, etc.
- Provide professional consultation on ways to improve your business functions, cost, management, and operations
- Provide one-on-one business coaching from the *BEST* construction specialist in their field to help you achieve your strategic and financial goals.
- Provide in-depth training that will help you fine tune your skills in estimating, bidding, cost accounting, project management, human resources, marketing, sales and more

This is a once in a life-time opportunity to take your business to the next level! The cost for this service is *free*. **Applications are due by COB Tuesday, December 21, 2010.** Contact Dennis Smith, Director of Technical Assistance at smithdc@pgcc.edu and request an application today.

Space is limited, so call now!

NEED ASSISTANCE WITH YOUR DBE/LDBE CERTIFICATION?

Pawnee L. Wentt
PLW & Associates
7718 Saratoga Ridge Court, #201
Springfield, VA 22153
(703) 629-7510
plwassociates@verizon.net

Meet DTP's DBE FIRMS

The following firms are currently under contract at DTP

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
1	A&R Trucking	Trucking and Hauling	VA	Reggie Saunders	540-522-2087	ARTRUCKING07@YAHOO.COM
2	AA Group	Site Preparation	VA	Konplay Chanthamixay	703-594-2677	
3	AB Consultants	Landscape Design	MD	Amrish Patel	301-470-2476	AMRISH.PATEL@ABCONSULTANTSINC.COM
4	ABM Trucking, LLC.	Trucking and Hauling	VA	Claudia Fuentes	703-843-6589	FUENTESCLAUDIA21@YAHOO.COM
5	AC & DC Power Technologies	Furnishing/Installation of UPS and Batteries	GA	Marlene McCartha	678-817-7996	MCCARTHA1@EARTHLINK.NET
6	ADA Trucking, LLC.	Trucking and Hauling	VA	Alexander Sandoval	703-296-7138	SALEXANDER@ADATRUCKING.COM
7	AD Trucking, LLC	Trucking and Hauling	VA	Adan Abdi	703-200-1491	ADANABDI96@YAHOO.COM
8	Aggregate Relocation Specialists	Trucking and Hauling	VA	Ginger Goff	540-347-4039	GOFF364@COMCAST.NET
9	Air, Water and Soil Laboratories, Inc.	Environmental Research and Development Laboratories	VA	Carmela Tombes	804-358-8295	CTOMBES@AWSLABS.COM
10	Alvarado Trucking, Inc.	Trucking and Hauling	VA	Rutilio Alvarado	571-225-1770	ROALVARADO@ALVARADOTRUCKING.COM
11	Alvarenga Trucking	Trucking and Hauling	VA	Manuel Alvarenga	703-314-4307	DANNY1215@VERIZON.NET
12	AM-1 Trucking, LLC.	Trucking and Hauling	VA	Alfred Medina	703-898-5911	RAWKEY00@GMAIL.COM
13	A&M Concrete Corporation	Concrete Services	VA	Joe Alves	703-867-0634	ACORADO@AOL.COM
14	Amelie Construction and Supply Company	Structural Steel, Poured Concrete Structure Construction	PA	Danielle Proctor	724-352-4700	DPROCTOR@AMELIECONSTRUCTION.COM
*15	American Enterprise, LLC	Trucking and Hauling	VA	Fanny Lopez	703-843-5577	EMAILDA@GMAIL.COM
16	Amtrac Railroad Contractors of Maryland, Inc.	Railroad Construction	MD	Jacqueline Manzini	301-797-3730	JMANZINI@AMTRACMD.COM
17	Andy Trucking, Inc	Trucking and Hauling	VA	Carlos Zanabria	703-303-8314	ANDYTRUCKING87@YAHOO.COM
18	Andy & Eddie Trucking, Inc.	Trucking and Hauling	VA	Eduardo Estrada	703-856-7837	EDUCLA03@HOTMAIL.COM
19	Aquia Trucking, Inc.	Trucking and Hauling	VA	Wilde Moran	571-237-6507	MORAN33645@AOL.COM
20	ARG Tile, LLC	Trucking and Hauling	VA	Adalberto Rodriguez	703-587-4066	AYRTRUCKING@YAHOO.COM
21	Arthur Construction Company	Concrete Installation	VA	Fatima Araujo	703-996-1155	FARAUJO@ARTHURCONST.COM
22	Athavale, Lystad & Associates, Inc.	Staff Augmentation	VA	Tewolde Iyob	703-893-3104	TIYOB@ALAENGR.COM
23	Baistar Mechanical	Plumbing, Heating and Air Conditioning	VA	H. K. Jun	703-941-9582	HK@BAISTAR.COM
24	Barbee Curran Elevator Company	Elevators and Escalators	MD	Maureen Barbee	301-468-0470	MOBARBEE@AOL.COM
25	Basnight Hauling	Trucking and Hauling	VA	Ted Basnight	757-963-6365	DOREENRAYMOND@MSN.COM
26	Blaize Events & Media, Inc.	Marketing Consultants	VA	Vivian E. Blaize	757-473-0456	VIVIAN@BLAIZEEVENTSANDMEDIA.COM
27	B&W Excavating and Land Clearing Company, Inc.	Excavating & Land Clearing	VA	Judy Beaty	703-631-0505	JBEATY396@AOL.COM
*28	Callahan Paving products	Construction Materials Wholesaler	PA	Terry Callahan	215-443-5040	TERRY@CALLAHANPAVING.COM
29	Century Fence Construction, LLC	Temporary Fencing	MD	Bridget Burns	301-599-2073	CENTURYFENCE@CENTURYFENCE.NET
30	Cerritos Jr Trucking, LLC	Hauler of Material	VA	Oscar Cerritos	703-906-2512	
31	Cheshil Consultants, Inc.	Staff Augmentation	VA	Chet Bhimani	703-569-8763	CVBHIMANI@CCIONE.COM
32	CHU Contracting, Inc	Roofing Contractor	VA	Gina Lee	703-378-8190	CHUCONTRACTING@YAHOO.COM

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
33	Contract Design & Development	Structural Steel Contractor	MD	Murry Edwards	301-256-6094	MURRYEDWARDS@CDDL.LC.NET
34	Cottoms Trucking, Inc.	Trucking and Hauling	VA	Herbert Cottoms	540-659-4543	REVCOTT@VERIZON.NET
35	Councell Computer Products	Office Supplies	MD	Marianne Councell	301-220-0417	MCOUNCELL@COUNCELL.COM
36	Crystal Steel Fabricators, Inc.	Fabricated Structural Metal Manufacturing	DE	Bill Lo	302-846-0613	WLO@CRYSTALSTEEL.COM
37	CTI/DC	Ready Mix Concrete	DC	Darryl Stuckey	202-863-0904	DSTUCKEY@CTI-DC.COM
38	Cuzcatlan's Trucking, LLC	Trucking and Hauling	VA	Miguel Calderon	703-898-2272	
39	Dapaber Hauling, Inc.	Trucking and Hauling	VA	Dario Bernal	703-328-1340	DBER050@MSN.COM
40	Del Cid General Contractors, Inc.	Painting	VA	Nelson Del Cid	703-329-8481	DELCIDCONTRACTORS@YAHOO.COM
41	Devcon Contracting, Inc.	Trucking and Hauling	VA	Derek Francis	804-400-6635	LETSHAULIT@AOL.COM
42	District Safety, Inc.	Safety Products	VA	Joseph S. Williams	703-802-8226	CUSTSERV@DISTRICTSAFETY.COM
43	Diversity Enterprises, L.L.C.	Trucking and Hauling	VA	Joseph Welch	703-491-3480	JANETP@VERIZON.NET
44	Domingo Gonzales Associates, Inc.	Architectural Lighting Consultant	NY	Elizabeth Marin	212-608-4800	ADMIN@DGalight.com
45	DW & M Trucking,	Trucking and Hauling	VA	Elmer Mejia	703-932-6874	DWMTRUCKINC@VERIZON.NET
46	E. Ann Jackson	Jacking and Boring	VA	Ann Smith	804-265-5633	EANNJACKSONINC@YAHOO.COM
47	E Jackson Hauling	Trucking and Hauling	VA	Edwin Jackson	804-883-5691	
48	EJE Trucking, LLC	Trucking and Hauling	VA	Nelson Gomez	703-677-4766	NELSONGOMEZ@YAHOO.COM
49	El Suave Trucking	Trucking and Hauling	VA	Jorge Chavez	703-220-8521	
50	EMC2, Inc.	Support of Excavation Design	MD	Surinder Singh	301-424-8696	SURINDER@EMC2ENGINEERS.COM
51	Emergency Serv Hauling, Waste & General Contracting	Trucking and Hauling; Solid Waster Collection	DC	Cornell Saddler	240-793-4878	CORNELLSADDLER@GMAIL.COM
52	Engineering and Materials Technologies, inc.	Geotechnical Testing	VA	Shaz Moosa	703-361-9898	SHAZ@EMTECHENGINEERS.COM
53	EPCM, Inc	General Contract, Design, Engineering	VA	Bhupinder Sohi	703-503-0900	BSOHI@EPCM-INC.COM
54	Esteban A & Company	Reproduction and Printing Services	VA	A. Chris Esteban	703-532-6090	CESTEBAN@ESTEBAN.COM
55	EV Trucking, Inc.	Trucking and Hauling	VA	Maria Vina	703-582-7505	EJVINA@YAHOO.COM
56	Executive Personnel Services, Inc.	Construction and Labor Personnel, Janitorial Services	DC	Gerald Shealey	202-772-4278	PERSONNEL@EPSISTAFFING.COM
57	Fairchild Trucking, Inc.	Trucking and Hauling	VA	Layton Fairchild	540-582-5374	DMAMAJANE@AOL.COM
58	Fine Art Photography	Photography	MD	Billie Nicholson	301-460-7977	MARK@HOTSHOTSPHOTOGRAPHY.COM
59	FMC & Associates	Materials Testing	DC	Fadil Abdelfatah	202-863-0911	FADIL@FMCASSOC.COM
*60	Gainesville Plumbing, LLC	Plumbing and HVAC	VA	Janis Jones	571-248-8727	JANIS.JONES@GAINESVILLEPLUMBING.COM
61	Gazu Trans	Trucking and Hauling	VA	Deterlino Revollo	571-344-0300	Y2KGAZU@YAHOO.COM
62	Gil Trucking	Trucking and Hauling	VA	Jorge Gil	703-726-8624	GILTRK1@AOL.COM
63	G&C Equipment	Construction Supply	DC	Bonnie Chester	202-248-5070	BONNIE@GANDCCORP.COM
64	G.W. Peoples Contracting Company, Inc.	Railroad Equipment and Supplies	VA	Renee Y. Banks	202-488-7185	GWPEOPLES@AOL.COM
65	Golden Eagle Construction Co. LLC	Construction Supply; Highway, Street and Bridge Construction	VA	Kenneth Witcher	703-369-7623	GOLDENEAGLECO@AOL.COM
66	Goel Construction Services	Site Demolition	MD	Piyush J. Goel	202-457-0111	PJ-GOEL@GOELCONSTRUCTION.COM
67	Great Lakes Contracting	Custom Metal Fabricators	WI	Bill Beson, Jr.	414-463-9355	WRB@GREATLKS.COM
68	Greenhow & Sons Trucking	Trucking and Hauling	VA	Greg Greenhow	703-404-3688	THEGREENHOWFAMILY@HOTMAIL.COM
69	Hampton Trucking, Inc.	Trucking and Hauling	VA	Teresa Hampton	703-834-9760	EARLEHAMPTON@AOL.COM
70	Harris Group Promotions and Supply, LLC.	Direct Mail Advertising, Other Services Related to Advertising	VA	Marvin Harris	804-272-2994	MHARRIS@MAPINV.COM

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71	Hernandez Trucking	Trucking and Hauling	VA	Milton Hernandez	571-436-1727	HFMILTON@HERNANDEZ.COM
72	H.F. Morales Trucking, Inc.	Trucking and Hauling	VA	Hugo Morales	571-259-7187	
73	HSA, Inc.	Geological Engineering Services	DC	Harish Senapathy	202-269-6110	HARISH.SENAPATHY@HSAINC.BIZ
*74	Ideal Electrical Supply Corp.	Electrical Supplies	DC	Cora Williams	202-526-7500	
75	International Resources Group	Industrial & Construction Supplies	VA	Chris Allison	703-239-2658	VAFAR@STORES.FASTENAL.COM
76	Irays 1 Trucking, Inc.	Trucking and Hauling	VA	Samuel Villalta	703-595-1805	SVUKKAKTA@IRAYSTRUCKINGINC.COM
77	Jacobo, LLC	Trucking and Hauling	VA	Jacobo Carcamo	703-609-0798	CARCAMO.5@HOTMAIL.COM
78	Jaime R. Arispe	Trucking and Hauling	VA	Jaime Arispe	703-606-9069	ARISPE@YAHOO.COM
79	Jaimie Pozo Fernandez dba CJP Trucking	Trucking and Hauling	VA	Jaime Fernandez	571-722-4680	
80	Jara Trucking, Inc.	Trucking and Hauling	VA	Jose Jara	703-402-3756	
81	J. Baires Trucking, LLC	Trucking and Hauling	VA	Jose Baires	571-259-0149	JBAIRESTRUCKING@COMCAST.NET
82	J Brooks Trucking, LLC.	Trucking and Hauling	VA	Joseph Brooks	703-932-6338	NICENSLOW267@YAHOO.COM
83	Jenkins Limousine & Transportation	Passenger Transportation	DC	Darryl Jenkins	301-203-6600	JENKINSLIMO@VERIZON.NET
84	JD Littlejohn	Trucking and Hauling	VA	James Littejohn	703-492-2700	JDLITTLEJOHNINC@YAHOO.COM
*85	JMR Trucking, Inc	Trucking and Hauling	VA	Jose Rodriguez	571-436-8565	
86	Jose Alvarenga dba Top Dogs Hauling	Trucking and Hauling	VA	Jose Alvarenga	703-898-6100	AMYALVARENGA@YAHOO.COM
87	JP and Concepts Co.	Railroad Equipment and Supplies	FL	Joann Forance	239-437-3108	FORANCEJ@AOL.COM
88	K&B Summers	Trucking and Hauling	PA	Rebecca Summers	717-733-3139	KANDB@SUMMERSTRUCKING.COM
89	KC Engineering	Staff Augmentation	IA	Kent Claus	712-252-2100	KENT@KCENGINEER.COM
90	KD Jones & Sons Trucking , LLC	Trucking and Hauling	VA	Keith Jones	703-898-0313	TANDKTRANSPORTERS@GMAIL.COM
91	Keys Material & Utilities	Construction/Water/Sewer, Material Supplier	MD	Jerrie Ann Keys	301-854-5283	KEYSINC@COMCAST.NET
92	KGJ Trucking	Trucking and Hauling	VA	Parminder Athwal	703-431-1053	SUNTO3@VERIZON.NET
93	KT Trucking, LLC	Trucking and Hauling	VA	Kifle Kassa	703-856-7147	KTDUMPTRUCKING@YAHOO.COM
94	L&M Trucking, Inc.	Trucking and Hauling	VA	Luis Guzman	571-437-4183	LGZMAN@COMCAST.NET
95	L J Trucking, LLC	Trucking and Hauling	VA	Lilian Hernandez	571-212-3288	ZOYROSA09@YAHOO.COM
96	LL&G Lawncare	Landscaping	VA	Lawrence Easley	434-476-1316	LLANDGLAWNCARE@HOTMAIL.COM
97	Las Rocas Trucking, Inc	Trucking and Hauling	VA	Arnulfo Reyes	703-393-9532	RASOCIADOS@AOL.COM
98	Lion Trucking, LLC	Trucking and Hauling	VA	Asmerom Ambaye	703-966-9274	ASMER12@GMAIL.COM
99	Lopez S Trucking, Inc.	Trucking and Hauling	VA	Saul Lopez	703-401-4220	
100	M & S Fabricators, Inc.	Structural Steel	VA	Renata Allbeck	434-369-1170	MANDSFAB@AOL.COM
*101	M & V Trucking Service	Trucking and Hauling	VA	Walter Maranon	703-507-5711	MARANON4@YAHOO.COM
102	M.A.A.C Trucking, LLC	Trucking and Hauling	VA	Miguel Alvarez	571-490-1239	MAACTRUCKING@GMAIL.COM
103	MA Engineering Consulting	Civil Engineering, Environmental and Land Surveying Services; Utility Location	NC	Arvin Maniktala	877-623-2123	MAEC@MAEC.COM
104	Maison Culinaire, Inc.	Catering Services	VA	Sus Grondin-Butler	571-203-0111	SUS@MAISONCULINAIRE.COM
105	Marvin Trucking LLC	Trucking and Hauling	VA	Martin Castro	571-337-3848	OCTR1@AOL.COM
106	MATM Trucking	Trucking and Hauling	VA	Addis Woldetsadik	703-909-7814	MEHATEMA@YAHOO.COM
107	Mayhan Enterprizes	Site Preparation Contractor	DC	Clyde Mayhan	202-234-1416	CLYDE@MAYHANENTERPRIZES.COM
*108	MCG Trucking	Trucking and Hauling	VA	Engeberto Gomez	571-436-1581	
109	MCV Associates	Transportation Consultants	VA	Joe Mehra	703-914-4850	MCV@MCVAINC.COM
110	Melvin & Son Trucking, Inc.	Trucking and Hauling	VA	Yanci Portillo	703-444-3077	PORTILLOFAMILY@YAHOO.COM
111	Mendez Trucking, Inc.	Trucking and Hauling	VA	Jesus Mendez	571-238-5965	

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
112	Mendoza Trucking, LLC	Trucking and Hauling	VA	Anselmo Mendoza	703-906-4834	ANSELMO@NOEMAIL.COM
113	Metropolitan Parking and Transportation	Passenger Transportation	VA	Vanessa Biatchon	703-448-9790	VBIATCHON@MPTSERVICES.COM
114	Mid-Atlantic Security Agency	Security Guard Services	DC	Larry Davidson	443-277-7920	MIDATLANTICSECURITY@COMCAST.NET
115	Mimar Architects, Inc.	Architectural and Eng. Services	MD	Khalid Bhatti	410-944-4900	KBHATTI@MIMARCH.NET
116	Molecular Systems, Inc.	Roofing/Materials Supplier	MD	Mack Jenkins	301-499-6826	MSI9200@AOL.COM
117	Monte Trucking, Inc.	Trucking and Hauling	VA	Neri De Jesus Marquez	371-915-7553	
118	Moore, William G & Son	Supply of Lumber, Timber and Allied Products	NJ	Audrey Troise	732-303-6049	WGMOORELBR@AOL.COM
119	Morcom International Inc.	Electrical Contractors	VA	Manuel Ojeda	703-263-9305	EWRIGHT@MORCOM.NET
120	Morgan Oil Corporation	Fuel	VA	Mary C. Morgan	540-364-1591	MORGANOILCORP@HOTMAIL.COM
121	Murcia Trucking, Inc.	Trucking and Hauling	VA	Maximiliano Murcia	703-650-8999	MURCIAMAX@VERIZON.NET
122	Nationwide Electrical Services	Electrical Contractors	DC	John Young	202-636-3800	JYOUNG@N-E-S.NET
123	New York Sky, LLC	Trucking and Hauling	VA	Rosa Sibrian	703-955-9041	MSHENRIQUEZ727@YAHOO.COM
124	NIS Corporation	Engineering Consultants	VA	Kingsley Obaji	703-435-3330	KOBABI@NISSOLUTIONS.COM
125	Oehlerking Hauling, Rigging and Heavy Equipment, Inc.	Rigging Large-scaled Equipment, Trucking and Hauling	MD	Angela Oehlerking	301-274-3803	ANGELA@OEHLERKINGHAULING.COM
126	Old Dominion Electrical Supply	Electrical Supply	VA	Harold Parker	804-344-5440	ODES01@VERIZON.NET
127	One of a Kind Trucking	Trucking and Hauling	VA	Jose Mejia	703-297-1804	ONEOFAKINDTRUCKING@GMAIL.COM
128	P.J. Casanave Land Clearing Company	Site Preparation/ Clearing and Grubbing	VA	Jean Casanave	804-785-2392	JCASANAVE@SITECLEARING.COM
129	Pessoa Construction Company	Utilities and Concrete	MD	Julio Pessoa	301-322-5190	MIKE@PESSOACON.COM
130	Portico Realty Services	Electrical and Heavy Highway Construction, Facility Maintenance Services	VA	Brenda Frank	571-323-5965	BRENDA.FRANK@PORTICO.SERVICES.COM
131	Precision Communication & Technology	Telephone Equipment	VA	Perry L. Gaskins	571-237-9570	GASKINSP@PRECISIONCT.COM
132	Premier Reprographics	Reproduction and Printing Services	VA	Vickie Banks	703-370-6612	VICKIE@PREMIERREPRO.COM
133	Prime 1 One, Inc.	Janitorial Services	VA	Johnny L. Smith	703-221-8919	PRES@PRIMEONE-POWER.COM
134	Prince Construction	Building Construction Equipment	DC	Alberto Gomez	202-889-5050	ALBERTO.GOMEZ@PRINCECONSTRUCTION.COM
135	Quality Building Supplies for Industry	Structural Steel, Roofing Materials	OH	Edward Haynes	419-832-2202	QUALITYBLDGINC@AOL.COM
136	Quantum Dynamics, Inc	General Contract, Design, Engineering	VA	Audrey Price	703-356-5240	APRICE@QDYNCORP.COM
137	RDB Trucking	Trucking and Hauling	VA	Rene Balcazar	703-498-1046	RDB@AOL.COM
138	RE8 Trucking, LLC.	Trucking and Hauling	VA	Jose Romero	571-220-5308	
139	RECON2, LLC	Office Furniture	VA	Sam Reid	703-459-6475	RECON2@COX.NET
140	Roadside, Inc.	Mowing Services	VA	Bonnie Dean	757-898-6151	ROADSIDE2@COX.NET
141	Rodo, Inc dba Mickey and Garfield Trucking	Trucking and Hauling	VA	Sarah Smith	703-486-1565	SMAES746@YAHOO.COM
142	Rojas Larco Trucking Inc.	Trucking and Hauling	VA	Janet Rojas	703-675-1787	RLTINC@COMCAST.NET
143	Rosales Construction, LLC	Trucking and Hauling	VA	Jose Rosales	703-843-5444	GALADJ2004@HOTMAIL.COM
144	RTR Technologies, Inc.	Heating Products and Systems	MA	Rosalie Berger	413-298-0025	R.BERGER@RTRTECHNOLOGIES.COM
145	Sabra Wang & Associates Inc	Civil/Structures/Traffic Engineering Consultants	MD	David Wang	410-737-6564	DWANG@SABRA-WANG.COM
*146	San Jeronimo, LLC	Trucking and Hauling	VA	Veronica Abaunza	703-655-4471	EABAUNZA@HOTMAIL.COM
147	Santos R. Bonilla dba RB Trucking	Trucking and Hauling	VA	Santos Bonilla	703-999-4914	SANTOSBONILLA@RBTRUCKING.COM
148	SAS Electrical Service, Inc.	Electrical Services	VA	Shirley Stewart	703-464-0033	SHIRLEY.STEWART@VERIZON.NET
149	SF Trucking Company	Trucking and Hauling	VA	Soheil Yazbi	703-250-2582	

	DBE Firm	Work Description	ST	Point of Contact	Phone #	Email
150	Shark Trucking, LLC	Trucking and Hauling	VA	Hector Calderon	703-496-6844	SHARKTRUCKING@GMAIL.COM
151	Shayan Trucking	Trucking and Hauling	VA	Sharahrouz Sharifaie-Arabi	703-843-4259	SHAHR1963@YAHOO.COM
152	Shej Incorporation	Trucking and Hauling	VA	Jagtar Singh	571-274-9493	
153	Sheladia Associates	Staff Augmentation	MD	Manish Kothari	301-590-3939	ABAKSHI@SHELADIA.COM
154	Sidhu & Associates	M/E/P AND IT Engineering Services	MD	Devindar Sidhu	410-329-1115	SIDHU@SIDHUAI.COM
155	Simple Hauling	Trucking and Hauling	VA	Orlando Orellana	571-258-7993	OORELLANA2008@HOTMAIL.COM
156	Swanson Services, LLC.	Security Guard Services	VA	Wayman Swanson	804-641-2610	WMS@WAYMANSWANSON.COM
157	Tavares Concrete	Highway, Street and Bridge Construction/Concrete Paving	VA	Armando Tavares	703-550-7377	ATAVARES@TAVARESCONCRETE.COM
158	The Matthews Group, Inc.	Grading And Site Preparation	VA	Rusty Cook	800-610-9005	TMATTHEWS@TMGWORLD.NET
159	Tidewater, Inc.	Engineering Consultants	MD	H. Prasad Dissanyake	410-997-4458	PRASAD@TIDEHO.NET
160	TK Services, Inc.	Heating and Plumbing Contractors	VA	Margaret Kennedy	703-778-3319	MKENNEDY@TKSERVICESINC.COM
161	Tobar Construction	Poured Concrete Foundation and Structure	MD	Emilio Calderon	301-595-2042	CONCRETE@TOBARCONSTRUCTION.COM
162	Torres Trucking	Trucking and Hauling	VA	Bernardo Torres	703-987-1460	TORRESTRUCKINGVA@GMAIL.COM
163	TRS Consultants	Payroll Services	CA	Ranjit Chakravorti	925-275-9870	RANJITC@TRSCONCULTANTS.COM
164	U Can Trust Pest & Termite Service	Pest Control	VA	Lenwood Harris	703-549-5828	UCT_LENNY@VERIZON.NET
165	Universal Adaptive Consulting Services	Computer Services	VA	Colleen Payne	804-288-8270	COLLEEN@UACSI.COM
166	U.S International Marketing, Inc.	Computer Services	VA	Sonal Dharia	703-222-0894	SONAL@USIMKT.COM
167	Valley Business Forms	DTP Orientation and Outreach Handouts	VA	Marcia Wills	540-967-3962	VAFORMSLADY@AOL.COM
168	Valley Green Landscaping	Landscaping	VA	Cheryl Sheppard	703-820-5030	VALLEYGREENLANDSCAPING@COX.NET
169	Veteran Steel Solutions	Reinforced Steel, Welding	VA	Yaw Acheampong	301-503-9090	ACHEAMPONG@VET-STEELPROD.COM
170	Vigil Contracting, Inc.	General Contractor	MD	JJ Vigil	410-451-9510	JJ@VIGILBUSINESS.COM
171	Villanueva Trucking, Inc	Trucking and Hauling	VA	Jose Villanueva	571-437-1222	
172	Wilfredo's Trucking, Inc	Trucking and Hauling	VA	Wilfredo Perez	703-357-6474	WILFREDOSTRUCKING@YAHOO.COM
173	Wings Enterprises, Inc.	Reinforced Steel Supply and Installation	DC	Jean Wanner	202-636-0047	WINGSENTPR@AOL.COM
174	WD Trucking, LLC.	Trucking and Hauling	VA	Bill Washington	540-903-6776	WASHINGTON1216@AOL.COM
175	WRM Trucking	Trucking and Hauling	VA	Walter Maldonado	571-291-1523	WRM1TRUCKING@GMAIL.COM
176	Wunna Contracting, Inc.	Concrete Installation Services	VA	Nyein Min	703-303-6142	NMIN@WUNNACONTRACTING.COM

* New Additions

Related Links

Q: How can I do business on the Dulles Corridor Metrorail Project (DCMP) and with Dulles Transit Partners (DTP)?

A: [Visit our website](#) and review the bid opportunities section. This list is updated every two weeks with upcoming packages and deadlines.

Q: Where can I find the prequalification questionnaire?

A: All prequalification questionnaires, once released, are posted on [the DTP website](#). If a prequalification questionnaire is required, all firms interested in bidding on the work package must complete the questionnaire and be approved prior to being added on to the bidders' list of potential prime contractors.

Q: I'm a DBE firm and am interested in working on the Dulles Corridor Metrorail Project. What do I do?

A: All of the major subcontracts and purchase orders have DBE goals attached to them. Check the DTP website often for bid opportunities and stay updated with our weekly Procurement Alert which will list important dates and DBE goals for all upcoming packages. (If you are not receiving the Procurement Alert, [e-mail us](#) to be added to the distribution list.)

Q: My firm did not pass the prequalification phase or is not large enough to bid as a prime contractor on the upcoming DTP packages. What should I do?

A: An option for firms seeking sub-tier opportunities is to review the bidders' lists for all upcoming work packages once the Requests for Proposals (RFP) have been released. In addition, DTP also [posts the list of potential prime contractors that have received the prequalification questionnaire](#). Click on "Bidders' List" to obtain contact information of the bidding prime contractors.

Q: What is the DBE Subcontractor/Vendor Reference Guide posted on the DTP website and how can my business be added?

A: The DBE Subcontractor/Vendor Reference Guide provides those organizations currently doing business — or those proposing to do business — with DTP with a comprehensive list of available DBE firms as a reference guide. This reference guide is composed of firms that are currently, or have been in the past, under contract with DTP directly and/or DTP's prime subcontractors. The list also includes all DBE firms that have been contacted by the DBE team during the sourcing process and included on the bidders' lists. If your firm is a DBE in Virginia, the District of Columbia, or Maryland, and you wish to be added, e-mail your company's capabilities statement and contact information to dbe.program@DullesTransitPartners.com.

Q: I am a minority business and LDBE and LSDBE certified. Does that count?

A: To be considered a DBE-Disadvantaged Business Enterprise as it applies to the DCMP, you must be certified as a DBE in the Commonwealth of Virginia by either the Metropolitan Washington Airports Authority (MWAA) or the Virginia Department of Minority Business Enterprise (DMBE). [E-mail us](#) to find out more information.

Q: I have a CBE/WBE/MBE/HUB Zone/8(a) and/or Veteran-Owned certification. Does that count?

A: While DTP recognizes the value of the above certifications, they are not applicable to the project DBE goal. To be considered a DBE as it applies to the DCMP, you must be certified as a DBE in the Commonwealth of Virginia by either the Metropolitan Washington Airports Authority (MWAA) or the Virginia Department of Minority Business Enterprise (DMBE). If your firm is not located in Virginia, you must obtain DBE certification from your home state before applying in Virginia. [E-mail us](#) for more information.

Questions or comments, please write to dbe.program@DullesTransitPartners.com.

Frequently Asked Questions



[Counselors to America's Small Business](#) - Small business advice and workshops

[District of Columbia Commercial Revitalization Center](#) - Technical and funding assistance for small businesses

[District of Columbia Small Business Development Center](#) - District of Columbia small business information site

[Federal Business Opportunities](#) - Federal Agencies Procurement and subcontracting opportunities

[Maryland Procurement Technical Assistance Program](#) - Technical and funding assistance for small businesses

[Maryland Small Business Development Center](#) - Maryland small business information

[Ready Business](#) - Emergencies and small business continuity planning

[U.S. Department of Transportation](#) - Small business and Disadvantaged Business resources

[U.S. Small Business Administration \(SBA\)](#) - Small business financial assistance

[U.S. Small Business Administration \(SBA\)](#) - Small business resource

[Virginia Department of Business Assistance](#) - Virginia small business information

[Virginia Department of Minority Enterprise](#) - Business certification and procurement opportunities

